

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2005

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to
Commission file number 0-3922

PATRICK INDUSTRIES, INC.
(Exact name of registrant as specified in its charter)

INDIANA
(State or other jurisdiction of
incorporation or organization)

35-1057796
(I.R.S. Employer
Identification No.)

1800 South 14th Street, Elkhart, IN_46516
(Address of principal executive offices)
(ZIP Code)

(574) 294-7511
(Registrant's telephone number, including area code)

NOT APPLICABLE
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes No

Indicate by check mark whether the registrant is an accelerated filer. Yes No

Shares of Common Stock Outstanding as of April 29, 2005: 4,748,198

PATRICK INDUSTRIES, INC.

INDEX

	Page No.
PART I. FINANCIAL INFORMATION	
ITEM 1. FINANCIAL STATEMENTS	
Unaudited Condensed Balance Sheets March 31, 2005 (unaudited) & December 31, 2004	3
Unaudited Condensed Statements of Operations Three Months Ended March 31, 2005 & 2004	4
Unaudited Condensed Statements of Cash Flows Three Months Ended March 31, 2005 & 2004	5
Notes to Unaudited Condensed Financial Statements	6-7
ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS	8-12
ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK	12
ITEM 4. CONTROLS AND PROCEDURES	12
PART II: OTHER INFORMATION	13
Signatures	14

PART I: FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

PATRICK INDUSTRIES, INC.
UNAUDITED CONDENSED BALANCE SHEETS

	MARCH 31 2005	DECEMBER 31 2004
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 585,250	\$ 82,787
Trade receivables	21,858,929	16,720,245
Inventories	37,012,083	34,343,558
Prepaid expenses	934,605	951,192
Deferred tax assets	<u>1,658,000</u>	<u>1,658,000</u>
Total current assets	<u>62,048,867</u>	<u>53,755,782</u>
PROPERTY AND EQUIPMENT, at cost	95,567,774	94,161,533
Less accumulated depreciation	<u>59,335,360</u>	<u>58,518,666</u>
	<u>36,232,414</u>	<u>35,642,867</u>
OTHER ASSETS	<u>2,913,649</u>	<u>2,976,026</u>
Total assets	<u>\$101,194,930</u>	<u>\$ 92,374,675</u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
CURRENT LIABILITIES		
Current maturities of long-term debt	\$ 3,810,319	\$ 3,671,430
Short-term borrowings	--	7,300,000
Accounts payable	12,495,441	11,389,966
Accrued liabilities	2,698,434	2,624,489
Income taxes payable	<u>61,197</u>	<u>--</u>
Total current liabilities	<u>19,065,391</u>	<u>24,985,885</u>
LONG-TERM DEBT, less current maturities	<u>18,961,111</u>	<u>4,100,000</u>
DEFERRED LIABILITIES	<u>2,549,674</u>	<u>2,548,606</u>
Total liabilities	<u>\$ 40,576,176</u>	<u>\$ 31,634,491</u>
SHAREHOLDERS' EQUITY		
Common stock	19,137,471	19,128,021
Retained earnings	<u>41,481,283</u>	<u>41,612,163</u>
Total shareholders' equity	<u>60,618,754</u>	<u>60,740,184</u>
Total liabilities and shareholders' equity	<u>\$101,194,930</u>	<u>\$ 92,374,675</u>

See accompanying notes to Unaudited Condensed Financial Statements.

PATRICK INDUSTRIES, INC.
UNAUDITED CONDENSED STATEMENTS OF OPERATIONS

	THREE MONTHS ENDED MARCH 31	
	2005	2004
Net Sales	\$ 79,730,325	\$ 65,712,355
Cost of goods sold	<u>70,927,595</u>	<u>58,119,215</u>
Gross profit	<u>8,802,730</u>	<u>7,593,140</u>
Operating expenses:		
Warehouse and delivery expenses	3,540,000	3,160,855
Selling, general, and administrative expenses	<u>5,210,540</u>	<u>5,156,545</u>
Total operating expenses	<u>8,750,540</u>	<u>8,317,400</u>
Operating (income) loss	52,190	(724,260)
Interest expense, net	<u>270,370</u>	<u>137,830</u>
Loss before income taxes (credits)	(218,180)	(862,090)
Federal and state income taxes (credits)	<u>(87,300)</u>	<u>(340,500)</u>
Net loss	<u>\$ (130,880)</u>	<u>\$ (521,590)</u>
Basic and diluted loss per common share	<u>\$ (0.03)</u>	<u>\$ (0.11)</u>
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING	4,747,181	4,640,741

See accompanying notes to Unaudited Condensed Financial Statements.

