## FORM 8-K

## CURRENT REPORT

Pursuant To Section 13 OR 15(d) Of The Securities Exchange Act of 1934
Date of report (Date of earliest event reported)
April 28, 2011
PATRICK INDUSTRIES, INC.
(Exact name of registrant as specified in its charter)

| Indiana | 000-03922 | 35-1057796 |
| :---: | :---: | :---: |
| (State or other jurisdiction of incorporation) | (Commission File Number) | (IRS Employer Identification Number) |
| 107 West Franklin, P.O. Box 638, Elkhart, Indiana |  | 46515 |
| (Address of Principal Executive Offices) |  | (Zip Code) |

Registrant's Telephone Number, including area code (574) 294-7511
(Former name or former address if changed since last report)
$\square$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

On April 28, 2011, Patrick Industries, Inc. issued a press release announcing operating results for the first quarter ended March 27, 2011. A copy of the press release is furnished herewith as Exhibit 99.1.

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit 99.1 - Press Release issued April 28, 2011.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PATRICK INDUSTRIES, INC.
(Registrant)
Date: April 28, 2011
BY: /s/ Andy L. Nemeth
Andy L. Nemeth
Executive Vice President - Finance and
Chief Financial Officer

ELKHART, Ind., April 28, 2011 /PRNewswire/ -- Patrick Industries, Inc. (NASDAQ: PATK), a major manufacturer and distributor of building and component products for the recreational vehicle ("RV"), manufactured housing ("MH") and industrial markets, today reported its financial results for the first quarter ended March 27, 2011.

For the first quarter of 2011, Patrick reported an increase in net sales of $\$ 6.0$ million or $9.4 \%$, to $\$ 69.5$ million from $\$ 63.5$ million in the 2010 period reflecting the impact of an acquisition completed during the third quarter of 2010 and increased market penetration. According to industry associations, wholesale unit shipments in the RV industry, which represented $65 \%$ of the Company's sales in the quarter, increased approximately $9 \%$ in the first quarter of 2011 compared to the prior year period. The Company estimates that unit shipments in the MH industry, which represented $20 \%$ of the Company's first quarter sales, were down approximately $18 \%$ from the first quarter of 2010. The industrial market sector, which accounted for $15 \%$ of the Company's first quarter 2011 sales and is tied to the residential housing market, saw new housing starts decrease by approximately $10 \%$ from the first quarter of 2010 .

The Company reported a net loss of $\$ 1.2$ million or $\$ 0.13$ per diluted share in the first quarter of 2011. The net loss was impacted by non-cash charges related to the refinancing of Patrick's former credit facility, including $\$ 0.6$ million or $\$ 0.06$ per diluted share for the write-off of the remaining unamortized loss on interest rate swaps that were terminated and paid off during the quarter and the write-off of $\$ 0.4$ million or $\$ 0.04$ per diluted share for financing costs, as well as a non-cash charge of $\$ 0.3$ million or $\$ 0.03$ per diluted share related to mark-to-market accounting for common stock warrants. This compares to net income of $\$ 0.9$ million or $\$ 0.09$ per diluted share in the same period of 2010 which included a net gain on the sale of fixed assets of $\$ 2.8$ million or $\$ 0.28$ per diluted share, partially offset by a non-cash charge of $\$ 0.3$ million or $\$ 0.03$ per diluted share related to stock warrant accounting.

Gross profit as a percentage of net sales rose to $11.4 \%$ from $10.2 \%$ in 2010 primarily reflecting improved labor and production efficiencies at one of our significant manufacturing operating units that resulted from organizational changes, process changes, and pricing improvements implemented in the fourth quarter of 2010 and into the first quarter of 2011.

As previously announced, on March 31, 2011, the Company entered into a new credit agreement with Wells Fargo Capital Finance, LLC ("WFCF") to establish a four-year $\$ 50.0$ million revolving secured senior credit facility (the " 2011 Credit Facility"). In conjunction with the establishment of the 2011 Credit Facility, all of the Company's outstanding short-term indebtedness has been classified as a long-term liability as of March 27, 2011. Additional subordinated debt financing of $\$ 5.0$ million, in the form of secured senior subordinated notes, was provided by Tontine Capital Overseas Master Fund II, L.P., a significant shareholder of Patrick, and Northcreek Mezzanine Fund I, L.P. As part of the consideration for the notes, the Company issued warrants to purchase 125,000 shares of common stock to each of Tontine and Northcreek at an exercise price of $\$ 0.01$ per share. Additionally, the Company terminated and paid off its two interest rate swap agreements on March 25, 2011. The swap agreements had a total fair value of $\$ 1.1$ million on the termination date. The remaining unamortized loss on the swaps of $\$ 0.6$ million, previously included in accumulated other comprehensive loss, was charged to interest expense in the first quarter of 2011.
"In conjunction with the support of our new credit facility and our organizational strategic agenda, we plan to continue to make targeted capital investments and acquisitions to support our new business initiatives and leverage our operating platform to more fully integrate sales efforts to broaden customer relationships and proactively meet customer demand," said Todd Cleveland, President and CEO. "We anticipate that the new credit facility will provide Patrick with the ability to meet both its short-term and long-term operating needs over the next four years. As we move through the remainder of 2011 with the expectation of fluctuating market conditions, we are excited about, and remain focused on, gaining market share, new product introductions and product line extensions, strategic acquisitions in our existing businesses and similar markets, and increasing brand recognition."

