UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D. C. 20549
FORM 10-K
Amendment No. 1
(Mark One)
[X] ANNUAL REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{D})$ OF THE SECURITIES EXCHANGE ACT OF 1934 For the fiscal year ended December 31, 2000
or
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{D})$ OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file Number 0-3922
PATRICK INDUSTRIES, INC.
(Exact name of Company as specified in its charter)
Indiana
(State or other jurisdiction of

incorporation or organization) | $35-1057796$ |
| :---: |
| (IRS Employer |
| identification No.) |

Company's telephone number, including area code: (219) 294-7511
Securities registered pursuant to Section $12(b)$ of the Act: None
Securities registered pursuant to Section $12(\mathrm{~g})$ of the Act:

> COMMON STOCK, WITHOUT PAR VALUE
> PREFERRED SHARE PURCHASE RIGHTS
> (Title of each class)

Indicate by check mark whether the Company (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Company was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes $\quad \mathrm{N}$

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation $S-K$ is not contained herein, and will not be contained, to the best of Company's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K [ X ]

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The aggregate market value of the voting stock held by non-affiliates of the Company on March 23, 2001 (based upon the closing price on NASDAQ and an estimate that $72.21 \%$ of the shares are owned by non-affiliates) was $\$ 20,540,482$. The closing market price was $\$ 6.313$ on that day.

As of March 23, 2001, 4,505,666 shares of the Company's common stock were outstanding.

DOCUMENTS INCORPORATED BY REFERENCE.

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Portions of the Company's Proxy Statement for its Annual
Meeting of Shareholders to be held on May 15, 2001 are
incorporated by reference into Parts III of this Form
10-K.
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Explanatory Note:
This Amendment No. 1 is being filed to add the Consolidated Statements of Cash Flows for the Years Ended December 31, 2000, 1999 and 1998 which were inadvertently omitted from the first filing of the Form $10-\mathrm{K}$.

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K


## SIGNATURES

Pursuant to the requirements of Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized on the date indicated.

> PATRICK INDUSTRIES, INC

By /s/ Keith V. Kankel
Keith V. Kankel
Vice President - Finance

Dated: November 26, 2001

> PATRICK INDUSTRIES, INC.
> and subsidiaries consolidated Financial Report
> DECEMBER 31, 2000

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To the Board of Directors
Patrick Industries, Inc.
Elkhart, Indiana

We have audited the accompanying consolidated balance sheets of Patrick Industries, Inc. and Subsidiaries as of December 31, 2000 and 1999, and the related consolidated statements of operations, shareholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2000. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Patrick Industries, Inc. and Subsidiaries as of December 31, 2000 and 1999, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2000, in conformity with generally accepted accounting principles.

| Elkhart, Indiana <br> February 2, 2001 |  |  |
| :---: | :---: | :---: |
| F-1 |  |  |
| PATRICK INDUSTRIES, INC. AND SUBSIDIARIES |  |  |
| <TABLE> |  |  |
| CONSOLIDATED BALANCE SHEETS December 31, 2000 and 1999 <CAPTION> |  |  |
|  | 2000 | 1999 |
| <S> | <C> | <C> |
| ASSETS |  |  |
| Current Assets |  |  |
| Cash and cash equivalents | \$ 6,716,128 | \$ 6,686,182 |
| Trade receivables | 14,281,674 | 18,498,685 |
| Inventories | 30,937,954 | 42,039,348 |
| Income tax refund claims receivable | 1,031,086 | - |
| Prepaid expenses | 770,017 | 663,189 |
| Deferred tax assets | 1,946,000 | - |
| Total current assets | 55,682,859 | 67,887,404 |
| Property and Equipment, net | 40,589,738 | 49,895,640 |
| Intangible and Other Assets | 6,247,573 | 8,420,056 |



See Notes to Financial Statements.
</TABLE>

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| <TABLE> |  |  |  |
| :---: | :---: | :---: | :---: |
| Years Ended December 31, 2000, 1999, and 1998 <CAPTION> |  |  |  |
|  | 2000 | 1999 | 1998 |
| <S> | <C> | <C> | <C> |
| Net sales | \$361,620,206 | \$ 457,356,260 | \$ 453,518,573 |
| Cost of goods sold | 319,715,214 | 400,017,287 | 393,962,419 |
| -- |  |  |  |
| Gross profit | 41,904,992 | 57,338,973 | 59,556,154 |
| -- |  |  |  |
| Operating expenses: |  |  |  |
| Warehouse and delivery | 15,140,245 | 16,714,651 | 16,076,212 |
| Selling, general, and administrative | 25,240,711 | 27,057,686 | 26,796,204 |
| Impairment charges | 6,937,163 | - | - |
| Restructuring charges | 717,598 | - | - |
|  | 48,035,717 | 43,772,337 | 42,872,416 |


| Operating income (loss) | $(6,130,725)$ | 13,566,636 | 16,683,738 |
| :---: | :---: | :---: | :---: |
| Interest expense, net | 1,224,145 | 1,393,346 | 1,171,967 |
| -- |  |  |  |
| Income (loss) before income taxes (credits) | $(7,354,870)$ | 12,173,290 | 15,511,771 |
| Federal and state income taxes (credits) | $(2,821,000)$ | 4,769,000 | 6,204,700 |
| -- |  |  |  |
| Net income (loss) | \$ (4,533, 870 ) | \$ 7,404,290 | \$ 9,307,071 |
| Basic earnings (loss) per common share | \$ (0.89) | \$ 1.30 | \$ 1.58 |
| Diluted earnings (loss) per common share | \$ (0.89) | \$ 1.29 | \$ 1.57 |

See Notes to Financial Statements.

