UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended September 30, 2002 OR

C

() TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from.....to.....to..... Commission file number 0-3922

PATRICK INDUSTRIES, INC. (Exact name of registrant as specified in its charter)

INDIANA (State or other jurisdiction of incorporation or organization) 35-1057796 (I.R.S. Employer Identification No.)

1800 South 14th Street, Elkhart, IN 46516 (Address of principal executive offices) (ZIP Code)

(574) 294-7511 (Registrant's telephone number, including area code)

NONE (Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

Shares of Common Stock Outstanding as of November 1, 2002: 4,556,136

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PATRICK INDUSTRIES, INC.

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PART I: FINANCIAL INFORMATION

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ITEM 1. FINANCIAL STATEMENTS
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PATRICK INDUSTRIES, INC. UNAUDITED CONDENSED BALANCE SHEETS

<caption></caption>		
	(Unaudited) SEPTEMBER 30	
DECEMBER 31	2002	
2001 ASSETS		
<s> CURRENT ASSETS</s>	<c></c>	<c></c>
Cash and cash equivalents 5,914,283	\$ 982,272	\$
Trade receivables	22,826,144	
13,722,216 Inventories	36,194,324	
28,625,747 Income tax refund claims receivable		
3,046,799 Prepaid expenses	629 , 677	
804,398		
Deferred tax assets 2,014,000	2,170,000	
Total current assets	62,802,417	
54,127,443		
PROPERTY AND EQUIPMENT, at cost 90,935,808	92,451,951	
Less accumulated depreciation	59,216,424	
56,302,359		
	33,235,527	
34,633,449		
DEFERRED INCOME TAXES	230,839	
INTANGIBLE AND OTHER ASSETS	2,959,257	
3,208,928		
Total assets \$91,969,820	\$99,228,040	
=======		
LIABILITIES AND SHAREHOLDERS' EQUITY		
CURRENT LIABILITIES		
Current maturities of long-term debt 3,671,428	\$ 3,671,428	\$
Accounts payable	16,147,533	
7,180,706 Accrued liabilities	4,765,910	
4,192,487		
Total current liabilities		
IOCAI CUITENC IIADIIICIES	24,584,871	

15,044,621		
LONG-TERM DEBT, less current maturities 15,114,288	12,142,860	
DEFERRED COMPENSATION OBLIGATIONS 2,226,390	2,252,108	
DEFERRED TAX LIABILITIES 81,000		
SHAREHOLDERS' EQUITY		
Common stock	17,851,645	
17,620,517 Retained earnings 41,883,004	42,396,556	
11,000,0001		
Total shareholders' equity 59,503,521	60,248,201	
57,505,521		
 Total liabilities and shareholders' equity \$91,969,820	\$99,228,040	
291, 200, 02U	==========	

See accompanying Notes to Unaudited Condensed Financial Statements.

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PATRICK INDUSTRIES, INC. UNAUDITED CONDENSED STATEMENTS OF INCOME

<CAPTION>

		NTHS ENDED MBER 30	NINE MONTH SEPTEME	
	2002	2001	2002	2001
<s> NET SALES</s>		<c> \$ 77,527,508</c>		\$ 224,731,037
COST AND EXPENSES Cost of goods sold Warehouse and delivery expenses Selling, general, and administrative expenses Restructuring charges Interest expense, net	3,842,407 6,057,691 195,232		10,901,430 17,299,366 269,180 705,982	10,765,128 18,596,419 760,940
INCOME (LOSS) BEFORE INCOME TAXES	254,600	(1,215,815)	1,764,450	(3,775,450)
INCOME TAXES (CREDITS)	101,600	(486,200)	705,600	(1,510,200)
NET INCOME (LOSS)	\$ 153,000 ======	\$ (729,615)		

BASIC AND DILUTED EARNINGS (LOSS)								
PER COMMON SHARE	Ş	.03	Ş	(.16)	Ş	.23	Ş	(.50)

See accompanying notes to Unaudited Condensed Financial Statements.

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PATRICK INDUSTRIES, INC. UNAUDITED CONDENSED STATEMENTS OF CASH FLOWS

<CAPTION>

		THS ENDED
	SEPTEM 2002	BER 30 2001
	2002	2001
<\$>	<c></c>	<c></c>
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income (loss)	\$ 1,058,850	\$(2,265,250)
Adjustments to reconcile net income to net cash		
provided by operating activities:	1 902 106	E 700 600
Depreciation and amortization Gain on sale of fixed assets		5,729,602
Deferred income taxes	(467 839)	(23,918)
Other		401,979
Change in assets and liabilities:	100,100	101,010
Decrease (increase) in:		
Trade receivables	(9,103,928)	(7,738,710)
Inventories	(7,568,577)	(3,280,624)
Income tax refund claims receivable	3,046,799	(674,014)
Prepaid expenses	(7,568,577) 3,046,799 174,721	30,717
Increase in:		
Accounts payable and accrued liabilities	9,250,986	7,370,923
Income taxes payable	289,264	
Not such associated by (used in) anothing activities	1 ((1 750	
Net cash provided by (used in) operating activities	1,661,759	
CASH FLOWS FROM INVESTING ACTIVITIES		
Capital expenditures	(3.248.259)	(1,356,235)
Proceeds from sale of property and equipment	47,218	
Other		
		(26,344)
Net cash (used in) investing activities	(3,082,271)	(888 , 386)
CASH FLOWS FROM FINANCING ACTIVITIES		
Repurchase of common stock		(561,965)
Principal payments on long-term debt	(2 071 120)	(2,971,428)
Proceeds from sale of common stock	(2,9/1,420) 15,128	
Cash dividends paid	(545, 298)	(549,922)
Other	(9,901)	
o chici	(),))))))	
Net cash (used in) financing activities	(3,511,499)	(4,155,379)
Decrease in cash and cash equivalents	(4,932,011)	(5,493,060)
Cash and cash equivalents, beginning	5,914,283	6,716,128
Cash and cash equivalents, ending	\$ 982 272	\$ 1,223,068
cash and cash equivarence, ending	\$ 982,272	\$ 1,223,068 ==========

See accompanying notes to Unaudited Condensed Financial Statements.