PATRICK INDUSTRIES, INC.
 UNAUDITED CONDENSED STATEMENTS OF
 CASH FLOWS
 THREE MONTHS ENDED
 MARCH 31

	2005	2004
CASH FLOWS FROM OPERATING ACTIVITIES		
Net loss	\$ (130,880)	\$ (521,590)
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	1,164,947	1,399,259
(Gain) on sale of fixed assets	(108,656)	(11,375)
Deferred income taxes	--	(332,566)
Other	76,500	70,500
Change in assets and liabilities:		
Decrease (increase) in:		
Trade receivables	(5,138,684)	(5,664,780)
Inventories	(2,668,525)	(4,590,978)
Prepaid expenses	16,587	(5,516)
Increase (decrease) in:		
Accounts payable and accrued liabilities	1,308,662	7,705,556
Income taxes payable	(68,045)	(12,707)
Net cash (used in) operating activities	<u>(5,548,094)</u>	<u>(1,964,197)</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Capital expenditures	(1,761,600)	(4,027,617)
Proceeds from sale of property and equipment	212,570	17,150
Other	(27,020)	(106,102)
Net cash (used in) investing activities	<u>(1,576,050)</u>	<u>(4,116,569)</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Borrowings under long term debt	15,000,000	--
Principal payments on debt	(7,300,000)	--
Payments on deferred compensation obligations	(75,432)	(58,812)
Proceeds from exercise of common stock options	9,450	401,730
Other	(7,411)	(2,113)
Net cash provided by financing activities	<u>7,626,607</u>	<u>340,805</u>
Increase (decrease) in cash and cash equivalents	502,463	(5,739,961)
Cash and cash equivalents, beginning	<u>82,787</u>	<u>7,077,390</u>
Cash and cash equivalents, ending	<u>\$ 585,250</u>	<u>\$ 1,337,429</u>
Cash Payments for:		
Interest	\$ 220,173	\$ 228,078
Income taxes	17,764	4,773

See accompanying notes to Unaudited Condensed Financial Statements.

PATRICK INDUSTRIES, INC.
NOTES TO UNAUDITED CONDENSED FINANCIAL STATEMENTS

1. In the opinion of the Company, the accompanying unaudited condensed financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position as of March 31, 2005, and December 31, 2004, and the results of operations and cash flows for the three months ended March 31, 2005 and 2004.
2. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted. It is suggested that these condensed financial statements be read in conjunction with the financial statements and notes thereto included in the Company's December 31, 2004 audited financial statements. The results of operations for the three month periods ended March 31, 2005 and 2004 are not necessarily indicative of the results to be expected for the full year.
3. The inventories on March 31, 2005 and December 31, 2004 consist of the following classes:

	March 31 <u>2005</u>	December 31 <u>2004</u>
Raw materials	\$ 22,608,977	\$ 20,466,965
Work in process	2,157,219	1,955,284
Finished goods	<u>5,439,651</u>	<u>5,336,306</u>
Total manufactured goods	30,205,847	27,758,555
Distribution products	<u>6,806,236</u>	<u>6,585,003</u>
TOTAL INVENTORIES	<u>\$ 37,012,083</u>	<u>\$ 34,343,558</u>

Inventories are stated at the lower of cost (first-in, first-out (FIFO) method) or market.