## </TABLE>

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<TABLE>

\section*{<S>}

Cost of goods sold:
Total cost of goods sold for reportable segments
Elimination of intersegment cost of goods sold
Consolidation reclassifications
Corporate incentive agreements
Other
Consolidated cost of goods sold

Earnings before interest and taxes (EBIT):
EBIT for reportable segments
Corporate incentive agreements
Consolidation reclassifications
Gain (loss) on sale of property
and equipment
Impairment charge
Restructuring charge
Other
Consolidated EBIT

Consolidated assets:
Identifiable assets for reportable segments Corporate property and equipment
Current assets not allocated to segments
Intangible and other assets not allocated to segments
Consolidation eliminations

Consolidated assets

Depreciation and amortization:
Depreciation for reportable segments
Corporate depreciation and amortization
Consolidated depreciation and amortization

</TABLE>
PATRICK INDUSTRIES, INC.
AND SUBSIDIARIES
<TABLE>
CONSOLIDATED STATEMENTS OF CASH FLOWS
Years Ended December 31, 2000, 1999, and 1998
<CAPTION>

|  | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: |
| <S> | <C> | <C> | <C> |
| Cash Flows From Operating Activities |  |  |  |
| Net income (loss) | \$ (4,533,870) | \$ 7,404,290 | \$ 9,307,071 |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |  |  |  |
| Depreciation and amortization | 8,237,025 | 8,904,059 | 7,580,928 |
| Impairment charges | 6,937,163 | - | - |
| Deferred income taxes | $(2,670,000)$ | 226,000 | 567,000 |
| (Gain) loss on sale of property and equipment | $(611,120)$ | $(643,446)$ | 32,184 |
| Other | 207,139 | 163,567 | 365,489 |
| Change in assets and liabilities: |  |  |  |
| Decrease (increase) in: |  |  |  |
| Trade receivables | 4,217,011 | 2,268,721 | $(2,876,930)$ |
| Inventories | 11,101,394 | 1,459,284 |  |
| $(8,278,080)$ |  |  |  |
| Income tax refund claims receivable | $(1,031,086)$ | - | - |
| Prepaid expenses | $(106,828)$ | $(71,719)$ | 39,523 |
| Increase (decrease) in: |  |  |  |
| Accounts payable and accrued liabilities | $(5,763,761)$ | $(2,406,709)$ | 3,144,893 |
| Income taxes payable | $(404,725)$ | 780,206 | $(397,579)$ |
| -- |  |  |  |
| Net cash provided by operating activities | 15,578,342 | 18,084,253 | 9,484,499 |
| -- |  |  |  |
| Cash Flows From Investing Activities |  |  |  |
| Capital expenditures | $(3,806,938)$ | $(7,505,350)$ | $(8,242,644)$ |
| Acquisition of businesses, net of cash | - | - - | $(2,581,490)$ |
| Proceeds from sale of property and equipment | 748,552 | 879,556 | - |
| Other $(295,880)$ | 104,264 | (399,042) |  |
| -- |  |  |  |
| Net cash (used in) investing activities | $(2,954,122)$ | $(7,024,836)$ | $(11,120,014)$ |
| -- |  |  |  |
| Cash Flows From Financing Activities |  |  |  |
| Borrowings under long-term debt agreements | (3, - | (3,985, - | 5,214,483 |
| Principal payments on long-term debt | $(3,671,428)$ | $(3,985,963)$ | $(1,253,683)$ |
| Proceeds from exercise of common stock options | - - | 26,875 | 80,625 |
| Repurchase of common stock | $(7,986,836)$ | (3,054,421) | $(1,335,728)$ |
| Cash dividends paid | $(851,450)$ | $(919,158)$ | $(943,944)$ |
| $\begin{aligned} & \text { Other } \\ & (186,716) \end{aligned}$ | $(84,560)$ | $(145,261)$ |  |
| -- |  |  |  |
| Net cash provided by (used in) |  |  |  |
| financing activities | $(12,594,274)$ | $(8,077,928)$ | 1,575,037 |
| -- |  |  |  |
| ```Increase (decrease) in cash and cash equivalents (60,478)``` | 29,946 | 2,981,489 |  |
| Cash and cash equivalents, beginning | 6,686,182 | 3,704,693 | 3,765,171 |

Cash and cash equivalents, ending
$\$ 6,716,128$
$\$ 6,686,182$
$\$ 3,704,693$

PATRICK INDUSTRIES, INC.
AND SUBSIDIARIES

Notes to Financial Statements
$\qquad$

Note 1. Nature of Business, Use of Estimates, Risks and Uncertainties, and Significant Accounting Policies

Nature of business:
The Company's operations consist primarily of the manufacture and distribution of building products and materials for use primarily by the Manufactured Housing and Recreational Vehicle industries for customers throughout the United States. Credit is generally granted on an unsecured basis for terms of 30 days.

Use of estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Risks and uncertainties:

The Company purchases significant amounts of inventory, which are commodities, from a limited number of suppliers. The purchase price of such items can be volatile as it is subject to prevailing market conditions, both domestically and internationally. The Company's purchases of these items are based on supplier allocations.