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PATRICK INDUSTRIES, INC. NOTES TO UNAUDITED CONDENSED FINANCIAL STATEMENTS financial statements contain all adjustments (consisting of only normal recurring accruals and the adjustments for restructuring charges as discussed in Note 5) necessary to present fairly the financial position as of September 30, 2002 and December 31, 2001, the results of operations for the three months and the nine months ended September 30, 2002 and 2001, and the cash flows for the nine months ended September 30, 2002 and 2001.

- 2. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted. It is suggested that these condensed financial statements be read in conjunction with the financial statements and notes thereto included in the Company's December 31, 2001 audited financial statements. The results of operations for the three and nine month periods ended September 30, 2002 and 2001 are not necessarily indicative of the results to be expected for the full year.
- 3. The inventories on September 30, 2002 and December 31, 2001 consist of the following classes:

	September 30 2002	December 31 2001
Raw materials Work in process Finished goods	\$22,227,410 2,013,501 4,698,800	\$15,908,710 2,049,879 4,335,875
Total manufactured goods	\$28,939,711	\$22,294,464
Distribution products	7,254,613	6,331,283
TOTAL INVENTORIES	\$36,194,324 ========	\$28,625,747 =======

The inventories are stated at the lower of cost, First-In First-Out (FIFO) method, or market.

4. Income (loss) per common share for the nine months ended September 30, 2002 and 2001 has been computed based on the weighted average common shares outstanding of 4,543,404 and 4,521,944 respectively. Stock options outstanding are immaterial and had no effect on earnings per share.

Dividends per common share for the quarter ending September 30, 2002 and 2001 were \$.04 per share. This resulted in total dividends for the nine month periods ending September 30, 2002 and 2001 of \$.12 per share.

5. In June, 2002, the Company recorded a restructuring charge based on the decision to close one of its cabinet door manufacturing facilities and consolidate its operation into another facility. The Company recorded estimated and actual costs related to this restructuring, all of which were paid in the third quarter.

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6. The Company's reportable segments are as follows:

Laminating - Utilizes various materials including gypsum, particleboard, plywood, and fiberboard which are bonded by adhesives or a heating process to a number of products including vinyl, paper, foil, and high pressure laminate. These laminated products are utilized to produce furniture, shelving, wall, counter, and cabinet products with a wide variety of finishes and textures.

Distribution - Distributes primarily pre-finished wall and ceiling panels, particleboard, hardboard and vinyl siding, roofing products, passage doors, building hardware, insulation, and other products.

Wood - Uses raw lumber including solid oak, other hardwood materials, and laminated particleboard or plywood to produce cabinet door product lines.

Other - Includes aluminum extrusion, painting, and distribution, a manufacturer of adhesive products, a manufacturer of pleated shades, and a manufacturer of laminating equipment.

The table below presents unaudited information about the revenue and operating income of those segments:

THREE MONTHS ENDED SEPTEMBER 30, 2002

<caption></caption>	LAMINATING	DISTRIBUTION	WOOD	OTHER	SEGMENT TOTAL
					JEGHENI IOIAL
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Net outside sales Intersegment sales	\$ 37,391,514 1,731,595	\$ 28,097,187 200,547	\$ 7,803,389 169,691	\$ 7,556,010 2,421,992	\$ 80,848,100 4,523,825
Total sales	\$ 39,123,109	\$ 28,297,734	\$ 7,973,080	\$ 9,978,002	\$ 85,371,925*
EBIT (loss) **	\$ 722,886	\$ 464,132	\$ (285,905)	\$ 213,148	\$ 1,114,261
		THREE MONTHS	ENDED SEPTEMBER	R 30, 2001	
Net outside sales Intersegment sales	\$ 33,207,414 1,073,522	\$ 27,457,654 374,720	\$ 7,819,397 271,084	\$ 9,043,043 3,434,839	\$ 77,527,508 5,154,165
Total sales	\$ 34,280,936	\$ 27,832,374	\$ 8,090,481	\$ 12,477,882	\$ 82,681,673*
EBIT (loss) **	\$ (4,242)	\$ 161,804	\$ (287,329)	\$ (118,748)	\$ (248,515)

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NINE MONTHS ENDED SEPTEMBER 30, 2002

	LAMINATING	DISTRIBUTION	WOOD	OTHER	SEGMENT TOTAL
Net outside sales Intersegment sales	\$ 108,866,154 4,986,862	\$ 83,131,792 582,648	24,515,552 582,881	\$ 22,144,134 7,862,590	\$ 238,657,632 14,014,981
Total sales	\$ 113,853,016	\$ 83,714,440	\$ 25,098,433	\$ 30,006,724	\$ 252,672,613*
EBIT (loss) **	\$ 3,089,192	\$ 1,237,260	(420,074)	\$ 528,482	\$ 4,434,860
Identifiable assets	\$ 37,445,686	\$ 15,405,792	6,346,333	\$ 7,976,585	\$ 67,174,396

