

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

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**FORM 8-K**

**CURRENT REPORT  
Pursuant To Section 13 OR 15(d) Of The Securities Exchange Act Of 1934**

Date of report (Date of earliest event reported)

**September 8, 2022**

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**PATRICK INDUSTRIES, INC.**

(Exact name of registrant as specified in its charter)

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**Indiana**

(State or other jurisdiction  
of incorporation)

**000-03922**

(Commission  
File Number)

**35-1057796**

(IRS Employer  
Identification Number)

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**107 W. Franklin Street, P.O. Box 638**

(Address of Principal Executive Offices)

**Elkhart,**

**Indiana**

**46515**

(Zip Code)

Registrant's Telephone Number, including area code

**(574)**

**294-7511**

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(Former name or former address if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)  
☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)  
☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))  
☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of each exchange on which registered
Common Stock, no par value	PATK	NASDAQ

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter). Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

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**Item 7.01 Regulation FD Disclosure**

The information referenced in this Form 8-K is furnished pursuant to Item 7.01, "Regulation FD Disclosure." Such information, including the Exhibit attached hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

(a) Slides for Investor Presentation as contained in Exhibit 99.1

**Item 9.01 Financial Statements and Exhibits**

(d) Exhibits

[Exhibit 99.1](#) - Slides for Investor Presentation

Exhibit 104 - Cover Page Interactive Data File (embedded within the Inline XBRL document)

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

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**PATRICK INDUSTRIES, INC.**

(Registrant)

Date: September 8, 2022

By: /s/ Jacob R. Petkovich

Jacob R. Petkovich

Executive Vice President - Finance, Chief Financial Officer, and Treasurer



## Investor Presentation

September 2022

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## FORWARD LOOKING STATEMENTS

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This presentation contains certain statements related to future results, our intentions, beliefs and expectations or predictions for the future which are forward-looking statements as that term is defined in the Private Securities Litigation Reform Act of 1995. These forward-looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from either historical or anticipated results depending on a variety of factors. These risks and uncertainties include, but are not limited to, the impact of the continuing financial and operational uncertainty due to the COVID-19 pandemic, including its impact on the overall economy, our sales, customers, operations, team members and suppliers. Further information concerning the Company and its business, including factors that potentially could materially affect the Company's financial results, is contained in the Company's filings with the Securities and Exchange Commission.

This presentation includes market and industry data, forecasts and valuations that have been obtained from independent consultant reports, publicly available information, various industry publications and other published industry sources. Although we believe these sources are reliable, we have not independently verified the information and cannot make any representation as to the accuracy or completeness of such information.

We disclaim any obligation or undertaking to disseminate any updates or revisions to any forward-looking statements contained in this presentation or to reflect any change in our expectations after the date of this presentation or any change in events, conditions or circumstances on which any statement is based.

### **Use of Non-GAAP Financial Measures**

This presentation contains non-GAAP financial measures. These measures, the purposes for which management uses them, why management believes they are useful to investors, and a reconciliation to the most directly comparable GAAP financial measures can be found in the Appendix of this presentation. All references to profit measures and earnings per share on a comparable basis exclude items that affect comparability.

## PATRICK AT A GLANCE NASDAQ: PATK

**12,000+**

Team members

**63**

Years of Success

**250+**

Facilities

**\$5.0B**

Q2'22 TTM Revenue

### Q2'22 TTM Highlights

Diluted EPS **\$14.40<sup>1</sup>**

Pro-Forma  
Adjusted EBITDA **\$713M<sup>2</sup>**

Liquidity **\$346M**

Total Net Leverage **1.9x<sup>3</sup>**



### Value Proposition



Strong portfolio unifies  
historically fragmented markets



Breadth and depth of talent and resources  
drives innovative customer solutions



Investments in automation, human  
capital and IT support strong platform



Broad supply chain strength supports OEM growth



**PATRICK**

<sup>1</sup> Reflects the impact of the adoption on 1/1/2022 of accounting standard related to convertible notes |

<sup>2</sup> Non-GAAP metric. See appendix for reconciliation to closest GAAP metric | <sup>3</sup> As defined by credit agreement

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## DIVERSIFIED MARKET PLATFORM

59%

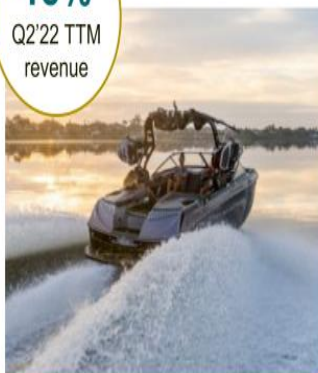
Q2'22 TTM  
revenue



RV

18%

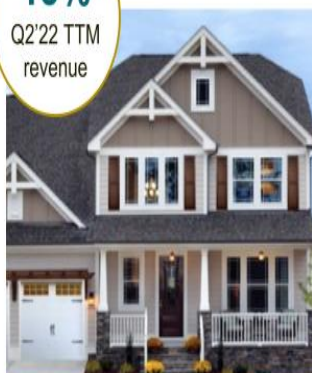
Q2'22 TTM  
revenue



Marine

13%

Q2'22 TTM  
revenue



Manufactured Housing

10%

Q2'22 TTM  
revenue



Industrial

- Largest OEMs rely on Patrick for **high degree of content**
- **Breadth of offering** to provide packaged solutions not offered by competitors
- **Our extensive supply chain** helps us support the explosive growth in the leisure lifestyle markets

- **Fully integrated** into manufacturers' design process
- Highly engineered and specialized products offer **differentiated solutions to OEMs**
- **Growing** aftermarket platform and powersports market

- Fulfilling customer visions of interior and exterior dream homes
- **Nationwide manufacturing and distribution footprint** allows Patrick to provide products to entire U.S. more efficiently than other competitors