Significant accounting policies:
Principles of consolidation:
The consolidated financial statements include the accounts of Patrick
Industries, Inc. and its wholly- owned subsidiaries, Harlan Machinery Company, Inc., and Patrick Door, Inc., and its majority-owned subsidiary, Patrick Mouldings, L.L.C. ("the Company"). All significant intercompany accounts and transactions have been eliminated in consolidation.

Cash and cash equivalents:

The Company has cash on deposit in financial institutions in amounts which, at times, may be in excess of insurance coverage provided by the Federal Deposit Insurance Corporation.

For purposes of the statement of cash flows, the Company considers all overnight repurchase agreements and commercial paper with a maturity of 30 days or less acquired in connection with its sweep account arrangements with its bank to be cash equivalents.

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PATRICK INDUSTRIES, INC.
AND SUBSIDIARIES
Notes to Financial Statements

At December 31, 2000 and 1999, the Company owned marketable debt securities in the total amounts of approximately $\$ 4,500,000$ and $\$ 6,600,000$ respectively. These available for sale debt securities mature in January 2001 and 2000 and bear
interest at a weekly adjusted variable rate which was $6.2 \%$ at December 31, 2000 and $5 \%$ at December 31, 1999. The securities are stated at fair value which approximated their cost at December 31, 2000 and 1999. These securities matured and were sold on January 22, 2001 and January 24, 2000 and have been classified as a cash equivalent in the accompanying balance sheet.

Inventories:

Inventories are stated at the lower of cost (first-in, first-out (FIFO) method) or market.

Property and equipment:
Property and equipment is recorded at cost. Depreciation has been computed primarily by the straight- line method applied to individual items based on estimated useful lives which generally range from 10 to 40 years for buildings and improvements and from 3 to 15 years for machinery and equipment, transportation equipment, and leasehold improvements.

Goodwill:
Goodwill, the excess of cost over the fair value of net assets acquired, is amortized by the straight-line method over 15 -year periods. At each balance sheet date, management assesses whether there has been a permanent impairment in the value of goodwill. Factors considered by management include current operating results, anticipated future cash flows, trends, and prospects, as well as the effects of obsolescence, demand, competition, and other economic factors. In the event that an impairment is evident, the Company records an expense for that impairment.

Revenue recognition:
The Company ships product based on specific orders from customers and revenue is recognized upon delivery.

PATRICK INDUSTRIES, INC.
AND SUBSIDIARIES

Notes to Financial Statements

Earnings per common share:
Following is information about the computation of the earnings per share data for the years ended December 31, 2000, 1999, and 1998:

<TABLE>
<S>
Numerator for basic and diluted
earnings per share, net income (loss)

Denominator:
Weighted average shares, denominator
for basic earnings per share
Effect of dilutive potential common
shares, employee stock options (a)
\begin{tabular}{|c|c|c|}
\hline 2000 & 1999 & 1998 \\
\hline <C> & <C> & <C> \\
\hline \$ (4,533, 870) & \$ 7,404,290 & \$ 9,307,071 \\
\hline
\end{tabular}

Denominator for diluted
\begin{tabular}{|c|c|c|}
\hline 5,118,103 & 5,714,177 & 5,902,615 \\
\hline - & 10,867 & 24,395 \\
\hline 5,118,103 & 5,725,044 & 5,927,010 \\
\hline \$ (0.89) & \$ 1.30 & \$ 1.58 \\
\hline \$ (0.89) & \$ 1.29 & \$ 1.57 \\
\hline
\end{tabular}
</TABLE>
(a) Due to the loss incurred during the year ended December 31, 2000, 15,715 dilutive potential common shares are not included because the effect would be antidilutive.

Note 2. Balance Sheet Data

Trade receivables:

Trade receivables in the accompanying balance sheets at December 31, 2000 and 1999 are stated net of an allowance for doubtful accounts of $\$ 750,000$ and \$275,000 respectively.

Inventories:
Raw materials
Work in process
Finished goods
Materials purchased for resale

| 2000 | 1999 |  |
| :---: | :---: | :---: |
| \$ 17, 130,635 | \$ | 23,286,250 |
| 2,040,040 |  | 1,555,319 |
| 4,647,673 |  | 4,668,813 |
| 7,119,606 |  | 12,528,966 |
| \$ 30, 937,954 |  | 42,039,348 |

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PATRICK INDUSTRIES, INC.
AND SUBSIDIARIES
Notes to Financial Statements
$\qquad$

Property and equipment:

|  | 2000 | 1999 |
| :---: | :---: | :---: |
| Land and improvements | \$ 3,509,609 | \$ 3,601,733 |
| Buildings and improvements | 24,487,881 | 23,975,663 |
| Machinery and equipment | 58,680,294 | 56,670,702 |
| Transportation equipment | 2,304,343 | 2,666,259 |
| Leasehold improvements | 3,439,192 | 3,536,046 |
| Less accumulated depreciation | $\begin{aligned} & 92,421,319 \\ & 51,831,581 \end{aligned}$ | $\begin{aligned} & 90,450,403 \\ & 40,554,763 \end{aligned}$ |
|  | \$ 40,589,738 | \$ 49,895,640 |
| Goodwill, at amortized cost | \$ 2,921,060 | \$ 4,706,976 |
| Cash value of life insurance | 2,526,659 | 2,630,923 |
| Other | 799,854 | 1,082,157 |
|  | \$ 6,247,573 | \$ 8,420,056 |