NINE MONTHS ENDED SEPTEMBER 30, 2001

Net outside sales Intersegment sales	\$ 98,397,222 3,262,851	\$ 76,581,038 753,176	\$ 23,108,459 724,772	\$ 26,644,318 10,394,577	\$ 224,731,037 15,135,376
Total sales	\$ 101,660,073	\$ 77,334,214	\$ 23,833,231	\$ 37,038,895	\$ 239,866,413*
EBIT (loss) **	\$ (226,242)	\$ 673 , 878	\$ (299,690)	\$ (626,213)	\$ (478,267)
Identifiable assets	\$ 34,820,889	\$ 16,963,481	\$ 6,124,166	\$ 11,837,793	\$ 69,746,329

 | | | | |Reconciliation of segment EBIT to consolidated EBIT

<TABLE>

<CAPTION>

	3 Month Septer	s Ended mber 30,	9 Months Septem	Ended ber 30,
	2002	2001	2002	2001
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
EBIT (loss) for segments	\$ 1,114,261	\$ (248,515)	\$ 4,434,860	\$ (478 , 267)
Corporate incentive agreements	337,426	170,022	1,073,827	719,645
Consolidation reclassifications	18,306	(24,410)	95,910	(85,157)
Gain (loss) on sale of assets	5,494	1,805	9,111	23,918
Unallocated corporate expenses	(981,612)	(1,076,032)	(2,359,862)	(3,207,932)
Other	(44,043)	238,136	(514,234)	13,283
Restructuring charges			(269,180)	
Consolidated EBIT (loss)**	\$ 449,832	\$ (938,994)	\$ 2,470,432	\$(3,014,510)
	==========	=========	=========	==========

*Does not agree to Financial Statements due to consolidation eliminations. **Earnings (loss) before interest and taxes.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

GENERAL

Despite the weakening conditions in the Manufactured Housing industry, the Company's business continued to show signs of improvement over the previous year for the three and nine month periods ending September 30, 2002. Gains in market share in the Manufactured Housing industry and the increased shipment levels in the Recreational Vehicle industry have resulted in increased sales of more than 6% over the previous year and more than 4% over the 2001 third quarter. Net income increased more than \$3.3 million over the previous year through September, 2002 and more than \$800,000 over the September, 2001 quarter. The Company's sales to the Manufactured Housing, Recreational Vehicle, and Other industries for the nine months ended September 30, 2002 were 48%, 29%, and 23%, respectively. At September 30, 2001 they were 49%, 27%, and 24%, respectively.

The Manufactured Housing industry continues to show declines as shipments are down more than 8% from a year ago and more than 35% from two years ago. There continues to be uncertainty related to dealer and retail financing as two of the top industry lenders have announced their exit from the market in the last six months. Current estimates suggest that the 2002 year will end up down almost 11% from the shipment levels attained in 2001 and that the 2003 calendar year will be down more than 5% from the 2002 year numbers.

The Recreational Vehicle industry, on the other hand, has shown significant improvement as shipment levels have improved by more than 18% over the previous year through September, 2002. These shipment levels are just short of the shipment levels seen in 2000, which were the second highest in history. Current signs indicate that this trend is expected to continue through the first quarter of 2003.

Over the past two years, the Company has made significant cost cutting measures, plant closings, and consolidations to operate more efficiently at reduced volumes. As the business cycle heads into the fourth and first quarters, which are traditionally the weaker quarters due to inclement weather and plant shutdowns over the holiday season, the Company is continuing these efforts in order to mitigate any further potential unforeseen circumstances that may occur as a result of the industry conditions and to strengthen our position when these conditions subside.

The Company continues to monitor credit exposure related to its customer base in the Manufactured Housing industry noting that further declines in units produced and the reduced available wholesale and retail financing could cause potential defaults from one or more of its significant customers. In the case of an actual or foreseeable default of a major customer, the Company's current allowance for doubtful accounts may not be adequate to cover the loss and the Company would appropriately take a charge to operations for the full estimated impact of the loss. At the current time, the Company cannot reasonably predict the default of any one of these customers, and therefore, no reserve for loss has been recorded.

The following table sets forth the percentage relationship to net sales of certain items in the Company's Statements of Operations:

<TABLE>

<CAPTION>

	Three Ended Sep	Months tember 30	Nine l Ended Sep	Months tember 30
	2002	2001	2002	2001
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
Net sales	100.0%	100.0%	100.0%	100.0%
Cost of sales	87.2	88.2	87.0	88.3
Gross profit	12.8	11.8	13.0	11.7
Warehouse and delivery	4.8	4.9	4.6	4.8
Selling, general & administratie	7.5	8.2	7.3	8.3
Restructuring charges (credit)			0.1	
Operating income (loss)	0.5	(1.2)	1.0	(1.3)
Net income (loss)	0.2	(0.9)	0.4	(1.0)

</TABLE>

RESULTS OF OPERATIONS

Quarter Ended September 30, 2002 Compared to Quarter Ended September 30, 2001

Net Sales. Net sales increased \$3.3 million, or 4.3%, from \$77.5 million for the quarter ended September 30, 2001 to \$80.8 million for the quarter ended September 30, 2002. This increase is attributable to an approximate 27% quarterly increase in units shipped and produced in the Recreational Vehicle industry coupled with a change in the sales mix to core industries which the Company serves. The Company's sales to the Manufactured Housing, Recreational Vehicle, and other industries was 48%, 29%, and 23%, respectively. In the quarter ended September 30, 2001 the Company's sales to these industries was 49%, 27%, and 24%, respectively.

Gross Profit. Gross profit increased by 12.8%, or \$1.1 million, from \$9.2 million for the quarter ended September 30, 2001 to \$10.3 million for the quarter ended September 30, 2002. As a percentage of net sales, gross profit increased 1.0%, from 11.8% in the third quarter of 2001 to 12.8% for the same three month period in 2002. These increases are due to increased sales as well as increased operating efficiencies. The elimination of certain low margin business, strategic cost cutting measures taken in the past two years, and the restructuring activities related to significantly underperforming operating units have all contributed to the positive increases in margin. The ongoing developments in the Manufactured Housing industry related to the lack of dealer and retail financing and the more than 8% drop in unit shipments from the previous year have caused competitive pricing situations and may have future impacts on gross profit margins.