4. The Company accounts for grants of stock options under its stock option plan based on the recognition and measurement principles of APB Opinion No. 25 and related interpretations. The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provision of FASB Statement No. 123 to stock based employee compensation:

	Three Months Ended March 31	
	<u>2005</u>	<u>2004</u>
Net income (loss):		
As reported	\$ (130,880)	\$ (521,590)
Deduct total stock-based employee compensation expense determined under fair value based method for all rewards net of related tax effects	<u>(11,632)</u>	<u>(30,035)</u>
Pro forma	<u>\$ (142,512)</u>	<u>\$ (551,625)</u>
Basic and diluted loss per share:		
As reported	\$ (0.03)	\$ (0.11)
Pro forma	(0.03)	(0.12)

5. Effective January 1, 2004, the Company changed its segment reporting to no longer allocate corporate expense to the individual business units. Accordingly, the segment results have been restated to reflect this change.

6. The Company has determined that its reportable segments are those that are based on the Company's method of internal reporting, which segregates its business by product category and production/distribution process. Effective January 1, 2004, in accordance with the Company's internal reporting, the Company changed its segment reporting from four reportable segments to three. As a result of this change, two of the operations in the wood segment were combined into the Primary Manufactured Products Segment and two of the operations were combined into the Other Component Manufactured Products Segment. The Company's reportable segments are as follows:

Primary Manufactured Products - Utilizes various materials including gypsum, particleboard, plywood, and fiberboard which are bonded by adhesives or a heating process to a number of products including vinyl, paper, foil, and high pressure laminate. These products are utilized to produce furniture, shelving, wall, counter, and cabinet products with a wide variety of finishes and textures.

Distribution - Distributes primarily pre-finished wall and ceiling panels, particleboard, hardboard and vinyl siding, roofing products, high pressure laminates, passage doors, building hardware, insulation, and other products.

Other Component Manufactured Products - Includes aluminum extrusion and fabricating, an adhesive division, two cabinet door divisions, and a machine manufacturing division.

The table below presents unaudited information about the revenue and operating income of those segments:

	<u>THREE MONTHS ENDED MARCH 31, 2005</u>			<u>SEGMENT TOTAL</u>
	<u>PRIMARY MANUFACTURED PRODUCTS</u>	<u>DISTRIBUTION</u>	<u>OTHER COMPONENT MFG PRODUCTS</u>	
Net outside sales	\$ 40,419,694	\$ 25,822,717	\$ 13,487,914	\$ 79,730,325
Intersegment sales	<u>1,388,795</u>	<u>90,133</u>	<u>1,940,897</u>	<u>3,419,825</u>
Total sales	<u>\$ 41,808,489</u>	<u>\$ 25,912,850</u>	<u>\$ 15,428,811</u>	<u>\$ 83,150,150 *</u>
Operating income	\$ 1,146,206	\$ 665,173	\$ 383,673	\$ 2,195,052
Total assets	\$ 45,075,097	\$ 13,881,044	\$ 12,497,887	\$ 71,454,028
	<u>THREE MONTHS ENDED MARCH 31, 2004</u>			
Net outside sales	\$ 35,434,304	\$ 20,796,415	\$ 9,481,636	\$ 65,712,355
Intersegment sales	<u>1,771,428</u>	<u>343,915</u>	<u>2,233,894</u>	<u>4,349,237</u>
Total sales	<u>\$ 37,205,732</u>	<u>\$ 21,140,330</u>	<u>\$ 11,715,530</u>	<u>\$70,061,592 *</u>
Operating income	\$ 728,672	\$ 783,686	\$ 153,575	\$ 1,665,933
Total assets	\$ 35,724,873	\$ 12,423,900	\$ 7,788,714	\$ 55,937,487

Reconciliation of segment operating income to consolidated operating income:

	<u>2005</u>	<u>2004</u>
Operating income for segments	\$ 2,195,052	\$ 1,665,933
Corporate incentive agreements	301,110	300,000
Consolidation reclassifications	124,991	8,649
Gain on sale of property and equipment	108,657	11,375
Corporate expenses	(2,599,472)	(2,748,223)
Other	<u>(78,148)</u>	<u>38,006</u>
Consolidated Operating Income (Loss)	<u>\$ 52,190</u>	<u>\$ (724,260)</u>