Accrued liabilities:


Note 3. Pledged Assets and Long-Term Debt

Long-term debt at December 31, 2000 and 1999 is as follows:

<TABLE>
<S>
Senior Notes, insurance company
Indiana Development Finance Authority Bonds
\(2000-1999\)
\begin{tabular}{ll} 
<C \(>\) & <C \(>\) \\
\(\$ 12,857,144\) & \(\$ 15,428,572\) \\
\(1,800,000\) & \(2,100,000\)
\end{tabular}
\$ 15,428,572
\(1,800,000 \quad 2,100,000\)
\begin{tabular}{lr} 
State of Oregon Economic Development Revenue Bonds & \(3,600,000\) \\
State of North Carolina Economic Development Revenue & \(4,000,000\) \\
Bonds & \(4,200,000\) \\
& \\
Less current maturities & \(22,457,144\) \\
& \(3,671,428\)
\end{tabular}
</TABLE>
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PATRICK INDUSTRIES, INC.
AND SUBSIDIARIES
Notes to Financial Statements

The senior notes bear interest at a fixed rate of $6.82 \%$ and are unsecured. The notes are due in annual principal installments of $\$ 2,571,428$ and the final installment is due September 15, 2005. This agreement requires that the Company maintain a minimum level of tangible net worth.

The Indiana Development Finance Authority Bonds are payable in annual installments of $\$ 300,000$ plus interest at a variable tax exempt bond rate, set periodically to enable the bonds to be sold at par (5.2\% at December 31, 2000). The final installment is due November 1, 2006. The bonds are collateralized by real estate and equipment purchased with the bond funds and are backed by a bank standby letter of credit.

The State of Oregon Economic Development Revenue Bonds are payable in annual installments of $\$ 400,000$ plus interest at a variable tax exempt bond rate (5.2\% at December 31, 2000). The final installment is due December 1, 2009. The bonds are collateralized by real estate and equipment purchased with the bond funds and are backed by a bank standby letter of credit.

The State of North Carolina Economic Development Revenue Bonds are payable in annual installments of $\$ 400,000$ plus quarterly interest payments at a variable tax exempt bond rate (5.2\% at December 31, 2000). Annual payments of $\$ 500,000$ are due in each of the last two years with a final payment due August 1, 2010. The bonds are collateralized by real estate and equipment purchased with the bond funds and are backed by a bank standby letter of credit.

The Company has an unsecured revolving credit agreement which allows borrowings up to $\$ 10,000,000$ or a borrowing base defined in the agreement and which expires on January 28, 2003. Interest on this note is at either prime or the Eurodollar rate plus $.75 \%$. The Company pays $.25 \%$ of the unused portion of the revolving line. In addition, this agreement requires the Company to, among other things, maintain minimum levels of tangible net worth, working capital, and debt to net worth.

Aggregate maturities of long-term debt for the years ending December 31, 2001 through 2004 are $\$ 3,671,428 ; 2005 \$ 3,671,432$; and thereafter $\$ 4,100,000$.

In addition, the Company is contingently liable for standby letters of credit of approximately $\$ 11,800,000$ to meet credit policies of certain suppliers.

Based on the borrowing rates currently available to the Company for loans with similar terms and average maturities, the fair value of the long-term debt instruments approximates their carrying value.

Interest expense for the years ended December 31, 2000, 1999, and 1998 was approximately $\$ 1,662,000, \$ 1,826,000$, and $\$ 1,640,000$ respectively.

Note 4. Equity Transactions
Stock options exercised:
Common stock sold to key employees through the exercise of stock options resulted in a tax deduction for the Company equivalent to the taxable income recognized by the employee. For financial reporting purposes, the tax benefit resulting from this deduction, if material, along with the proceeds from the exercise of the options, is accounted for as an increase to common stock.

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PATRICK INDUSTRIES, INC.
AND SUBSIDIARIES
Notes to Financial Statements

Shareholder Rights Plan:
On February 29, 1996, the Company's Board of Directors adopted a shareholder rights agreement, granting certain new rights to holders of the Company's common stock. Under the agreement, one right was granted for each share of common stock held as of March 20, 1996, and one right will be granted for each share subsequently issued. Each right entitles the holder, in an unfriendly takeover situation, and after paying the exercise price (currently $\$ 30$ ), to purchase Patrick common stock having a market value equal to two times the exercise price. Also, if the Company is merged into another corporation, or if 50 percent or more of the Company's assets are sold, then rightholders are entitled, upon payment of the exercise price, to buy common shares of the acquiring corporation's common stock having a then current market value equal to two times the exercise price. In either situation, these rights are not available to the acquiring party. However, these exercise features will not be activated if the acquiring party makes an offer to acquire the Company's outstanding shares at a price which is judged by the Board of Directors to be fair to all Patrick shareholders. The rights may be redeemed by the Company under certain circumstances at the rate of $\$ .01$ per right. The rights will expire on March 20 , 2006. The Company has authorized 100,000 shares of preferred stock, Series A, no par value, in connection with this plan, none of which have been issued.

Repurchase of common stock:
The Company's Board of Directors from time to time has authorized the repurchase of shares of the Company's common stock, in the open market or through negotiated transactions, at such times and at such prices as management may decide.