Warehouse and Delivery Expenses. Warehouse and delivery expenses remained fairly constant at \$3.8 million for each of the three month periods ending September, 2002 and 2001. As a percentage of net sales, warehouse and delivery expenses decreased approximately 0.1%, from 4.9% in the quarter ended September 30, 2001 to 4.8% in the quarter ended September 30, 2002. The Company continues to gain efficiencies in this area by shipping more full truckloads compared to the previous year, as well as a reduction in the size of the fleet that the Company owns or leases.

Selling, General and Administrative Expenses. Selling, general, and administrative expenses decreased by \$259,000, or 4.1%, from \$6.3 million in the quarter ended September 30, 2001 to \$6.1 million in the quarter ended September 30, 2002. As a percentage of net sales, selling, general, and administrative expenses decreased by 0.7%, from 8.2% for the quarter ended September 30, 2001 to 7.5% for the quarter ended September 30, 2002. The decrease in dollars and percentage of net sales is due to the Company continuing to make variable cost reductions as well as reduced depreciation expense from quarter to quarter.

Operating Income. Operating income increased by \$1.4 million, from a loss of \$0.9 million in the third quarter of 2001 to income of \$0.5 million in the third quarter of 2002. The increase in operating income is due to the factors described above.

Interest Expense, Net. Interest expense, net, decreased by \$82,000 due to a decline in rates on the variable tax exempt bonds as well as the normal debt service requirements resulting in less long term debt outstanding.

Net Income. The Company had net income of \$153,000 for the third quarter ended September 30, 2002 compared to a net loss of \$730,000 for the same period in 2001. The increase in net income is attributable to the factors described above.

Quarter ended September 30, 2001 Compared to Quarter Ended September 30, 2000

Net Sales. Net sales decreased by \$12.4 million, or 13.8%, from \$89.9 million in the quarter ended September 30, 2000 to \$77.5 million in the quarter ended September 30, 2001. This decrease is directly related to an estimated 33% decrease in units shipped and produced in the Manufactured Housing industry and an estimated 16% decrease in units shipped in the Recreational Vehicle industry in the first nine months of 2001 compared to the first nine months of 2000.

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Gross Profit. Gross profit decreased by \$1.9 million, or 17.5%, from \$11.1 million in the third quarter 2000 compared to \$9.2 million in the third quarter of 2001. As a percentage of net sales, gross profit decreased 0.6%, from 12.4% in the third quarter of 2000 to 11.8% in the third quarter 2001. The decrease is due to a 13.8% decrease in consolidated net sales coupled with market conditions remaining highly competitive resulting in the inability of the Company to increase selling prices without losing business.

Warehouse and Delivery Expenses. Warehouse and delivery expenses remained constant at 3.8 million in the third quarters of 2001 and 2000. As a percentage

of net sales, warehouse and delivery expenses increased 0.7%, from 4.2% in the third quarter of 2000 to 4.9% in the third quarter 2001. The increase as a percentage of net sales is due to the Company shipping less full truckloads than in the previous period, the increase in fuel costs from period to period, and an increase in rates charged by the transportation companies due to them running at capacity.

Selling, General, and Administrative Expenses. Selling, general, and administrative expenses increased \$0.1 million, or 2.5%, from \$6.2 million in the quarter ended September 30, 2000 to \$6.3 million in the quarter ended September 30, 2001. As a percentage of net sales, selling, general, and administrative expenses increased 1.3%, from 6.9% in the third quarter of 2000 to 8.2% in the third quarter of 2001. The increase in costs as a percentage of net sales is due to reduced volumes as a result of the decline in shipments in the Manufactured Housing and Recreational Vehicle industries.

Operating Loss. The Company experienced an operating loss of \$0.9 million in the third quarter of 2001 compared to operating income of \$1.3 million in the same quarter in 2000. This decrease of \$2.2 million is due to the decline in sales volume for the industries to which the Company serves, as well as the factors described above.

Interest Expense, Net. Interest expense, net of interest income, decreased 10.7% from \$310,000 in the third quarter of 2000 to \$277,000 in the same period in 2001. This decrease is attributable to more funds invested in the third quarter 2001 as a result of reduced working capital needs as well as lower long-term debt levels due to normal debt service requirements.

Net Loss. The Company experienced a net loss of \$730,000 in the third quarter of 2001 compared to net income of \$605,000 in the third quarter of 2000. This decrease is attributable to the factors described above.

Nine Months Ended September 30, 2002 Compared to Nine Months Ended September 30, 2001

Net Sales. Net sales increased \$14.0 million, or 6.2%, from \$224.7 million for the nine months ended September 30, 2001 to \$238.7 million for the nine months ended September 30, 2002. This increase is attributable to an approximate 18% increase in units shipped in the Recreational Vehicle industry coupled with an approximate 8% decrease in units shipped in the Manufactured Housing industry. The Company's sales for the first nine months of 2002 were 48% to Manufactured Housing, 29% to Recreational Vehicle , and 23% to other industries.

Gross Profit. Gross profit increased 17.4%, or \$4.6 million, from \$26.3 million for the nine months ended September 30, 2001 to \$30.9 million for the same period in 2002. As a percentage of net sales, gross profit increased approximately 1.3%, from 11.7% for the nine months ended September 30, 2001 to 13.0% for the nine months ended September 30, 2002. The increase in dollars and percentage of net sales was due to the Company making significant strategic cost cutting measures in 2000 and 2001 including plant closings, eliminating low margin business, and reducing certain fixed overhead expenses.