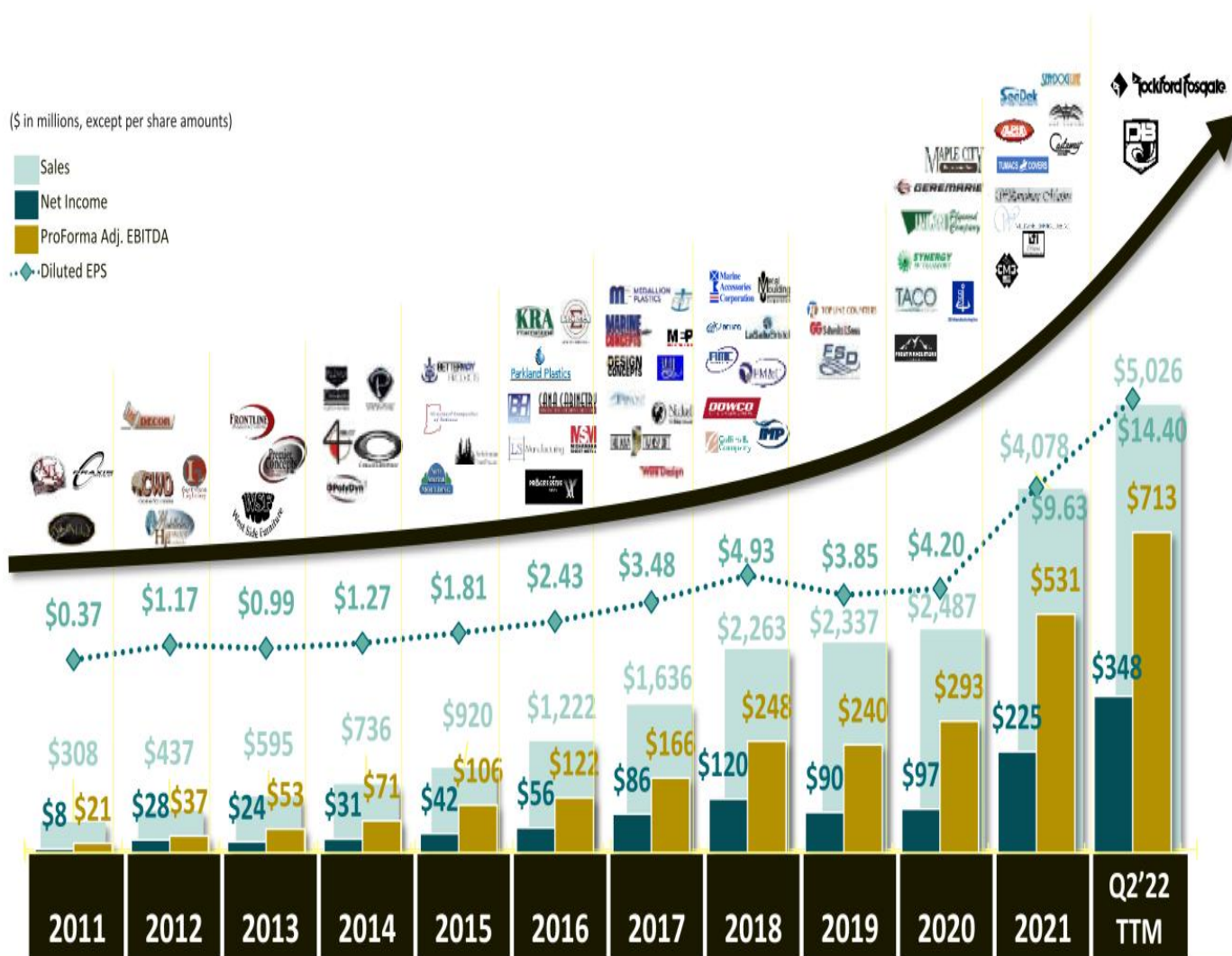
- Aligned with long-term secular growth in housing starts
- **Home improvement and DIY activity** driven by work-from-anywhere environment

# OUR STORY

Together we have strategically built an incredible organization of great people, teams, brands, and leadership focused on embracing and preserving the entrepreneurial spirit!

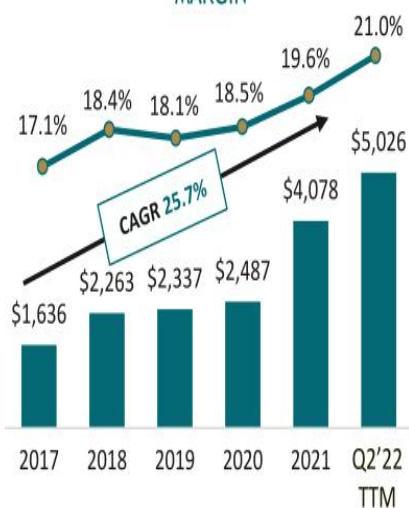
(\$ in millions, except per share amounts)

- Sales
- Net Income
- ProForma Adj. EBITDA
- Diluted EPS



# STRONG TRAJECTORY OF NET SALES AND ADJ. EBITDA

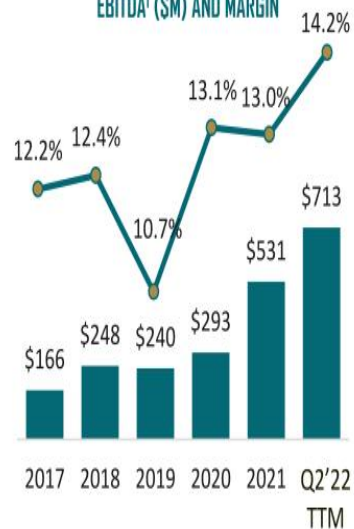
NET SALES GROWTH (\$M) & GROSS MARGIN



NET INCOME (\$M) & DILUTED EPS



PRO-FORMA ADJ. EBITDA<sup>1</sup> (\$M) AND MARGIN



- RV and Marine **growth driven by outdoor recreation trends**, accelerated strong demographic trends and the appeal of socially distant activities, partially hampered by lean inventories.
- Resilient consumer demand** across most end markets
- Industrial and MH growth driven by **shift from urban to suburban markets**
- Investments in automation, human capital and IT** to strengthen platform
- Strategic gains** through growing footprint, resources, and agility of our market position
- Gains related to realized synergies from acquired businesses
- Continued leveraging our fixed cost structure and automation efficiencies**
- Driving continuous improvement initiatives

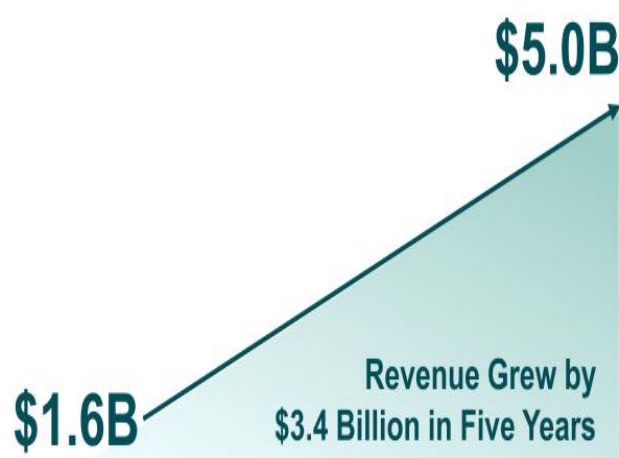
Profitability Driven by Growth in Investment and Higher Margin Products and Leveraging Fixed Costs