## About Patrick Industries

Patrick Industries, Inc. (www.patrickind.com) is a major manufacturer of component products and distributor of building products serving the recreational vehicle, manufactured housing, kitchen cabinet, household furniture, fixtures and commercial furnishings, marine, and other industrial markets and operates coast-to-coast through locations in 12 states. Patrick's major manufactured products include decorative vinyl and paper panels, wrapped profile mouldings, cabinet doors and components, interior passage doors, slotwall and slotwall components, and countertops. The Company also distributes drywall and drywall finishing products, electronics, adhesives, wiring, electrical and plumbing products, cement siding, interior passage doors, roofing products, laminate flooring, and other miscellaneous products.

## Forward-Looking Statements

This press release contains certain statements related to future results, or states our intentions, beliefs and expectations or predictions for the future, which are forward-looking statements as that term is defined in the Private Securities Litigation Reform Act of 1995. These forward-looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from either historical or anticipated results depending on a variety of factors. Potential factors that could impact results include: the impact of any economic downturns especially in the residential housing market, pricing pressures due to competition, costs and availability of raw materials, availability of commercial credit, availability of retail and wholesale financing for residential and manufactured homes, availability and costs of labor, inventory levels of retailers and manufacturers, levels of repossessed residential and manufactured homes, the financial condition of our customers, the ability to generate cash flow or obtain financing to fund growth, future growth rates in the Company's core businesses, interest rates, oil and gasoline prices, the outcome of litigation, adverse weather conditions impacting retail sales, and our ability to remain in compliance with our credit agreement covenants. In addition, national and regional economic conditions and consumer confidence may affect the retail sale of recreational vehicles and residential and manufactured homes. The Company does not undertake to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements are made. Further information regarding these and other risks, uncertainties and factors is contained in the section entitled "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2010, and in the Company's Form 10-Qs for subsequent quarterly periods, which are filed with the Securities and Exchange Commission ("SEC") and are available on the SEC's website at www.sec.gov.
(thousands except per share data)

FIRST QUARTER
ENDED
CONDENSED CONSOLIDATED STATEMENTS OF
OPERATIONS
(Unaudited)

## NET SALES

Cost of goods sold
Gross profit
Operating expenses:
Warehouse and delivery
Selling, general and administrative

| Mar. 27, <br> 2011 | Mar. 28, 2010 |
| :---: | :---: |
| \$ 69,485 | \$ 63,500 |
| 61,595 | 57,022 |
| 7,890 | 6,478 |
| 3,113 | 2,634 |
| 3,857 | 3,806 |
| 172 | 126 |
| (24) | $(2,791)$ |

Total operating expenses

## OPERATING INCOME

Stock warrants revaluation
Interest expense, net
Income (loss) before income taxes
Income taxes

## NET INCOME (LOSS)

BASIC NET INCOME (LOSS) PER COMMON SHARE

DILUTED NET INCOME (LOSS) PER COMMON SHARE

Weighted average shares outstanding - Basic

- Diluted

| $\mathbf{7 , 1 1 8}$ | 3,775 |  |
| ---: | ---: | ---: |
|  | $\mathbf{7 7 2}$ | 2,703 |
| $\mathbf{2 7 0}$ | 282 |  |
|  | $\mathbf{1 , 7 3 7}$ | 1,511 |
|  | $\mathbf{( 1 , 2 3 5 )}$ |  |
|  | - | 910 |
| $\$(\mathbf{1 , 2 3 5 )}$ | $\$$ | 910 |
|  |  |  |
| $\$$ | $\mathbf{( 0 . 1 3 )}$ | $\$$ |
|  |  |  |
| $\$$ | $\mathbf{( 0 . 1 3 )}$ | $\$$ |


| $\mathbf{9 , 4 5 2}$ | 9,270 |
| :--- | :--- |
| $\mathbf{9 , 4 5 2}$ | 9,852 |

## CURRENT ASSETS

| Cash and cash equivalents | \$ 4,850 | \$ 1,957 |
| :---: | :---: | :---: |
| Trade receivables, net | 25,804 | 10,190 |
| Inventories | 23,335 | 22,723 |
| Prepaid expenses and other | 1,779 | 2,258 |
| Total current assets | 55,768 | 37,128 |
| Property, plant and equipment, net | 22,361 | 23,172 |
| Goodwill and other intangible assets, net | 10,695 | 10,867 |
| Deferred financing costs, net | 593 | 325 |
| Other non-current assets | 525 | 3,325 |
| TOTAL ASSETS | \$ 89,942 | \$ 74,817 |


| CURRENT LIABILITIES |  |  |
| :---: | :---: | :---: |
| Current maturities of long-term debt | \$ | \$ 16,983 |
| Short-term borrowings | - | 19,250 |
| Accounts payable | 24,737 | 8,204 |
| Accrued liabilities | 4,656 | 5,628 |
| Total current liabilities | 29,393 | 50,065 |
| Long-term debt, less current maturities | 37,395 | - |
| Deferred compensation and other | 4,168 | 5,290 |
| Deferred tax liabilities | 1,326 | 1,326 |
| TOTAL LIABILITIES | 72,282 | 56,681 |
| SHAREHOLDERS' EQUITY | 17,660 | 18,136 |
| total liabilities And Shareholders' EQuity | \$ 89,942 | \$ 74,817 |