Warehouse and Delivery Expenses. Warehouse and delivery expenses increased approximately \$136,000, or 1.3%, from \$10.8 million for the nine month period ended September 30, 2001 to \$10.9 million for the same period in 2002. As a percentage of net sales, warehouse and delivery expenses decreased approximately 0.2%, from 4.8% in 2001 to 4.6% in 2002. The small increase in costs and the decrease in costs as a percentage of net sales was due to increased sales levels allowing the Company to ship more full truckloads than in the previous year and a reduction in the size of the fleet that the Company owns or leases.

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Selling, General, and Administrative Expenses. Selling, general, and administrative expenses decreased \$1.3 million, or 7.0%, from \$18.6 million for the nine months ended September 30, 2001 to \$17.3 million for the same period in 2002. As a percentage of net sales, selling, general, and administrative expenses decreased 1.0%, from 8.3% in 2001 to 7.3% in 2002. This decrease in dollars and percentage of net sales is due to the Company's continued cost cutting efforts to reduce both fixed and variable expenses.

Restructuring Charges. As discussed in Note 5 of the financial statements, the Company recorded restructuring charges of \$269,000 for the nine months ended September 30, 2002.

Operating Income (Loss). Operating income increased \$5.5 million, from a loss of \$3.0 million for the nine months ended September 30, 2001 to income of \$2.5 million for the same period in 2002. The increase in operating income is due to the factors described above.

Interest Expense, Net. Interest expense, net, decreased \$55,000 due to a decrease in the tax exempt variable interest rate as well as a decrease in the total debt outstanding due to normal debt service requirements.

Net Income (Loss). The Company had net income of \$1.1 million for the nine months ended September 30, 2002 compared to a net loss of \$2.3 million for the same period in 2001. This increase in net income is due to the factors described above.

Nine Months Ended September 30, 2001 Compared to Nine Months Ended September 30, 2000

Net Sales. Net sales decreased \$65.9 million, or 22.7%, from \$290.7 million in the nine months ended September 30, 2000 to \$224.7 million for the nine months ended September 30, 2001. This decrease is attributable to the 33% decline in units shipped and produced in the Manufactured Housing industry and 16% decline in units shipped and produced in the Recreational Vehicle industry. The Company's sales for the first nine months of 2001 were 49% to Manufactured Housing, 27% to Recreational Vehicle, and 24% to other industries.

Gross Profit. Gross profit decreased \$8.1 million, or 23.5%, from \$34.4 million in the first nine months of 2000 to \$26.3 million in the first nine months of 2001. As a percentage of net sales, gross profit decreased 0.2%, from 11.9% in the nine months ended September 30, 2000 compared to 11.7% in the nine months ended September 30, 2001. The decrease was due to the significantly reduced sales volume in the industries which the Company serves.

Warehouse and Delivery Expenses. Warehouse and delivery expenses decreased \$1.1 million, or 9.4%, from \$11.9 million in the nine months ended September 30, 2000 to \$10.8 million in the same period in 2001. As a percentage of net sales, warehouse and delivery expenses increased 0.7%, from 4.1% in 2000 to 4.8% in 2001. The overall decrease is due to the decline in sales volume. The increase as a percentage of net sales is due to the Company shipping less full truckloads than in the previous period, the increase in fuel costs from period to period, and an increase in rates charged by the transportation companies.

Selling, General, and Administrative Expenses. Selling, general, and administrative expenses decreased by \$0.9 million, or 4.6%, from \$19.5 million for the nine months ended September 30, 2000 to \$18.6 million for the same period in 2001. As a percentage of net sales, selling, general, and administrative expenses increased 1.6% from 6.7% in the first nine months of 2000 to 8.3% in the first nine months of 2001. The overall decrease was due to the Company making cost and staffing reductions. The increase in cost as a percentage of net sales was due to reduced volume as a result of the decline in shipments in the Manufactured Housing and Recreational Vehicle industries.

Impairment Charges. The Company recognized an impairment charge of 6.9 million in the first quarter of 2000.

Restructuring Charges. The Company recognized restructuring charges of \$0.2 million in the second and third quarters of 2000.

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Operating Loss. The Company experienced an operating loss of \$3.0 million for the nine months ended September 30, 2001 compared to an operating loss of \$4.0 million for the nine months ended September 30, 2000. The operating loss was due to the factors described above.

Interest Expense, Net. Interest expense, net of interest income, decreased 22.1%, or \$216,000, from \$977,000 in the nine months ended September 30, 2000 to \$761,000 in the same period in 2001. The decrease was due to more funds being invested as a result of reduced working capital needs as well as lower long term debt levels due to normal debt service requirements.

Net Loss. The Company experienced a net loss after interest and taxes for the nine months ended September 30, 2000 and 2001 of \$3.1 million and \$2.3 million, respectively. These losses were attributable to the factors described above.

BUSINESS SEGMENTS

Quarter ended September 30, 2002 Compared to Quarter Ended September 30, 2001

Laminating Segment Discussion

Net sales in the laminating segment increased \$4.8 million, or 14.1%, from \$34.3 million for the quarter ended September 30, 2001 to \$39.1 million for the quarter ended September 30, 2002. This increase in net sales is due to an approximate 27% increase in shipments in the Recreational Vehicle industry in the third quarter of 2002 compared to the same period in 2001. Shipments in the Manufactured Housing industry were down approximately 15% for the same quarterly period.

EBIT increased \$727,000, from a loss of \$4,200 for the quarter ended September 30, 2001 to income of \$723,000 for the quarter ended September 30, 2002. This increase was due to the increased sales volume as well as the cost cutting measures that the Company has undertaken over the past two years to reduce fixed and variable costs.