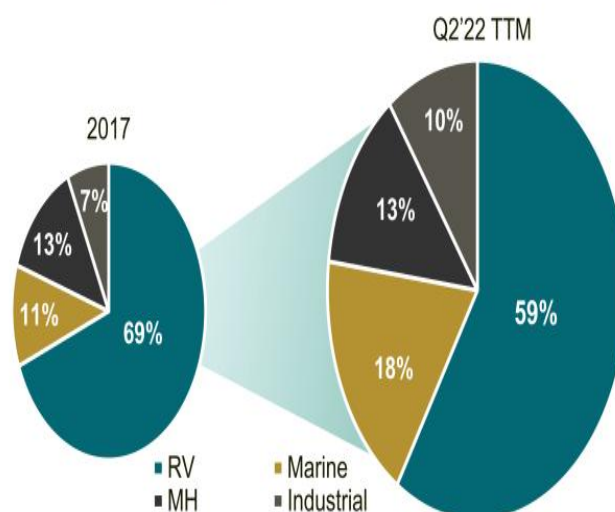
**PATRICK** <sup>1</sup>Non-GAAP metric. See appendix for reconciliation to closest GAAP metric

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## CONTINUING TO STRENGTHEN PATRICK PORTFOLIO



Sales Composition as % of Revenue



	2017	Q2'22 TTM	Δ
Net Sales	\$1.6B	\$5.0B	+ \$3.4B
Gross Margin	17.1%	21.0%	+ 390 bps
Pro Forma Adj. EBITDA Margin	12.2%	14.2%	+ 200 bps
Pro Forma Adj. EBITDA <sup>1</sup>	\$200M	\$713M	+ \$513M
Market Cap <sup>2</sup>	\$1.6B	\$1.4B	(\$0.2)B
Number of Employees <sup>3</sup>	~7,000	~12,000	+ 5,000



**PATRICK**

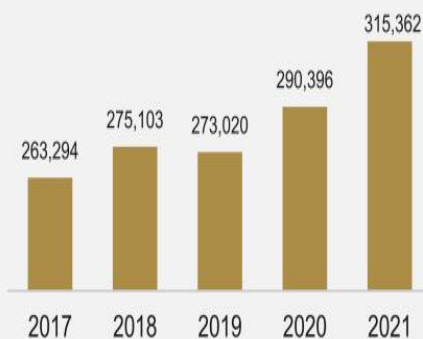
<sup>1</sup> Non-GAAP metric. See appendix for reconciliation to closest GAAP metric | <sup>2</sup> As of 12/31/2017 and 08/18/22, respectively | <sup>3</sup> Actual # of employees

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# FAVORABLE TRENDS ACROSS OUR END MARKETS

## Boat Ownership

US Powerboat Registrations (Units)<sup>1</sup>  
12 Months Rolling Through July



## RV Ownership

Expected to Increase by ~183%<sup>2</sup>



## Macro Ownership

% Increase Compared to 2021



- First-time boat buyers made up over 1/3 of total boat sales in 2021<sup>1</sup>
- Total marine expenditures increased 12.7% from an already high 2020<sup>6</sup>
- 37% of U.S. households hold some connection to the RV industry, with the largest proportion intending to purchase an RV at some point in the future<sup>2</sup>
- 20.5 million households intending to purchase an RV; 9.6 million (47%) plan to purchase within the next five years<sup>2</sup>
- GDP<sup>3</sup> and Retail Sales<sup>4</sup> remain elevated year over year
- Continue to see strong demand in Marine and MH end markets



<sup>1</sup> National Marine Manufacturers Association | <sup>2</sup> Ipsos Go RVing RV Owner Demographic Profile | <sup>3</sup> Statista GDP Growth Rate in the US | <sup>4</sup> IBIS World Total Retail Sales | <sup>5</sup> St. Louis Fed and Financial Forecast Center | <sup>6</sup> NMMA Total Industry Sales by Category and State

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# CAPITAL ALLOCATION STRATEGY



Deploy strong cash flows to highest value projects



Maintain a disciplined leverage position



Utilize capital resources to grow and reinvest



Opportunistic share buybacks

Historical Capital Allocation  
\$ in millions



	2017	2018	2019	2020	2021	Q2 '22 TTM
Operating Cashflow:	\$100M	\$200M	\$192M	\$160M	\$252M	\$248M
Total Net Leverage <sup>1</sup> :	1.8x	2.4x	2.3x	2.4x	2.3x	1.9x
Liquidity <sup>2</sup> :	\$163M	\$412M	\$551M	\$315M	\$532M	\$346M



**PATRICK**

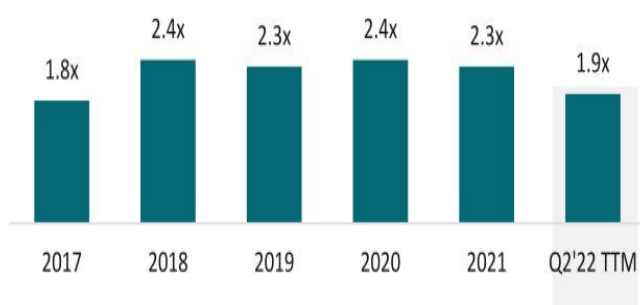
<sup>1</sup> Total Leverage = Net Debt / Adj. EBITDA | <sup>2</sup> Liquidity defined as Revolver availability (net of outstanding Letters of Credit) plus Cash and Cash Equivalents

# STRONG LIQUIDITY PROFILE

## Highlights (Q2 '22 TTM)

Return on Invested Capital	13.3%
Return on Assets	13.2%
Accounts Receivable Turnover	16.2x
Inventory Turnover	6.8x
Current Ratio	2.6x
Avg. Cash Conversion Cycle	57.6 Days

## NET DEBT<sup>1</sup> / PRO FORMA ADJUSTED EBITDA<sup>2</sup>

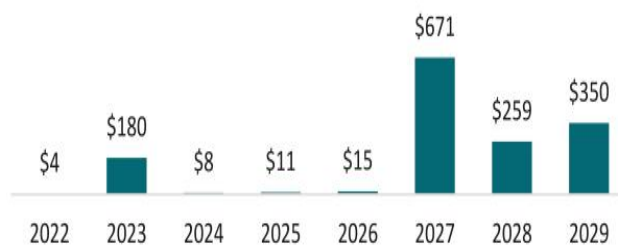


*The strength of our cash flows and liquidity allows us to invest in our existing business as well as pursue attractive acquisition opportunities*

## Pro Forma Liquidity<sup>3</sup> (\$M)

Total Revolver Credit Capacity	\$775.0
Less: Total Revolver Used <sup>4</sup> (including outstanding letters of credit)	(280.6)
Unused Credit Capacity	494.4
Add: Cash on Hand <sup>4</sup>	77.0
Total Available Liquidity	\$571.4