Note 5. Commitments and Related Party Leases

The Company leases office, manufacturing, and warehouse facilities and certain equipment under various noncancelable agreements, which expire at various dates through 2005. These agreements contain various renewal options and provide for minimum annual rentals plus the payment of real estate taxes, insurance, and normal maintenance on the properties. Certain of the leases are with the chairman/major shareholder and expire at various dates through September 30, 2005.

The total minimum rental commitment at December 31, 2000 under the leases mentioned above is approximately $\$ 7,122,000$ which is due approximately $\$ 2,747,000$ in 2001, $\$ 1,949,000$ in 2002, $\$ 1,178,000$ in 2003, $\$ 714,000$ in 2004, $\$ 277,000$ in 2005, and $\$ 257,000$ thereafter.

The total rent expense included in the statements of operations for the years ended December 31, 2000, 1999, and 1998 is approximately $\$ 3,900,000, \$ 4,100,000$, and $\$ 3,900,000$ respectively, of which approximately $\$ 1,300,000$ each year was paid to the chairman/major shareholder.

Note 6. Major Customers

Net sales for the year ended December 31, 2000 included sales to one customer accounting for $10 \%$ or more of the total net sales of the Company for the year. The percentage of sales to this customer was $14.4 \%$.

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PATRICK INDUSTRIES, INC.
AND SUBSIDIARIES

Notes to Financial Statements

Net sales for the year ended December 31, 1999 included sales to two customers, each of which accounted for $10 \%$ or more of the total net sales of the Company for the year. The percentage of sales for these customers was $11.9 \%$ and $10.4 \%$.

Net sales for the year ended December 31, 1998 included sales to two customers, each of which accounted for $10 \%$ or more of the total net sales of the Company for the year. The percentage of sales for these customers was $12.1 \%$, and $11.3 \%$.

The balances due from these customers at December 31, 2000 and 1999 were not significant to the total trade receivables balance.

Note 7. Income Tax Matters

Federal and state income taxes (credits) for the years ended December 31, 2000, 1999, and 1998, all of which are domestic, consist of the following:

<TABLE>
\begin{tabular}{|c|c|c|c|}
\hline & 2000 & 1999 & 1998 \\
\hline <S> & <C> & <C> & <C> \\
\hline Current: & & & \\
\hline Federal & \$ (120,000) & \$ 3,600,000 & \$ 4,704,700 \\
\hline State & \((31,000)\) & 943,000 & 933,000 \\
\hline Deferred & \((2,670,000)\) & 226,000 & 567,000 \\
\hline & \$ (2,821,000) & \$ 4,769,000 & \$ 6,204,700 \\
\hline
\end{tabular}
</TABLE>
The provisions for income taxes (credits) for the years ended December 31, 2000,
1999, and 1998 are different from the amounts that would otherwise be computed by applying a graduated federal statutory rate of $35 \%$ to income before income taxes. A reconciliation of the differences is as follows:
<TABLE>

|  | 2000 | 1999 |
| :--- | :---: | :---: |

## </TABLE>

Deferred income tax assets and liabilities are computed annually for differences between the financial statement and tax bases of assets and liabilities that will result in taxable or deductible amounts in the future based on enacted tax laws and rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized. Income tax expense is the tax payable or refundable for the current period plus or minus the change during the period in deferred tax assets and liabilities.

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PATRICK INDUSTRIES, INC.
AND SUBSIDIARIES

Notes to Financial Statements

The composition of the deferred tax assets and liabilities at December 31, 2000 and 1999 is as follows:

Gross deferred tax liability, accelerated depreciation

| \$ (1,983, 000 ) | \$ (3,926,000) |
| :---: | :---: |
| 296,000 | 109,000 |
| 308,000 | 320,000 |
| 696,000 | 641,000 |
| 807,000 | 768,000 |
| 197,000 | 155,000 |
| 217,000 | - |
| 100,000 | - |
| 132,000 | 33,000 |
| 2,753,000 | 2,026,000 |
| \$ 770,000 | \$ (1,900,000) |


#### Abstract

The Company has a self-insured health plan for its employees under which there is both a participant stop loss and an aggregate stop loss based on total participants. The total annual aggregate liability was approximately $\$ 3,900,000$ at December 31, 2000. The excess loss portion of the employees' coverage has been insured with a commercial carrier.

The Company is partially self insured for its workers' compensation liability. The Company is responsible for a per occurrence limit amount not to exceed approximately $\$ 500,000$ individually and $\$ 2,800,000$ in aggregate annually. The excess loss portion of the employees' coverage has been insured with a commercial carrier.

The Company has accrued an estimated liability for these benefits based upon claims incurred.


Note 9. Compensation Plans

Deferred compensation obligations:
The Company has deferred compensation agreements with certain key employees. The agreements provide for monthly benefits for ten years subsequent to retirement, disability, or death. The Company has accrued an estimated liability based upon the present value of an annuity needed to provide the future benefit payments.

Bonus plan:
The Company pays bonuses to certain management personnel. Historically, bonuses are determined annually and are based upon corporate and divisional income levels. The charge to operations amounted to approximately $\$ 560,000, \$ 2,170,000$, and $\$ 2,200,000$ for the years ended December 31, 2000, 1999, and 1998 respectively.

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PATRICK INDUSTRIES, INC.
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Profit-sharing plan:
The Company has a qualified profit-sharing plan, more commonly known as a $401(\mathrm{k})$ plan, for substantially all of its employees with over one year of service and who are at least 21 years of age. The plan provides for a matching contribution by the Company as defined in the agreement and, in addition, provides for a discretionary contribution annually as determined by the Board of Directors. The amounts of contributions for the years ended December 31, 2000, 1999, and 1998 were immaterial.