Distribution Segment Discussion

Net sales increased \$465,000, or 1.7%, from \$27.8 million to \$28.3 million for the quarters ended September 30, 2001 and 2002, respectively. This increase was due to this segment gaining market share despite the downturn in the Manufactured Housing industry, which is the major industry which this segment serves.

EBIT increased \$302,000, from \$162,000 in the quarter ended September 30, 2001 to \$464,000 in the same period in 2002. This increase was due to the increased sales volume.

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Wood Segment Discussion

Net sales decreased \$117,000, or 1.5%, from \$8.1 million in the quarter ended September 30, 2001 to \$8.0 million in the same period in 2002. This decrease was due to the closing and consolidation of one of the business units in this segment in August, 2002.

 $\ensuremath{\mathsf{EBIT}}$ remained fairly constant at an operating loss of approximately \$0.3 million.

Other Segment Discussion

Net sales in this segment decreased \$2.5 million, or 20.0%, from \$12.5 million in the quarter ended September 30, 2001 to \$10.0 million for the same period in 2002. This decrease was attributable to the closing and consolidation of two operations in this segment in 2001, as well as the approximate 15% decrease in shipments in the Manufactured Housing industry for the three month period ended September 30, 2002.

EBIT increased \$332,000, from a loss of \$119,000 in the quarter ended September 30, 2001 to income of \$213,000 in the quarter ended September 30, 2002. This increase was attributable to the closing and consolidation of two of the significantly underperforming operating units in this segment in 2001.

Quarter ended September 30, 2001 Compared to Quarter Ended September 30, 2000

Laminating Segment Discussion

Net sales decreased in the third quarter of 2001 by \$5.4 million, or 13.6%, from \$39.7 million in the period ended September 30, 2000 to \$34.3 million in the period ended September 30, 2001. This decline in sales volume was due to approximately 33% less shipments nationwide in the Manufactured Housing industry as well as declines of up to 43% in some of the Company's principal market areas.

EBIT declined 100.8% in the laminating segment from income of \$544,000 in the period ended September 30, 2000 compared to a loss of \$4,200 in the period ended September 30, 2001. As a percentage of net sales, EBIT decreased 1.4% in the third quarter of fiscal 2001. This decline was due to the decrease in sales volume.

Distribution Segment Discussion

Net sales decreased 17.4%, or \$5.9 million, from \$33.7 million in the third quarter 2000 to \$27.8 million in the third quarter 2001. This decrease was due primarily to the decline in units shipped and produced in the Manufactured Housing industry which this segment serves, and the Company choosing not to accept certain lower margin business.

EBIT increased 80.4%, or 72,000, due to certain operations in this segment gaining operating margin due to eliminating some unprofitable products in 2001.

Wood Segment Discussion

Net sales decreased 6.0%, or \$0.5 million, from \$8.6 million in the three-month period ended September 30, 2000 to \$8.1 million in the same period in 2001. This decline is consistent with the overall decline in the Recreational Vehicle industry, which is the primary industry which this segment serves.

EBIT for this segment has increased from an operating loss of \$0.5 million in the third quarter of 2000 to an operating loss of \$0.3 million in the

third quarter of 2001. Management's continued commitment to improving operating results in this segment and returning it to profitability have caused the improved results. The closing of one of the segments under-performing units in 2000 resulted in additional cost savings.

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Other Segment Discussion

Net sales in the other segment decreased by 9.0%, or \$1.2 million, from \$13.7 million in the three months ended September 30, 2000 to \$12.5 million in the three month period ending September 30, 2001. The decline in sales volume is primarily attributable to a 16% decline in shipments in the Recreational Vehicle industry and increases in sales in the Company's aluminum extrusion division and machine manufacturing division which sell to customers mainly outside the Manufactured Housing and Recreational Vehicle industries.

EBIT for this segment decreased \$183,000, or 286%, from \$64,000 in the three month period ending September 30, 2000 to a loss of \$119,000 in the same period in 2001. This decrease was due to the decrease in sales volume.

Nine Months Ended September 30, 2002 Compared to Nine Months Ended September 30, 2001

Laminating Segment Discussion

Net sales in this segment increased \$12.2 million, or 12.0%, from \$101.7 million in the nine months ended September 30, 2001 to \$113.9 million in the same period in 2002. This increase was mostly due to the approximate 18% increase in sales in the Recreational Vehicle industry. Additionally, the Company closed three divisions in the other segment in 2001 which had sales of approximately \$4.7 million for the nine months ended September 30, 2001 and certain of these operations were merged into a facility in the laminating segment which was operating at less than capacity and subsequently in 2002 has seen significantly increased volume resulting in higher efficiencies and increased profitability.

EBIT increased \$3.3 million, from a loss of \$226,000 in the nine months ended September 30, 2001 to income of \$3.1 million in the same period in 2002. This increase was due to increased sales volume coupled with increased operating efficiencies from the reduction of fixed and variable costs related to the strategic cost cutting measures that were taken in 2000 and 2001.

Distribution Segment Discussion

Net sales in this segment increased \$6.4 million, or 8.3%, from \$77.3 million in the nine months ended September 30, 2001 to \$83.7 million in the nine months ended September 30, 2002. This increase was due to increased sales in certain of the Company's operating units in the southeast region of the Manufactured Housing industry.

EBIT increased \$563,000, or 84%, from \$674,000 in the nine months ended September 30, 2001 to \$1.2 million for the same period in 2002 due to increased sales volume.

Wood Segment Discussion

Net Sales increased \$1.3 million, or 5.3%, from \$23.8 million in the nine months ended September 30, 2001 to \$25.1 million in the nine months ended September 30, 2002. This increase was attributable to the approximate 18% increase in sales in the Recreational Vehicle industry for the first nine months of 2002.