## DEBT MATURITY SCHEDULE<sup>3</sup> (\$M)



**No Major Debt Maturities Until 2023**



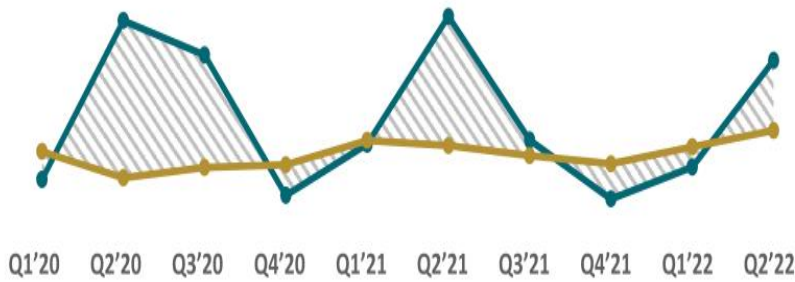
<sup>1</sup> Net Debt= Total Debt less Cash & Cash Equivalents | <sup>2</sup>Non-GAAP metric. See appendix for reconciliation to closest GAAP metric | <sup>3</sup>Pro Forma to include amended capacity under the Company's Credit Agreement as of August 11, 2022 which increased the Revolver capacity to \$775M from \$550M | <sup>4</sup>As of 6/26/2022

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# LEISURE LIFESTYLE

● Retail  
● Wholesale

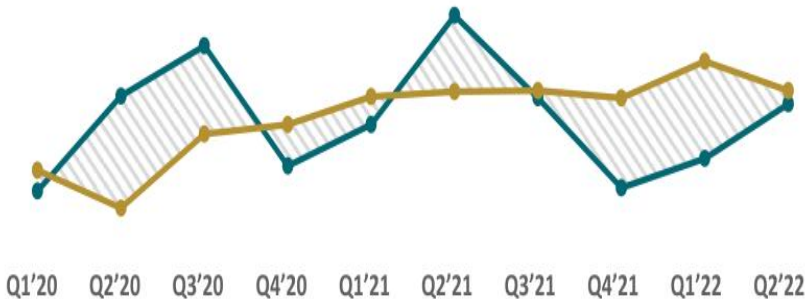
## Marine Industry Shipments<sup>1</sup>



FY 2020			FY 2021		
Retail	237,637	Δ 73,968	Retail	220,300	Δ 37,100
Wholesale	163,669		Wholesale	183,200	

● Retail  
● Wholesale

## RV Industry Shipments<sup>1</sup>



FY 2020			FY 2021		
Retail	520,526	Δ 90,159	Retail	568,400	Δ (31,900)
Wholesale	430,367		Wholesale	600,300	

## Key Highlights

- ✓ Marine Retail channel replenishing
- ✓ Significant OEM backlogs remain
- ✓ New buyer traffic and activity remain strong
- ✓ Completed 32 Leisure Lifestyle acquisitions since 2018

## Marine TTM Shipments<sup>1</sup>



## RV TTM Shipments<sup>1</sup>



<sup>1</sup> National Marine Manufacturers Association/ Statistical Surveys Inc. (SSI)/Company Estimates <sup>2</sup> RV Industry Association/SSI/Company Estimates

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# MARINE

## Market Insights

- ✓ Significant OEM backlogs remain
- ✓ New buyer traffic and activity remain strong
- ✓ Dealer inventories continue to be at low levels
- ✓ Supply chain visibility continues

## Key Customers



## Prioritization

Expanding aftermarket businesses while continuing strong revenue growth and market share gains

## Future Outlook

Marine revenue expected to **surpass \$1 billion** for FY 2022 with ample runway through 2023

## TTM Marine Net Sales (\$M)



## TTM Content Per Unit



## TTM Marine Wholesale Shipments<sup>1</sup>



<sup>1</sup> National Marine Manufacturers Association/Company estimates

# RV

## Market Insights

- ✓ Towable inventories at normalizing levels
- ✓ New buyer traffic remains strong
- ✓ Expecting a return to normal seasonal patterns in late 2022
- ✓ Strong spring and summer selling season

## Key Customers



**THOR**  
Go Everywhere. Stay Anywhere.

THO Backlog @ 4/30/22- \$13.9B



REVG Backlog @4/30/22- \$1.3B WGO Backlog @ 5/28/22- \$3.8B

## Prioritization

Continuing to expand market share and execute on margin expansion

## Future Outlook

RV remains a key component of our platform

## TTM RV Net Sales (\$M)



## TTM Content Per Unit



## TTM RV Wholesale Shipments<sup>1</sup>



<sup>1</sup> RV Industry Association/Company Estimates

# HOUSING & INDUSTRIAL

## Housing Starts



New Housing Industry Starts  
Increased by **3%**<sup>1</sup> in **Q2'22**  
compared to prior year period



Multi-Family Industry  
decreased by **3%**<sup>1</sup> in  
**Q2'22**



Single Family Industry  
Increased by **20%**<sup>1</sup> in  
**Q2'22**

## Key Highlights

- ✓ Limited availability of housing is a positive indicator for growth
- ✓ Capital deployment to support capacity expansion and new product development to enhance organic growth
- ✓ Four acquisitions since 2018

## Product Categories

### Manufactured Housing Product Categories<sup>2</sup>

#### Single-Section Homes



#### Multi-Section Homes



### Industrial Product Categories

A wide range of components related to residential housing,  
commercial and institutional markets

#### Residential Housing



#### Fixtures



#### Commercial Construction



#### Furniture



<sup>1</sup> U.S. Census Bureau | <sup>2</sup> Manufactured Housing Institute & IBTS

# Manufactured Housing

## Market Insights

- ✓ MH ASPs remain at historical highs
- ✓ OEM production rates building momentum
- ✓ Demographic trends continue to support strong demand patterns for quality, affordable homes
- ✓ MH pricing continues to be attractive relative to elevated housing prices, especially in a rising rate environment

## Key Customers



CVCO Backlog @  
4/2/22- \$1.1B



SKY Backlog @  
4/2/22- \$1.6B

## Prioritization

Steady growth as we leverage our reliable MH business strategy

## Future Outlook

MH unit shipments and backlog remain strong

## TTM MH Net Sales (\$M)



## TTM Content Per Unit



## TTM MH Wholesale Shipments<sup>1</sup>



**PATRICK**

<sup>1</sup> Manufactured Housing Institute/Company estimates

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# Industrial

## Market Insights

- ✓ Homeowners continue to spend on home upgrades & DIY projects
- ✓ Limited inventory fueling demand for residential construction
- ✓ Robust multi-family housing starts