*Does not agree to Financial Statements due to consolidation eliminations.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

GENERAL

The first quarter of 2005 started out on a positive note with increased unit shipments in both the Manufactured Housing and Recreational Vehicle industries, as well as increased penetration into the Industrial and Other market sectors. Net sales increased by approximately 21.3% and net losses were reduced by approximately \$0.4 million, or \$.08 per share, from a loss of \$.11 per share in the first quarter of 2004 to a loss of \$.03 per share in the same period in 2005. Gross margins continue to be affected by significant competitive pressure and increased commodity prices. The Company's ongoing efforts to drive a lean operating structure and keep costs aligned with revenues have contributed to decreased operating expenses as a percentage of net sales and helped to offset margin erosion due to competitive pricing situations. Net sales to Manufactured Housing, Recreational Vehicle, and Industrial and Other market sectors were 40%, 31%, and 29%, respectively, for the first quarter of 2005 compared to 38%, 33%, and 29%, respectively, for the first quarter of 2004.

The Manufactured Housing industry continued a six month trend of unit shipment increases through February, 2005 followed by a slight decrease in March of approximately 0.4%. First quarter unit shipments were approximately 7% higher than those in 2004 and the shipment estimates for the 2005 year are projected to be between 10% and 15% higher than those experienced in 2004. As the Manufactured Housing industry continues its market penetration into the Modular Housing sector, the demand for the Company's manufactured panels is shifting to the raw substrate and tape and texture products which are more common in the modular units. This shift in demand will result in a decline in manufactured product sold to the Manufactured Housing industry, but will continue to bolster sales of the Company's distribution product offerings.

The Recreational Vehicle Industry continued its pace with first quarter unit shipment increases of approximately 6% over the 2004 levels. While the high gasoline prices may be affecting the sales of motorized units, the towable units continue to perform strongly. Shipment estimates for the 2005 year are expected to finish slightly below the 2004 levels which was the best year in industry history.

The Industrial and Other market sectors continue to provide opportunity for increased sales and market penetration of the Company's manufactured products. First quarter 2005 sales to this market increased approximately 20% over the first quarter of 2004 and will continue to be an area of focus for diversification and capacity utilization.

The Company's capital plan will be completed in 2005. In conjunction with this strategic initiative, the Company obtained \$15.0 million of fixed term debt financing with interest only payments in 2005 and principal payments to begin in 2006. While the Company continues its focus on keeping operating costs aligned with revenues, there is available capacity in nearly all of its manufacturing facilities and the infrastructure in place to support future growth in all of the industries which it serves.

The following table sets forth the percentage relationship to net sales of certain items in the Company's Statements of Operations:

	Quarter Ended March 31,	
	2005	2004
Net sales	100.0%	100.0%
Cost of sales	89.0	88.4
Gross profit	11.0	11.6
Warehouse and delivery	4.4	4.8
Selling, general & administrative	6.5	7.9
Operating (loss)	0.1	(1.1)
Income taxes (credits)	(0.1)	(0.5)
Net (loss)	(0.2)	(0.8)

RESULTS OF OPERATIONS

Quarter Ended March 31, 2005 Compared to Quarter Ended March 31, 2004

Net Sales. Net sales increased \$14.0 million, or 21.3%, from \$65.7 million in the first quarter of 2004 to \$79.7 million in the first quarter of 2005. The increased sales are attributable to a 7.6% increase in shipments in the Manufactured Housing industry, which represents approximately 40% of the Company's consolidated sales at March 31, 2005, and a 6.3% increase in shipments in the Recreational Vehicle industry, which represents 31% of the Company's consolidated revenue at March 31, 2005.

Additionally, sales to the Industrial and Other market sectors, which represents 29% of the Company's consolidated revenue in the first quarter of 2005, increased 20% from period to period.