EBIT decreased \$120,000, from a loss of \$300,000 for the nine months ended September 30, 2001 to a loss of \$420,000 for the same period in 2002. This decrease is attributable to two operating units in this segment experiencing operating inefficiencies, one of which was consolidated into another division in this segment. The operating results of these two divisions have offset the positive results of the three other divisions within this segment.

Other Segment Discussion

Net sales in this segment decreased \$7.0 million, or 19.0%, from \$37.0 million in the first nine months of 2001 compared to \$30.0 million in the same period in 2002. This decline was due to the closing and consolidation of one division in the first quarter of 2001 and two divisions in the fourth quarter of 2001, as well as the more than 8% decline in shipments in the Manufactured Housing industry compared to the previous year.

EBIT increased \$1.1 million, from a loss of \$0.6 million in the nine month period ended September 30, 2001 to income of \$0.5 million in the nine

month period ended September 30, 2002. This increase is due to the closing and consolidation of three unprofitable divisions in this segment in 2001.

Nine Months Ended September 30, 2001 Compared to Nine Months Ended September 30, 2000

Laminating Segment Discussion

Net sales in the laminating segment decreased by 21.6%, or \$28.0 million, from \$129.6 million in the nine month period ending September 30, 2000 to \$101.7 million in the same period in 2001. This decrease was attributable to the 33% decline in units shipped and produced in the Manufactured Housing industry and 16% decrease in units shipped and produced in the Recreational Vehicle industry.

EBIT decreased 110.0%, or \$2.6 million, from \$2.4 million in the nine months ended September 30, 2000 to a loss of \$0.2 million for the nine months ended September 30, 2001. This decline was attributable to the decrease in sales volume.

Distribution Segment Discussion

Net sales in the distribution segment decreased \$30.9 million, or 28.5%, from \$108.2 million in the first nine months of 2000 to \$77.3 million in the same period in 2001. This decrease is directly related to the 33% decrease in units shipped and produced in the Manufactured Housing industry.

EBIT decreased 44.5%, or \$540,000, due to the decrease in sales and competitive pricing situations.

Wood Segment Discussion

Net sales in the wood segment decreased \$4.4 million, or 15.6%, from \$28.2 million in the nine months ended September 30, 2000 to \$23.8 million in the same period in 2001. This decline is consistent with the overall decline in the Recreational Vehicle industry, which is the primary industry which this segment serves.

The operating loss in this segment decreased from a loss of \$1.1 million in the first nine months of 2000, to an operating loss of \$0.3 million in the first nine months of 2001. Management's continued commitment to improving operating results in this segment and returning it to profitability caused the improvement in operating income. Additionally, depreciation expense has been reduced by approximately \$526,000 as a result of the Company recognizing a non-cash accounting charge in the first quarter of 2000 related to the impairment of certain long-lived assets. The Company also closed one operating unit in this segment in 2000 which contributed to savings in 2001 of approximately \$751,000.

Other Segment Discussion

Net sales in the other segment decreased 15.3%, or \$6.7 million, from \$43.7 million in the nine months ended September 30, 2000 to \$37.0 million in the nine months ended September 30, 2001. This decline was due to reduced sales volume in the Recreational Vehicle industry.

EBIT decreased from operating income of \$92,000 in the first nine months of 2000 to an operating loss of \$626,000 in the same period in 2001. This decrease was due to the decline in sales volume.

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LIQUIDITY AND CAPITAL RESOURCES

The Company's primary capital requirements are to meet working capital needs, support its capital expenditure plans, and meet debt service requirements.

The Company, in September, 1995, issued to an insurance company in a private placement, \$18,000,000 of senior unsecured notes. The ten year notes bear interest at 6.82%, with semi-annual interest payments that began in 1996 and seven annual principal repayments of \$2,571,428 which began September 15, 1999. These funds were used to reduce existing bank debt and for working capital needs.

The Company has an unsecured bank Revolving Credit Agreement that provides loan availability of \$10,000,000 with maturity in the year 2003.

Pursuant to the private placement and the Credit Agreement, the Company is required to maintain certain financial ratios, all of which are currently complied with.

The Company believes that cash generated from operations and available borrowings under its credit agreements will be sufficient to fund its working capital requirements and normal recurring capital expenditures as currently contemplated. The fluctuations in inventory and accounts receivable balances, which affect the Company's cash flows, are part of normal business cycles. A summary of our contractual cash obligations remaining at September 30, 2002 and for the twelve month periods ending 2003 through 2006 is as follows:

<TABLE>

<CAPTION>

_____ _____ PAYMENTS DUE BY PERIOD _____ _____ _ _____ 2002 2003 2004 2005 CONTRACTUAL OBLIGATIONS TOTAL 2006 ____ _____ <C> <C> <S> <C> <C> <C> <C> \$4,159,176 Long-term debt, including interest** \$14,589,181 \$891**,**914 \$4,368,757 \$3,949,599 \$1,219,735 ______ _____ ----Operating Leases \$1,898,185 \$3,964,939 \$815,843 \$888,254 \$199,015 \$163,642 ______ _____ ____ _____ Total contractual cash obligations \$18,554,120 \$1,707,757 \$6,266,942 \$5,047,430 \$4,148,614 \$1,383,377 _____ ____ ____ _____

**Interest payments have been calculated using the fixed rate of 6.82% for the Senior notes and the average 2001 annual interest rate of 3.11% for the Industrial Revenue Bonds.

rate of 5.11% for the industrial Revenue b

</TABLE>

We also have a commercial commitment as described below:

<TABLE>

OTHER COMMERCIAL	TOTAL AMOUNT	OUTSTANDING	
DATE OF COMMITMENT EXPIRATION	COMMITTED	AT 09/30/02	
 (S> (C> <c></c>	<c></c>	<c></c>	
Line of Credit	\$10,000,000	\$0	

</TABLE>

We believe that our cash balance, availability under our line of credit, if needed, and anticipated cash flows from operations will be adequate to fund our cash requirements for 2002.