Stock option plan:

At December 31, 2000, the Company has a stock option plan with shares of common stock reserved for options to key employees. As permitted under generally accepted accounting principles, grants under this plan are accounted for following APB Opinion No. 25 and related interpretations. Accordingly, no compensation cost has been recognized for grants under the plan. Had
compensation cost for the plans been determined based on the grant date fair values of awards (the method described in FASB Statement No. 123), reported net income and earnings per common share would have been reduced to the pro forma amounts shown below:
<TABLE>

| <S> | <C> |  |  | <C> |  |  | <C> |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income (loss): |  |  |  |  |  |  |  |  |  |
| As reported | \$ | $(4,533,870)$ |  |  | \$ 7,404,290 |  | \$ | 9,307,071 |  |
| Pro forma |  | $(4,895,300)$ |  | 7,060,174 |  |  | 9,307,071 |  |  |
| Primary earnings (loss) per share: |  |  |  |  |  |  |  |  |  |
| As reported |  | \$ | (0.89) |  | \$ | 1.30 |  | \$ | 1.58 |
| Pro forma |  |  | (0.96) |  |  | 1.24 |  |  | 1.58 |
| Fully diluted earnings (loss) per share: |  |  |  |  |  |  |  |  |  |
| As reported |  |  | (0.89) |  | \$ | 1.29 |  |  | 1.57 |
| Pro forma |  |  | (0.96) |  |  | 1.23 |  |  | 1.57 |

The fair value of each grant is estimated at the grant date using the
Black-Scholes option-pricing model with the following assumptions for 2000 :
dividend rate of $2.25 \%$ for all years; risk-free interest rate of $5.25 \%$ expected
lives of 5 years; and price volatility of $43 \%$.

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Following is a summary of transactions of granted shares under option for the years ended December 31, 2000, 1999 and 1998:
<TABLE>

|  | 2000 |  | 1999 |  | 1998 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | Weighted <br> Average <br> Exercise <br> Price | Shares | Weighted Average Exercise Price | Shares | Weighted Average Exercise Price |
| <S> | <C> | <C> | <C> | <C> | <C> | <C> |
| Outstanding, beginning of year $\$ 10.75$ | 417,500 | \$14.13 | 88,500 | \$10.75 | 96,000 |  |
| Issued during the year | 115,000 | 6.13 | 352,500 | 14.75 | - | - |
| Canceled during the year | (80,000) | 11.50 | $(21,000)$ | 10.75 | - | - |
| Exercised during the year | - | - | $(2,500)$ | 10.75 | $(7,500)$ | 10.75 |
| Outstanding, end of year | 452,500 | \$12.55 | 417,500 | \$14.13 | 88,500 | \$10.75 |
| Eligible, end of year for exercise $\$ 10.75$ | 84,375 | \$14.75 | 65,000 | \$10.75 | 88,500 |  |

Weighted average fair value
of options granted during

| the year |
| :--- |
| $========================================================================================$ |

A further summary about fixed options outstanding at December 31, 2000 is as follows:

<TABLE>
\begin{tabular}{|c|c|c|c|c|c|}
\hline & \multicolumn{2}{|l|}{Options Outstanding} & \multicolumn{3}{|r|}{Options Exercisable} \\
\hline & Number Outstanding & \begin{tabular}{l}
Weighted \\
Average Remaining Contractual Life
\end{tabular} & \begin{tabular}{l}
Weighted \\
Average \\
Exercise Price
\end{tabular} & Number Exercisable & \begin{tabular}{l}
Weighted \\
Average \\
Exercise Price
\end{tabular} \\
\hline \begin{tabular}{ll}
\(<\) S> \(>\) & \(<C>\) \\
Exercise price of \\
\(\$ 14.75\)
\end{tabular} & \[
\begin{aligned}
& <C> \\
& 337,500
\end{aligned}
\] & \[
\begin{aligned}
& <C> \\
& 8.5
\end{aligned}
\] & \[
\begin{aligned}
& <C> \\
& \$ 14.75
\end{aligned}
\] & \[
\begin{aligned}
& <C> \\
& 84,375
\end{aligned}
\] & \[
\begin{aligned}
& \langle\mathrm{C}\rangle \\
& \$ 14.75
\end{aligned}
\] \\
\hline Exercise price of \$6.125 & 115,000 & 9.5 & \$ 6.125 & - & \$ - \\
\hline
\end{tabular}
</TABLE>
Theses options were included in computing diluted earnings per common share as shown on the consolidated statements of income.

Stock award plan:
The Company has adopted a stock award plan for the seven existing non-employee directors. Grants awarded during May 2000 and May 1999 of 24,000 and 18,000 shares respectively are subject to forfeiture in the event the recipient terminates as a director within two years from the date of grant. The related compensation expense is being recognized over the two-year vesting period.

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PATRICK INDUSTRIES, INC. AND SUBSIDIARIES

Notes to Financial Statements

Note 10. Business Combination

In April 1998, the Company acquired for cash all of the assets and liabilities of Woodtek, L.L.C., a manufacturer of wood products. The total acquisition cost was $\$ 2,581,490$. The acquisition has been accounted for as a purchase and the results of operations of Woodtek, L.L.C. since the date of acquisition are included in the consolidated financial statements.