Gross Profit. Gross profit increased \$1.2 million, or 15.9%, from \$7.6 million in the first quarter of 2004 to \$8.8 million in the first quarter of 2005. As a percentage of net sales, gross profit decreased 0.6%, from 11.6% in the first quarter of 2004 to 11.0% in the first quarter of 2005. The increased gross profit in dollars is due to the increased sales volume. The decreased gross profit, as a percentage of net sales, is attributable to significant competitive pricing pressures forcing lower margins.

Warehouse and Delivery Expenses. Warehouse and delivery expenses increased \$0.3 million, or 12.0%, from \$3.2 million in the first quarter of 2004 to \$3.5 million in the first quarter of 2005. As a percentage of net sales, warehouse and delivery expenses decreased 0.4%, from 4.8% in the first quarter of 2004 to 4.4% in the first quarter of 2005. While increased gasoline prices have had a negative impact on costs as a percentage of net sales, the increased revenues, coupled with consistent fixed costs from period to period, have resulted in decreased overall costs as a percentage of net sales.

Selling, General, and Administrative Expenses. Selling, general, and administrative expenses were consistent from the first quarter of 2004 to the first quarter of 2005 at \$5.2 million. As a percentage of net sales, selling, general, and administrative expenses decreased 1.4%, from 7.9% in the first quarter of 2004 to 6.5% in the first quarter of 2005. The decrease in percentage of net sales is due to decreased fixed costs from quarter to quarter.

Operating Income. Operating income increased \$0.8 million, from a loss of \$0.7 million in the first quarter of 2004 to income of \$0.1 million in the first quarter of 2005. The increased operating income is attributable to the factors described above.

Interest Expense, Net. Interest expense, net increased by \$0.2 million, from \$0.1 million in the first quarter of 2004 to \$0.3 million in the first quarter of 2005. The increase is due to the additional borrowings on the Company's line of credit in the first quarter of 2005 as well as the Company borrowing \$15.0 million of fixed term debt in March, 2005. These borrowings were done in conjunction with the Company's capital expenditure plan for 2004 and 2005.

Net Loss. Net loss decreased \$0.4 million, or 74.9%, from a loss of \$0.5 million, or \$.11 per share in the first quarter of 2004, to a loss of \$0.1 million, or \$.03 per share in the first quarter of 2005. The reduced net losses are attributable to the factors described above.

BUSINESS SEGMENTS

Quarter Ended March 31, 2005 Compared to Quarter Ended March 31, 2004

Primary Manufactured Products Segment Discussion

Net sales increased \$4.6 million, or 12.4%, from \$37.2 million in the first quarter of 2004 to \$41.8 million in the first quarter of 2005. The increased net sales are attributable to increased shipments in the Recreational Vehicle industry of approximately 6.3% and increased penetration into the Industrial and Other market sectors.

Gross profit increased \$0.8 million, or 24.4%, from \$3.0 million in the first quarter of 2004 to \$3.8 million in the first quarter of 2005. As a percentage of net sales, gross profit increased 0.9%, from 8.3% in the first quarter of 2004 to 9.2% in the first quarter of 2005. The increase in gross profit is attributable to increased sales and capacity utilization in almost all of the operating units in this segment in the first quarter of 2005.

Operating income increased \$0.4 million from \$0.7 million in the first quarter of 2004 to \$1.1 million in the first quarter of 2005. The increase is due to increased revenues.

Distribution Segment Discussion

Net sales increased \$4.8 million, or 22.6%, from \$21.1 million in the first quarter of 2004 to \$25.9 million in the first quarter of 2005. The increase is due to increased shipments in the Manufactured Housing industry of approximately 7.6%, which is the primary market sector that this segment serves.

Gross profit remained consistent in dollars at approximately \$2.8 million for both the first quarter of 2004 and 2005. As a percentage of net sales, gross profit decreased approximately 2.3%, from 13.4% in the first quarter of 2004 to 11.1% in the first quarter of 2005. The decrease in gross profit as a percentage of net sales is attributable to an increase in direct shipments to customers of approximately 38% over the previous year and an increase in direct sales as a percentage of total distribution sales of approximately 5% over the previous year. Direct sales traditionally result in lower margins than warehouse sales to customers.