## Key Customers



## Prioritization

Execute on margin expansion and product availability

## Future Outlook

Will benefit from strong housing demand well and remodeling activity

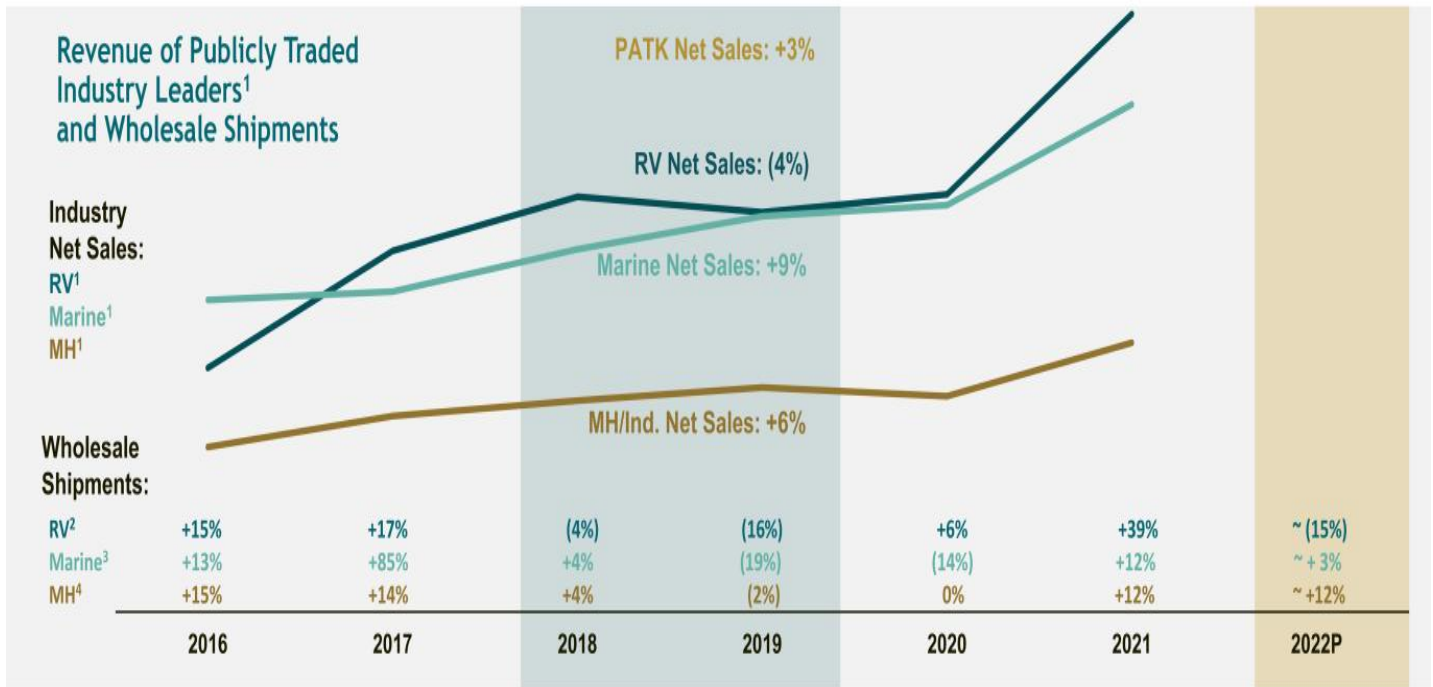
## TTM Industrial Net Sales (\$M)



## TTM Total Housing Starts<sup>1</sup> (In thousands)



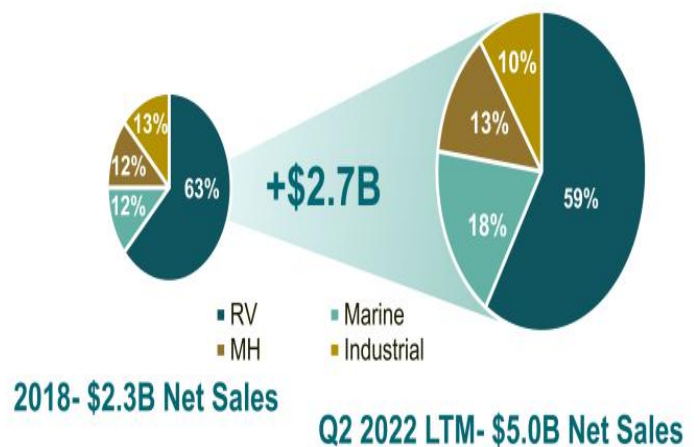
## STRATEGIC DIVERSIFICATION HELPS MITIGATE DISCREET END-MARKET PRESSURES



### Strategic Diversification (\$ millions)



### Patrick Net Sales (\$ millions)



<sup>1</sup>RV: THO, WGO, REVG | MARINE: PII, MCFT, MBUU, BC | MH/IND: CVCO, SKY, KBH | <sup>2</sup>RV Industry Association/Company Estimates | <sup>3</sup>National Marine Manufacturers Association/Company Estimates | <sup>4</sup>Manufactured Housing Institute/Company Estimates

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# ESG: CURRENT AND UPCOMING INITIATIVES



## Environmental

In 2021, Just in our RV facilities,  
we Recycled and Upcycled:

Over 46,000 tons of wood product

8 million pounds of plastic

11 million pounds of aluminum

1 million pounds of steel

A reduction of VOC emissions by  
20% for every location that adopted  
a new technology initiative we are  
rolling out.



## Social

Pioneer Partner for **Care Camps**

**Supporting numerous charitable**  
organizations in local communities:

- Elkhart Community Foundation
- RV industry production associate skills training program
- Boys & Girls Clubs in Elkhart and neighboring towns
- Military Makeover house remodel for military veteran

Recruiting recent college graduates  
for **Leadership Development Program**  
IMPACT



## Governance

**Enhancing and expanding ESG Policies**  
to best practice standards

**Development of Vendor Code of Conduct**  
to assess social and  
environmental responsibility

Committed to board diversity  
to enhance oversight

Publication of first sustainability report targeted for year-end 2022

## LEADERSHIP WITH DEEP INDUSTRY EXPERIENCE



**Andy Nemeth**

CEO

**30 years**  
Industry experience



**Jeff Rodino**

President

**28 years**  
Industry experience



**Jake Petkovich**

CFO

**26 years**  
Industry experience



**Kip Ellis**

COO

**25 years**  
Industry experience

- ✓ 100+ years of industry experience spanning across multiple economic cycles
- ✓ Management team is adaptable and experienced during economic changes
- ✓ Proven ability to manage at scale with approximately 12,000 employees in over 250 facilities across 23 states