Note 11. Asset Impairments and Restructurings

During 2000, the Company recorded asset impairments of $\$ 6,937,163$ (approximately $\$ 4,283,000$ after tax or $\$ .84$ per share) and restructuring charges of $\$ 717,598$ (approximately $\$ 430,600$ after tax or $\$ .08$ per share).

Asset impairment charges were required to write down the net book values of long-lived assets primarily in the Company's Wood and Other Segments (approximately $\$ 5,371,000$ and $\$ 1,566,000$ respectively). Estimated future cash flows of these operations had indicated that an impairment had occurred.

Restructuring charges were incurred from the strategic decisions to close a manufacturing plant in the Wood Segment, moving manufacturing to other existing plant locations, the merging of certain facilities in the Southeast to gain operating efficiencies, and the closing of an unprofitable manufacturing facility in the Other Segment. The charges include severance payments, writedown of obsolete inventories, and future rental commitments related to the closed facilities. The remaining restructuring reserves amount to approximately $\$ 400,000$ and are expected to be utilized by the second quarter 2001. The majority of the cost savings related to these plans will be realized in 2001 and beyond.

Note 12. Contingencies

The Company is subject to claims and suits in the ordinary course of business. In management's opinion, currently pending legal proceedings and claims against the Company will not, individually or in the aggregate, have a material adverse effect on the Company's financial condition or results of operations.

Note 13. Cash Flows Information

Supplemental information relative to the statements of cash flows for the years ended December 31, 2000, 1999, and 1998 is as follows:

<TABLE>


Business acquisitions:
Cash purchase price

</TABLE>
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PATRICK INDUSTRIES, INC.
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Notes to Financial Statements
$\qquad$

The changes in assets and liabilities in arriving at net cash provided by operating activities are net of amounts related to acquisitions.

Note 14. Unaudited Interim Financial Information

Presented below is certain selected unaudited quarterly financial information for the years ended December 31, 2000 and 1999 (dollars in thousands, except per share data):
<TABLE>


|  | Quarter Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | March 31, | June 30, | September 30, | December 31, |
|  |  | 1999 |  |  |
| <S> | <C> | <C> | <C> | <C> |
| Net Sales | \$107,352 | \$ 123,029 | \$ 116,981 | \$ 109,994 |
| Gross Profit | 13,984 | 16,270 | 13,490 | 13,595 |
| Net income ( | 2,211 | 2,659 | 1,337 | 1,197 |
| Earnings per common share | 0.38 | 0.47 | 0.23 | 0.21 |
| Weighted average common shares outstanding | 5,786,480 | 5,685,715 | 5,695,539 | 5,690,237 |

Note 15. Segment Information

The Company has determined that its reportable segments are those that are based on the Company's method of internal reporting, which segregates its business by product category and production/ distribution process. The Company's reportable segments are as follows:

Laminating -- Utilizes various materials including gypsum, particleboard, plywood, and fiberboard which are bonded by adhesives or a heating process to a number of products including vinyl, paper foil, and high pressure laminate. These laminated products are utilized to produce furniture,
shelving, wall, counter, and cabinet products with a wide variety of finishes and textures.

Distribution -- Distributes primarily pre-finished wall and ceiling panels, particleboard, hardboard, and vinyl siding, roofing products, passage doors, building hardware, insulation, and other products.

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PATRICK INDUSTRIES, INC.
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Notes to Financial Statements

> Wood -- Uses raw lumber including solid oak as well as other hardwood materials or laminated particleboard or plywood to produce cabinet door product lines.
> Other -- Includes aluminum extruding, painting and distributing divisions, an adhesive division, a pleated shade division, a plastic thermoforming division, and a machine manufacturing division.

The accounting policies of the segments are the same as those described in "Significant Accounting Policies," except as described below. Segment data includes intersegment revenues, as well as a charge allocating a majority of the corporate costs to each of its operating segments. Assets are identified with the segments with the exception of cash, and land and buildings, which are identified with the corporate division. The corporate division charges rents to the segment for use of the land and buildings based upon market rates. The Company accounts for intersegment sales as if the sales were to third parties, that is, at current market prices. The Company also records income from purchase incentive agreements as corporate division revenue. The Company evaluates the performance of its segments and allocates resources to them based on a variety of indicators including revenues, cost of goods sold, earnings before interest and taxes (EBIT), and total identifiable assets.

The table below presents information about the net income (loss) and segment assets used by the chief operating decision makers of the company as of and for the years ended December 31, 2000, 1999, and 1998.

<TABLE>
\begin{tabular}{|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & Laminating & Distribution & Wood & Other & Total \\
\hline & \multicolumn{5}{|c|}{2000} \\
\hline <S> & <C> & <C> & <C> & <C> & <C> \\
\hline Sales & \$ 156,525 & \$ 133,174 & \$ 34,050 & \$ 37,855 & \$ 361,604 \\
\hline Sales, intersegment & 5,821 & 56 & 1,066 & 15,894 & 22,837 \\
\hline Total sales & 162,346 & 133,230 & 35,116 & 53,749 & 384,441 \\
\hline Cost of goods sold & 146,538 & 120,534 & 32,735 & 47,763 & 347,570 \\
\hline EBIT & 1,763 & 1,110 & \((1,596)\) & (636) & 641 \\
\hline Identifiable assets & 32,368 & 13,177 & 6,132 & 11,486 & 63,163 \\
\hline Depreciation & 2,668 & 457 & 947 & 1,384 & 5,456 \\
\hline
\end{tabular}
\(</\) TABLE>
\[
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\]