Operating income decreased \$0.1 million, from \$0.8 million in the first quarter of 2004 to \$0.7 million in the first quarter of 2005. The decrease is attributable to the factors described above.

Other Component Manufactured Products Discussion

Net sales increased \$3.7 million, or 31.7%, from \$11.7 million in the first quarter of 2004 to \$15.4 million in the first quarter of 2005. The increase is due to increased commodity prices as well as increased shipments in the Recreational Vehicle industry from quarter to quarter.

Gross profit increased \$0.4 million, or 32.3%, from \$1.0 million in the first quarter of 2004 to \$1.4 million in the first quarter of 2005. As a percentage of net sales, gross profit remained consistent at 8.9% for both the first quarter of 2004 and 2005. The increase in dollars is attributable to increased revenues and the consistency in percentage of net sales is due to increased commodity prices in certain operations in this segment not being able to be passed on to certain customers served by this business segment.

Operating income increased \$0.2 million, from \$0.2 million in the first quarter of 2004 to \$0.4 million in the first quarter of 2005. The increased operating income is attributable to the factors described above.

LIQUIDITY AND CAPITAL RESOURCES

The Company's primary capital requirements are to meet working capital needs, support its capital expenditure plans, and meet debt service requirements.

The Company, in September, 1995, issued to an insurance company in a private placement \$18,000,000 of senior unsecured notes. The ten year notes bear interest at 6.82%, with semi-annual interest payments that began in 1996 and seven annual principal repayments of \$2,571,429 that began in September, 1999. These funds were used to reduce existing bank debt and for working capital needs.

The Company has secured a bank revolving credit agreement that provides loan availability of \$10,000,000 with maturity in the year 2006. In March, 2005, the Company secured a term debt financing package for \$15,000,000. This package provides for a five year maturity in January, 2010, and a ten year amortization schedule with interest only payments due in 2005 and principal payments to begin in the first quarter of 2006. In order to reduce its vulnerability to variable interest rates, this package includes an interest rate swap agreement with interest fixed at a rate of 4.78%. In conjunction with this agreement and the Company's projected cash flow needs, the Company reduced its available line of credit from \$15,000,000 to \$10,000,000 and subsequently increasing to \$15,000,000 on August 31, 2005 and then decreasing back to \$10,000,000 on February 1, 2006.

Pursuant to the private placement and the Credit Agreement, the Company is required to maintain certain financial ratios, all of which are currently complied with. In addition, the term debt which was obtained in March, 2005 includes certain financial covenants which are incorporated into the overall credit facility.

In conjunction with its strategic and capital plan, the Company increased its capital expenditures for property and equipment in 2004 to approximately \$10.6 million. Capital expenditures over the past three years have been approximately \$5.3 million, \$4.2 million, and \$1.8 million for 2003, 2002, and 2001, respectively. The Company expects to spend up to \$11 million in 2005 on capital expenditures including buildings and equipment. The Company believes that cash generated from operations and borrowings under its credit agreements will be sufficient to fund its working capital requirements, remaining capital expenditures, and common stock purchase program as currently contemplated. The changes in inventory and accounts receivable balances, which affect the Company's cash flows, are part of normal business cycles that cause them to change periodically.

A summary of our contractual cash obligations remaining at March 31, 2005 and for the twelve month periods ending 2006 through 2009 is as follows:

Contractual Obligations	Payments due by period					
	Total	2005	2006	2007	2008	2009
Long-term debt, including interest at variable rates**	\$5,068,958	\$1,223,750	\$1,196,250	\$870,000	\$850,000	\$928,958
Long-term debt, including interest at fixed rates**	\$12,073,455	\$3,243,360	\$2,223,701	\$2,282,388	\$2,203,164	\$2,120,842
Operating Leases	\$3,328,811	\$1,259,636	\$1,093,239	\$635,314	\$267,291	\$73,331
Total contractual cash obligations	\$20,471,224	\$5,726,746	\$4,513,190	\$3,787,702	\$3,320,455	\$3,123,131

**Interest payments have been calculated using the fixed rate of 6.82% for the Senior notes and the estimated 2005 annual interest rate of 2.50% for the Industrial Revenue Bonds.