# GROWTH ENGINE



## STRATEGIC ACQUISITIONS

Execute on strategic acquisitions in primary markets

## INNOVATION

New product development and product line extensions

## GEOGRAPHIC EXPANSION

Expand into new geographic regions

## INDUSTRY GROWTH

Long-term secular growth across all end markets & favorable demographics

## MARKET LEADER

Leading market position in key product categories

## MARKET PRESENCE

Cross-pollinate sales across customers and market sectors

# Appendix

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# NON-GAAP RECONCILIATIONS

## Reconciliation of Net Income to Adj. EBITDA & Pro-Forma Adj. EBITDA

(\$ in millions)	Fiscal Year Ended December 31,						TTM ended June 26, 2022
	2016	2017	2018	2019	2020	2021	
Net Income	\$56	\$86	\$120	\$90	\$97	\$225	\$348
+ Interest Expense	7	9	26	37	43	58	62
+ Income Taxes	28	27	32	28	33	69	114
+ Depreciation and Amortization	24	33	55	63	71	105	119
EBITDA	\$115	\$155	\$233	\$218	\$247	\$457	\$643
+ Stock Compensation	6	10	14	15	16	23	23
+ Acquisition proforma, transaction-related expenses & other	0	0	0	6	31	51	47
Adj. EBITDA	\$122	\$166	\$248	\$240	\$293	\$531	\$713
Net Sales	\$1,222	\$1,636	\$2,263	\$2,337	\$2,487	\$4,078	\$5,026
Adj. EBITDA Margin (%)	11.3%	12.2%	12.4%	10.7%	13.1%	13.0%	14.2%

(1) Represents estimated (i) full-year adjustments for acquired EBITDA and (ii) acquisition-related and other general cost-savings, related to procurement, selling, general and administrative, leveraging of our scale, and, to a lesser extent, branch footprint consolidation, which we expect to realize over the next 12 months. Our ability to achieve such estimated synergies and cost-savings is subject to risks, uncertainties, assumptions and other factors that may cause actual results, performance or achievements to be materially different from any results, performance or achievement expressed or implied by the estimate.

### Use of Non-GAAP Financial Information

Earnings before interest, taxes, depreciation and amortization ("EBITDA") and Net Debt are non-GAAP financial measures. In addition to reporting financial results in accordance with accounting principles generally accepted in the United States, we provide non-GAAP operating results adjusted for certain items and other one-time items. We adjust for the items listed in all periods presented, unless the impact is clearly immaterial to our financial statements.

We utilize the adjusted results to review our ongoing operations without the effect of these adjustments and for comparison to budgeted operating results. We believe the adjusted results are useful to investors because they help them compare our results to previous periods and provide important insights into underlying trends in the business and how management oversees our business operations on a day-to-day basis.

## Reconciliation of Net Debt





(\$ in millions)	Fiscal Year Ended December 31,						As of June 26, 2022 <sup>1</sup>
	2016	2017	2018	2019	2020	2021	
Total Debt	\$273	\$354	\$631	\$709	\$845	\$1,366	\$1,504
Less: Cash & Cash Equivalents	(6)	(3)	(7)	(139)	(45)	(123)	(77)
Net Debt	\$267	\$351	\$624	\$570	\$800	\$1,243	\$1,427

# END MARKET CATEGORIES

## RV PRODUCT CATEGORIES<sup>1</sup>

TOWABLE Shipments: 91% Wholesale   68% Retail Value		MOTORIZED Shipments: 9% Wholesale   32% Retail Value	
Travel Trailer   ASP: \$28,300	Fifth Wheel   ASP: \$67,100	Class A   ASP: \$257,600	Class B & C   ASP: \$128,800
			
<b>Total Retail Value of Shipments in 2021: \$23B</b>			

## MARINE PRODUCT CATEGORIES<sup>2</sup>

Pontoon	Ski & Wake	Fiberglass	Aluminum
ASP: \$45,800   31% of Market	ASP: \$118,100   6% of Market	ASP: \$88,000   37% of Market	ASP: \$25,800   26% of Market
			
<b>U.S Expenditures on Boats, Engines and Accessories Totaled \$49B in 2020</b>			

## MANUFACTURED HOUSING PRODUCT CATEGORIES<sup>3</sup>

Single-Section Homes	Multi-Section Homes
ASP: \$71,600   45% of Market	ASP: \$129,800   55% of Market
	

<sup>1</sup> Source: RVIA 2021 Industry profile (travel trailer ASPs stats include camping trailers and truck campers) | <sup>2</sup> Source: NMMA 2020 Statistical Abstracts. | <sup>3</sup> Source: Manufactured Housing Institute.