PATRICK INDUSTRIES, INC.
AND SUBSIDIARIES
Notes to Financial Statements
<TABLE>

\begin{tabular}{|c|c|c|c|c|c|}
\hline <S> & <C> & <C> & <C> & <C> & <C> \\
\hline Sales & \$ 185,300 & \$ 185,053 & \$ 42,458 & \$ 43,747 & \$ 456,558 \\
\hline Sales, intersegment & 6,733 & 51 & 1,209 & 21,381 & 29,374 \\
\hline Total sales & 192,033 & 185,104 & 43,667 & 65,128 & 485,932 \\
\hline Cost of goods sold & 171,288 & 167,507 & 41,639 & 55,184 & 435,618 \\
\hline EBIT & 5,229 & 4,588 & \((2,572)\) & 2,623 & 9,868 \\
\hline Identifiable assets & 39,750 & 20,270 & 11,956 & 15,444 & 87,420 \\
\hline Depreciation & 2,398 & 437 & 1,630 & 1,360 & 5,825 \\
\hline
\end{tabular}
</TABLE>
<TABLE>
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline & minating & & Distribution & & Wood & & Other & \multicolumn{2}{|r|}{Total} \\
\hline \multicolumn{10}{|c|}{1998} \\
\hline & <C> & & & & <C> & & <C> & & <C> \\
\hline \$ & 190,204 & \$ & 171,700 & \$ & 45,019 & \$ & 45,717 & \$ & 452,640 \\
\hline & 8,244 & & - & & 5,834 & & 22,924 & & 37,002 \\
\hline & 198,448 & & 171,700 & & 50,853 & & 68,641 & & 489,642 \\
\hline & 174,673 & & 156,303 & & 49,061 & & 57,020 & & 437,057 \\
\hline & 8,289 & & 3,480 & & \((3,019)\) & & 4,590 & & 13,340 \\
\hline & 32,181 & & 14,480 & & 10,965 & & 11,960 & & 69,586 \\
\hline & 1,982 & & 367 & & 1,349 & & 1,254 & & 4,952 \\
\hline
\end{tabular}
</TABLE>
A reconciliation of total segment sales, cost of goods sold, and EBIT to consolidated sales, cost of goods sold, and segment information to the consolidated financial statements as of and for the years ended December 31, 2000, 1999, and 1998 is as follows (dollars in thousands):

<TABLE>
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline <S> & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} \\
\hline \multicolumn{7}{|l|}{Sales:} \\
\hline Total sales for reportable segments & \$ & 384,441 & \$ & 485,932 & \$ & 489,642 \\
\hline Elimination of intersegment revenue & & \((22,821)\) & & \((28,576)\) & & \((36,123)\) \\
\hline Consolidated sales & & 361,620 & \$ & 457,356 & & 453,519 \\
\hline
\end{tabular}
</TABLE>
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PATRICK INDUSTRIES, INC.
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Notes to Financial Statements
$\qquad$
<TABLE>

| <S> | <C> |  | <C> |  | <C> |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cost of goods sold: |  |  |  |  |  |  |
| Total cost of goods sold for reportable segments | \$ | 347,570 | \$ | 435,618 | \$ | 437,057 |
| Elimination of intersegment cost of goods sold |  | $(22,821)$ |  | $(28,576)$ |  | $(36,123)$ |
| Consolidation reclassifications |  | $(2,000)$ |  | $(2,890)$ |  | $(2,858)$ |
| Corporate incentive agreements |  | $(2,589)$ |  | $(3,681)$ |  | $(3,740)$ |
| Other |  | (445) |  | (454) |  | (373) |
| Consolidated cost of goods sold |  | 319,715 |  | 400,017 |  | 393,963 |

Earnings before interest and taxes (EBIT): EBIT for reportable segments
Corporate incentive agreements
Consolidation reclassifications
Gain (loss) on sale of property
and equipment
Impairment charge
Restructuring charge
Other

Consolidated EBIT

Consolidated assets:
Identifiable assets for reportable segments Corporate property and equipment
Current assets not allocated to segments Intangible and other assets not allocated to segments
Consolidation eliminations

Consolidated assets

Depreciation and amortization:
Depreciation for reportable segments
Corporate depreciation and amortization

Consolidated depreciation and
amortization


| $\begin{array}{r} \$ 641 \\ 2,589 \\ (329) \end{array}$ | $\begin{array}{r} \$ 9,868 \\ 3,681 \\ (780) \end{array}$ | $\begin{array}{r} \$ 13,340 \\ 3,740 \\ (173) \end{array}$ |
| :---: | :---: | :---: |
| 617 | 643 | (32) |
| $(6,937)$ | - | - |
| (718) | - | - |
| $(1,994)$ | 154 | (191) |
| \$ (6, 131) | \$ 13,566 | \$ 16, 684 |
| \$ 63,163 | \$ 87, 420 | \$ 69,586 |
| 23,764 | 24,693 | 24,541 |
| 8,518 | 6,035 | 25,063 |
| 6,248 | 8,420 | 8,720 |
| (349) | (365) | (155) |
| \$ 101,344 | \$ 126,203 | \$ 127,755 |
| \$ 5,456 | \$ 5,825 | \$ 4,952 |
| 1,942 | 3,079 | 2,629 |
| \$ 7,398 | \$ 8,904 | \$ 7,581 |