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CRITICAL ACCOUNTING POLICIES

Our significant accounting policies are summarized in the footnotes to our financial statements. Some of the most critical policies are also discussed below.

As a matter of policy, we review our major assets for impairment. Our major operating assets are accounts receivable, inventory, and property and equipment. We have not experienced significant bad debt losses and our reserve for doubtful accounts of \$250,000 should be adequate for any exposure to loss in our September 30, 2002 accounts receivable. We have also established reserves for slow moving and obsolete inventories and believe them to be adequate. We depreciate our property and equipment over their estimated useful lives and during the nine months ended September, 2002 and September, 2001 we have not identified any items that are impaired.

Manufacturing operations in the manufactured housing and recreational vehicle industries historically have been seasonal and are generally at the highest levels when the climate is moderate. Accordingly, the Company's sales and profits are generally highest in the second and third quarters.

INFLATION

The Company does not believe that inflation had a material effect on results of operations for the periods presented.

SAFE HARBOR STATEMENT

Statements that do not address historical performance are "forward-looking statements" within the meaning of the Private Securities Litigation reform Act of 1995 and are based on a number of assumptions, including but not limited to; (1) continued domestic economic growth and demand for the Company's products; and (2) the Company's belief with respect to its capital expenditures, seasonality and inflation. Any developments significantly deviating from these assumptions could cause actual results to differ materially from those forecast or implied in the aforementioned forward-looking statements.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

None

ITEM 4. CONTROLS AND PROCEDURES

Our Chief Executive Officer and Chief Financial Officer have concluded, based on their evaluation within 90 days of the filing date of this report, that our disclosure controls and procedures are effective for gathering, analyzing, and disclosing the information we are required to disclose in our reports filed under the Securities Exchange Act of 1934. There have been no significant changes in our internal controls or in the other factors that could significantly affect these controls subsequent to the date of the previously mentioned evaluation.

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PART	II.	OTHER INFORMATION
Item	1.	Legal Proceedings
		None
Item	2.	Changes in Securities AND USE OF PROCEEDS
		None
Item	3.	Defaults upon Senior Securities
		None
Item	4.	Submission of Matters to a Vote of Security Holders
		None
Item	5.	Other Information
		None
Item	6.	Exhibits and Reports on Form 8-K
(a)		Exhibits
		99.1 Certification of Chief Executive Officer and Chief Financial Officer
		(b) There were no reports filed on Form 8-K

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PATRICK INDUSTRIES, INC. (Company) Date November 8, 2002 /S/Harold E. Wyland ----------Harold E. Wyland (Chairman of the Board) Date November 8, 2002 /S/David D. Lung _____ _____ David D. Lung (President) (Chief Executive Officer) Date November 8, 2002 /S/Andy L. Nemeth -----_____ Andv L. Nemeth (Secretary-Treasurer) (Chief Financial Officer) 20 CERTIFICATIONS _____

I, David D. Lung, certify that:

- I have reviewed this quarterly report on Form 10Q of Patrick Industries, Inc.;
- Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this quarterly report;
- 4. The Company's Chief Financial Officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the Company and we have:
 - a) designed such disclosure controls and procedures to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - evaluated the effectiveness of the Company's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and

- c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
- 5. The Company's Chief Financial Officer and I have disclosed, based on our most recent evaluation, to the Company's auditors and the Audit Committee of the Company's Board of Directors (or persons performing the equivalent function):
 - all significant deficiencies in the design or operation of internal controls which could adversely affect the Company's ability to record, process, summarize, and report financial data and have identified for the Company's auditors any material weaknesses in internal controls; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Company's internal controls;
- 6. The Company's Chief Financial Officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date November 8, 2002

/S/David D. Lung

David D. Lung (President) (Chief Executive Officer)

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CERTIFICATIONS

- I, Andy L. Nemeth, certify that:
 - I have reviewed this quarterly report on Form 10Q of Patrick Industries, Inc.;
 - Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
 - 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this quarterly report;
 - 4. The Company's Chief Executive Officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the Company and we have:
 - a. designed such disclosure controls and procedures to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - evaluated the effectiveness of the Company's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
 - c. presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
 - 5. The Company's Chief Executive Officer and I have disclosed, based on our most recent evaluation, to the Company's auditors and the Audit Committee of the Company's Board of Directors (or persons performing the equivalent function):
 - a. all significant deficiencies in the design or operation of internal controls which could adversely affect the Company's ability to record, process, summarize, and report financial data and have identified for the Company's auditors any

- material weaknesses in internal controls; and b. any fraud, whether or not material, that involves management or other employees who have a significant role in the Company's internal controls;
- 6. The Company's Chief Executive Officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date November 8, 2002

/S/Andy L. Nemeth

Andy L. Nemeth (Secretary-Treasurer) (Chief Financial Officer)

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EXHIBIT 99.1

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Patrick Industries, Inc. (the "Company") on Form 10Q for the period ending September 30, 2002, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned Chief Executive Officer and Chief Financial Officer of the Company hereby certify, pursuant to 18 U.S.C. ss.1350, as adopted pursuant to ss.906 of the Sarbanes-Oxley Act of 2002 that, based on their knowledge: 1) the Report fully complies with the requirements of Section 13(a) or 15 (d) of the Securities Exchange Act of 1934, and 2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of and for the periods covered in the Report.

/s/ David D. Lung

David D. Lung, Chief Executive Officer

/s/ Andy L. Nemeth

Andy L. Nemeth, Chief Financial Officer

November 8, 2002