We also have a commercial commitment as described below:

Other Commercial Commitment	Total Amount Committed	Outstanding at 03/31/05	Date of Expiration
Line of Credit	\$10,000,000	\$0	May 31, 2006

We believe that our cash balance, availability under our line of credit, if needed, and anticipated cash flows from operations will be adequate to fund our cash requirements for fiscal 2005.

CRITICAL ACCOUNTING POLICIES

Our significant accounting policies are summarized in the footnotes to our financial statements. Some of the most critical policies are also discussed below.

Our major operating assets are accounts receivable, inventory, and property and equipment. Exclusive of the write-off of certain assets related to the Oakwood Homes Corporation bankruptcy filing in November, 2002, and the write-off of certain receivables in the fourth quarter of 2004 related to one customer, we have not experienced significant bad debts losses and our reserve for doubtful accounts of \$200,000 should be adequate for any exposure to loss in our March 31, 2005 accounts receivable. We have also established reserves for slow moving and obsolete inventories and believe them to be adequate. We depreciate our property and equipment over their estimated useful lives and we have not identified any items that are impaired for the quarter ended March 31, 2005. The Company ships product based on specific orders from customers and revenue is recognized upon delivery.

SEASONALITY

Manufacturing operations in the Manufactured Housing and Recreational Vehicle Industries historically have been seasonal and are generally at the highest levels when the climate is moderate. Accordingly, the Company's sales and profits are generally highest in the second and third quarters.

PURCHASE OF PROPERTY

In February, 2005, the Company purchased a 35,000 square foot corporate office building in Elkhart, Indiana and expects to spend approximately \$1.6 million, including renovations, which will be complete in the second quarter of 2005.

INFLATION

The Company does not believe that inflation had a material effect on results of operations for the periods presented.

SAFE HARBOR STATEMENT

The Company makes forward-looking statements from time to time and desires to take advantage of the "safe harbor" which is afforded such statements under the Private Securities Litigation Reform Act of 1995 when they are accompanied by meaningful cautionary statements identifying important factors that could cause actual results to differ materially from those in the forward-looking statements.

The statements contained in the foregoing "Management's Discussion and Analysis of Financial Condition and Results of Operations," as well as other statements contained in the Quarterly Report and statements contained in future filings with the Securities and Exchange Commission and publicly disseminated press releases, and statements which may be made from time to time in the future by management of the Company in presentations to shareholders, prospective investors, and others interested in the business and financial affairs of the Company, which are not historical facts, are forward-looking statements that involve risks and uncertainties that could cause actual results to differ materially from those set forth in the forward-looking statements. Any projections of financial performance or statements concerning expectations as to future developments should not be construed in any manner as a guarantee that such results or developments will, in fact, occur. There can be no assurance that any forward-looking statement will be realized or that actual results will not be significantly different from that set forth in such forward-looking statement. In addition to the risks and uncertainties of ordinary business operations, the forward-looking statements of the Company referred to above are also subject to the following risks and uncertainties:

- The Company operates in a highly competitive business environment, and its sales could be negatively affected by its inability to maintain or increase prices, changes in geographic or product mix, or the decision of its customers to purchase competitive products instead of the Company's products. Sales could also be affected by pricing, purchasing, financing, operational, advertising, or promotional decisions made by purchasers of the Company's products.
- On an annual basis, the Company negotiates renewals for property, casualty, workers compensations, general liability, and health insurance coverage. Due to conditions within these insurance markets and other factors beyond the Company's control, future coverage's and the amount of the related premiums could have a negative effect on the Company's results.
- The primary markets to which the Company sells include the Manufactured Housing and Recreational Vehicle industries, which are cyclical and dependent on various factors including interest rates, access to financing, inventory and production levels, and other economic and demographic factors. The Company's sales levels could be negatively impacted by changes in any one of the above items.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company is exposed to market risk related to interest rate changes on portions of its debt. Long term debt includes \$2,571,430 of indebtedness bearing interest at a fixed rate of 6.82%. The related maturities and interest are reported in the contractual obligations table in the Liquidity and Capital Resources section of this report.