# KEY PRODUCT CATEGORIES

## Marine

Fiberglass and Plastic  
Thermoformed Helm Systems



Wiring and Wire Harnesses



Boat Covers, Towers, Tops and Frames



Electrical Systems and Components



Fabricated Aluminum and Steel Components



Anchoring, Docking and Boarding



## RV

Vinyl, Paper and Hardwood Moldings



Cabinet Doors



Small Plastic Components



Vinyl and Paper Laminated Products



Surface, Granite and Quartz Countertops



Fiberglass Caps, Showers and Tubs



## MH

Pre-finished Wall and Ceiling Panels



Roofing and Siding



Flooring



Drywall Finishing Products



Lighting



Venting



## Industrial

Kitchen Cabinets, Countertops & Components



Slotwall



Wardrobe Doors & Mirrors



Store Fixtures & Commercial Furnishings



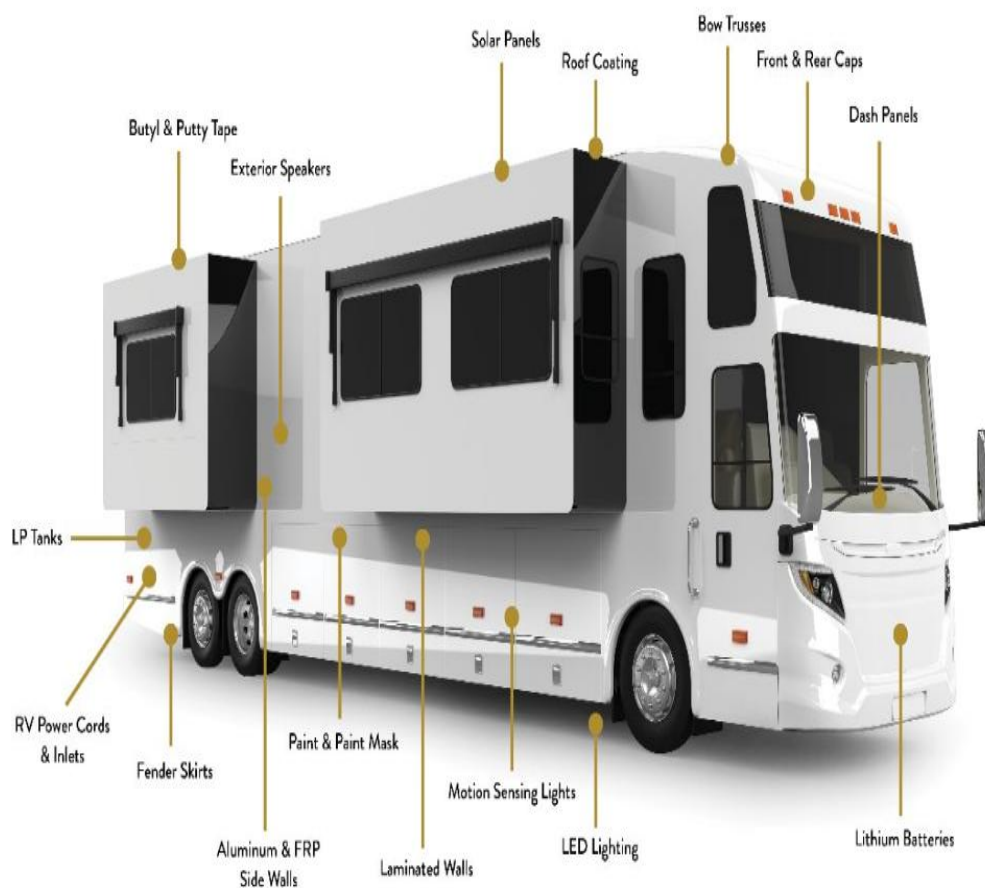
Office & Household Furniture



Fabricated Aluminum & Steel Components



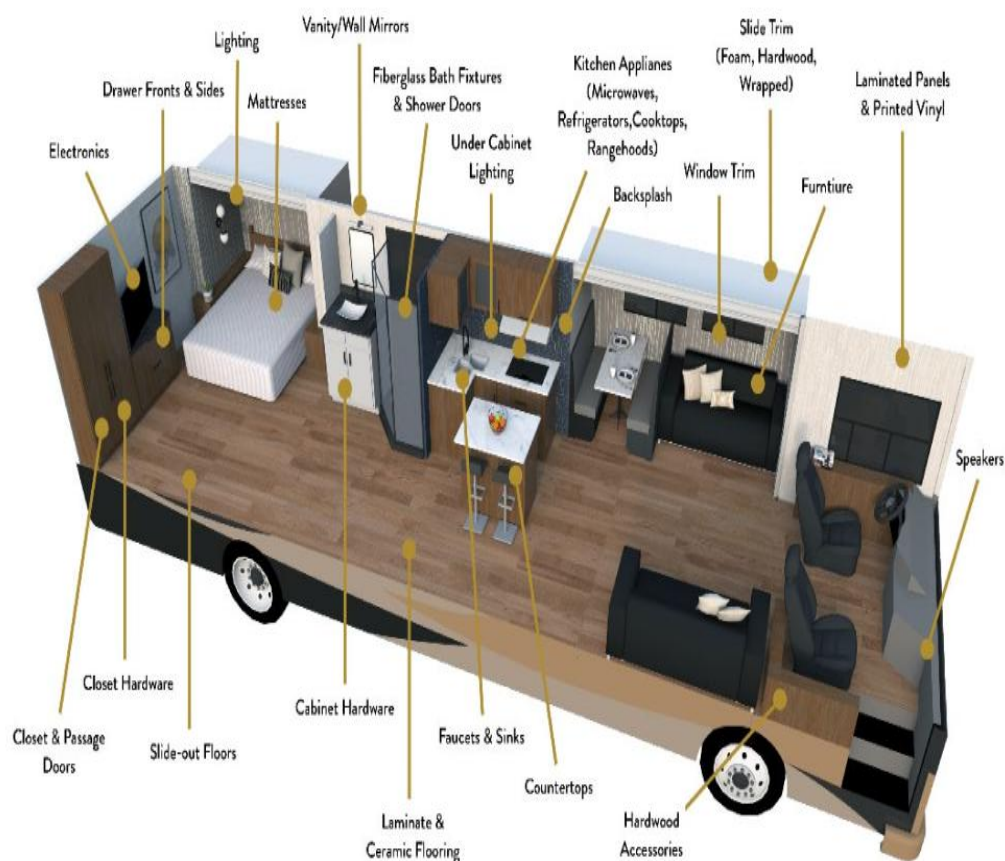
## PATRICK PRODUCT LINES: RV EXTERIOR



### Additional Supplied Products

- ✓ Softwoods
- ✓ Full Body Paint
- ✓ Aluminum Gauges
- ✓ Steel Gauges
- ✓ Mill Finish & Pre-painted Aluminum and Steel
- ✓ Slit & Embossed Steel
- ✓ FRP Coil & Sheet
- ✓ Trim Panels
- ✓ Fuel Systems
- ✓ Metal Extrusions

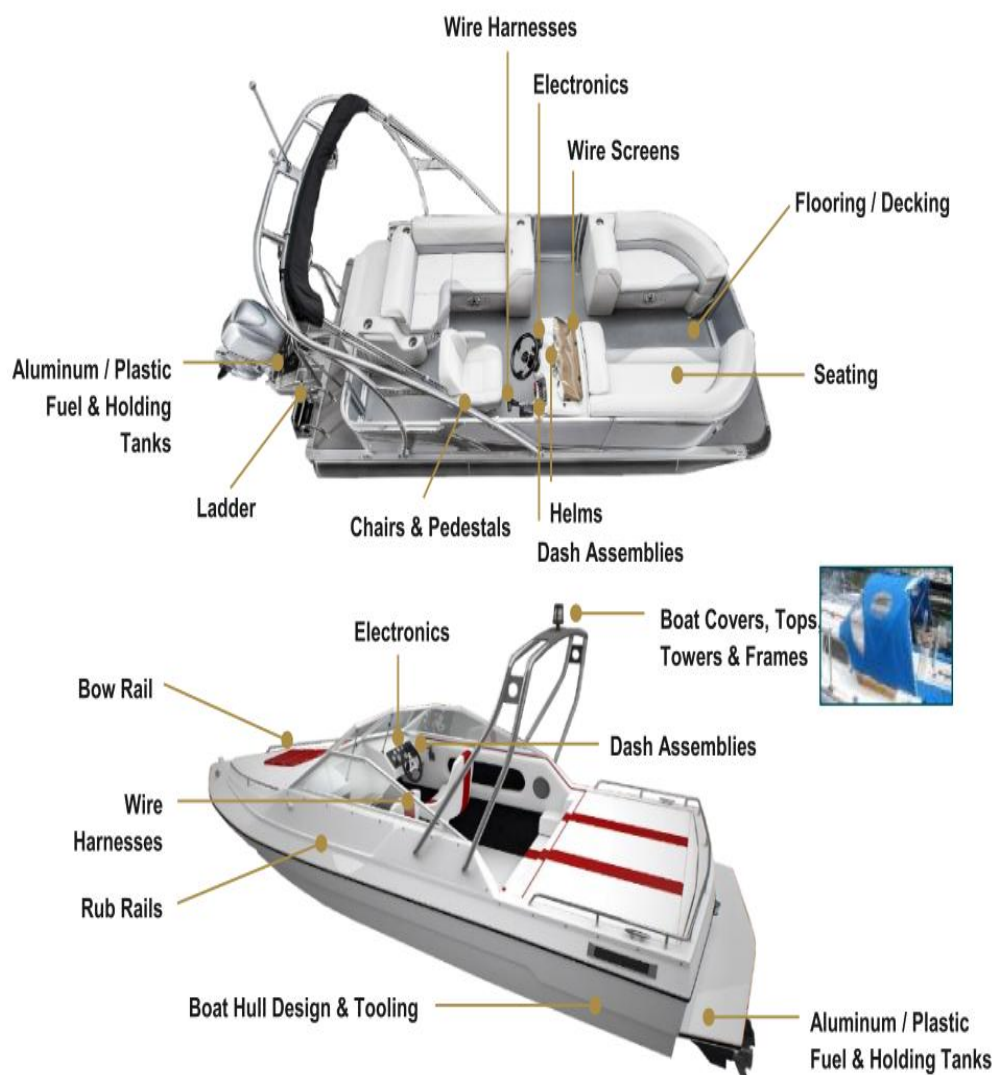
# PATRICK PRODUCT LINES: RV INTERIOR



## Additional Supplied Products

- ✓ Exit Lighting
- ✓ Power Cords & Inlets
- ✓ RV Tank Heater Pads
- ✓ Fire Extinguishers
- ✓ Electric Fireplaces
- ✓ Wiring, Electrical & Plumbing
- ✓ Inverters
- ✓ Tire Pressure Monitors
- ✓ Electrical Switches, Receptacles, & Outlets
- ✓ RV Transfer Switches
- ✓ Battery Selector Switches
- ✓ Cut-to-Size, Boring, Foiling & Edge-Banding
- ✓ Flooring Adhesive
- ✓ Instrument Panel
- ✓ Made-to-Order Laminated Products including Vinyl, Paper, Veneers & High-Pressure Laminates (HPL)
- ✓ Trim Products

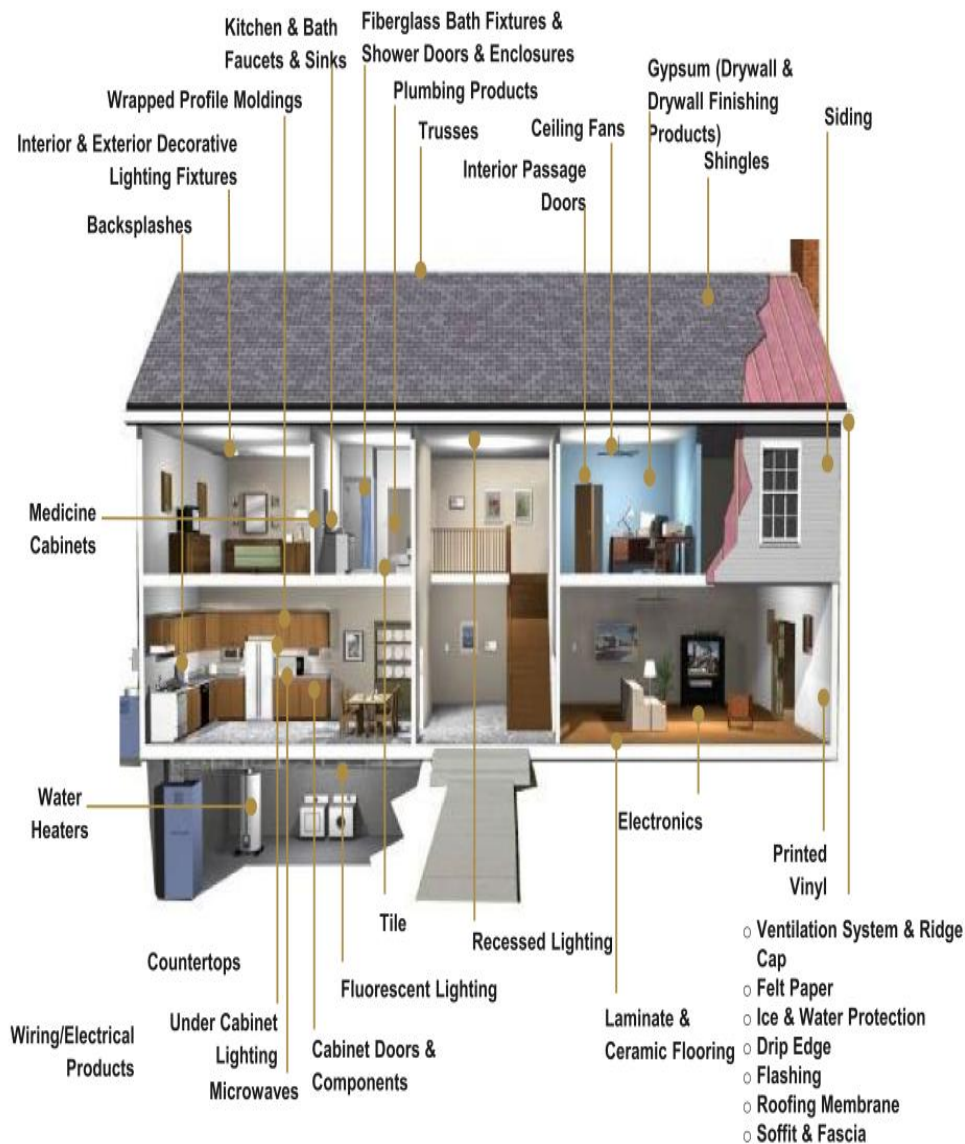
# PATRICK PRODUCT LINES: MARINE



## Additional Supplied Products

- ✓ Wind Shields (Glass / Acrylics)
- ✓ Fuel System Related Components
- ✓ Plastic Seat Bases & Components
- ✓ Vinyl (Biminis, Covers)
- ✓ Fabricated & Extruded Aluminum
- ✓ Decking, Flooring, Carpet, Vinyl
- ✓ Gauges, Instrument Panels, Displays
- ✓ Lighting
- ✓ Steering & Throttle Controls
- ✓ Plastic Products: Boxes, Inlay Tables
- ✓ Canvas Products, Panels & Trim
- ✓ Boat trailers
- ✓ Audio Products and Accessories

# PATRICK PRODUCT LINES: MANUFACTURED HOUSING



## Additional Supplied Products

- ✓ Building Arches
- ✓ Closet Organization Products
- ✓ Adhesives & Sealants
- ✓ Innovative Lighting
- ✓ Electrical Components (e.g., Panels/ Breakers, Outlet Boxes & Switches/ Receptacles)
- ✓ Fireplaces and Surrounds
- ✓ Made-to-Order Laminated Products including Vinyl, Paper, Veneers & High-Pressure Laminates (HPL)
- ✓ Cut-to-Size, Boring, Foiling & Edge-Banding
- ✓ Solid Surface, Granite and Quartz Fab
- ✓ Flooring Adhesive
- ✓ Tables & Signs
- ✓ Roof Trusses
- ✓ Wardrobe Doors & Hardware Systems
- ✓ Closet Organizers & Shelving
- ✓ Air Handling Products
- ✓ Carpeting



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