In March 2005, the Company entered into an interest rate swap agreement. This swap agreement effectively converts a portion of the Company's variable-rate borrowings to a fixed-rate basis, thus reducing the impact of changes in interest rates on future interest expense.

ITEM 4. EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES

Under the supervision and with the participation of our senior management, including our Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as of the end of the period covered by this quarterly report (the "Evaluation Date"). Based on this evaluation, our Chief Executive Officer and Chief Financial Officer concluded as of the Evaluation Date that our disclosure controls and procedures were effective such that the information relating to the Company, including consolidated subsidiaries, required to be disclosed in our Securities and Exchange Commission ("SEC") reports (i) is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and (ii) is accumulated and communicated to the Company's management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING

There have been no changes in our internal control over financial reporting that occurred during the quarter ended March 31, 2005 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II: OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS

None

Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None

Item 3. DEFAULTS UPON SENIOR SECURITIES

None

Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None

Item 5. OTHER INFORMATION

None

Item 6. EXHIBITS

(a)	Exhibits
31.1	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Chief Executive Officer
31.2	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Chief Financial Officer
32	Certification pursuant to 18 U.S.C. Section 1350

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PATRICK INDUSTRIES, INC.
(Company)

Date May 12, 2005

/S/Robert C. Timmins
Robert C. Timmins
(Lead Director)

Date May 12, 2005

/S/Paul E. Hassler
Paul E. Hassler
(President)
(Chief Executive Officer)

Date May 12, 2005

/S/Andy L. Nemeth
Andy L. Nemeth
(Executive Vice President-Finance)
(Chief Financial Officer)

CERTIFICATIONS

I, Paul E. Hassler, certify that:

1. I have reviewed this quarterly report on Form 10Q of Patrick Industries, Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this quarterly report;
4. The Company's Chief Financial Officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Company and we have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared; and
 - b) evaluated the effectiveness of the Company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - c) disclosed in this report any change in the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter (the Company's first fiscal quarter in the case of the 10Q) that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting; and
5. The Company's Chief Financial Officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Company's auditors and the audit committee of the Company's board of directors:
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Company's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Company's internal control over financial reporting.

Date May 12, 2005

/S/Paul E. Hassler
Paul E. Hassler
(President)
(Chief Executive Officer)

CERTIFICATIONS

I, Andy L. Nemeth, certify that:

1. I have reviewed this quarterly report on Form 10Q of Patrick Industries, Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this quarterly report;
4. The Company's Chief Executive Officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Company and we have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared; and
 - b) evaluated the effectiveness of the Company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - c) disclosed in this report any change in the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter (the Company's first fiscal quarter in the case of the 10Q) that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting; and
5. The Company's Chief Executive Officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Company's auditors and the audit committee of the Company's board of directors:
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Company's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Company's internal control over financial reporting.

Date May 12, 2005

/S/Andy L. Nemeth
Andy L. Nemeth
(Executive Vice President - Finance)
(Chief Financial Officer)

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED
PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Patrick Industries, Inc. (the "Company") on Form 10Q for the period ending March 31, 2005, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned Chief Executive Officer and Chief Financial Officer of the Company hereby certify, pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002 that, based on their knowledge: 1) the Report fully complies with the requirements of Section 13(a) or 15 (d) of the Securities Exchange Act of 1934; and 2) the information contained in the Report fairly represents, in all material respects, the financial condition and results of operations of the Company as of and for the periods covered in the Report.

/S/Paul E. Hassler

Paul E. Hassler, Chief Executive Officer

/S/Andy L. Nemeth

Andy L. Nemeth, Chief Financial Officer

May 12, , 2005

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to Patrick Industries, Inc. and will be retained by Patrick Industries, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

The foregoing certification is being furnished to the Securities and Exchange Commission as an exhibit to the Form 10Q and shall not be considered filed as part of the Form 10Q.