

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant To Section 13 OR 15(d) Of The Securities Exchange Act of 1934

Date of report (Date of earliest event reported)

March 17, 2014

PATRICK INDUSTRIES, INC.

(Exact name of registrant as specified in its charter)

Indiana

(State or other jurisdiction
of incorporation)

000-03922

(Commission
File Number)

35-1057796

(IRS Employer
Identification Number)

107 West Franklin, P.O. Box 638, Elkhart, Indiana

(Address of Principal Executive Offices)

46515

(Zip Code)

Registrant's Telephone Number, including area code

(574) 294-7511

(Former name or former address if changed since last report)

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
-

Item 7.01 Regulation FD Disclosure.

- a) Slides for Sidoti & Company 18th Annual Emerging Growth Research Institutional Investor Forum Conference on March 17, 2014 as contained in Exhibit 99.1.

Item 9.01 Financial Statements and Exhibits.

- (d) Exhibits
Exhibit 99.1 - Slides for Sidoti & Company Investor Forum Conference

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PATRICK INDUSTRIES, INC.

(Registrant)

Date: March 17, 2014

By: /s/ Andy L. Nemeth
Andy L. Nemeth
Executive Vice President – Finance and
Chief Financial Officer



Sidoti & Company Investor Forum Presentation

New York, NY

March 17, 2014

NASDAQ: PATK

 **PATRICK**
INDUSTRIES, INC.



Forward-Looking Statements

This presentation contains certain statements related to future results, or states our intentions, beliefs and expectations or predictions for the future which are forward-looking statements as that term is defined in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from either historical or anticipated results depending on a variety of factors. Further information concerning the Company and its business, including factors that potentially could materially affect the Company's financial results, is contained in the Company's filings with the Securities and Exchange Commission.

This presentation includes market and industry data, forecasts and valuations that have been obtained from independent consultant reports, publicly available information, various industry publications and other published industry sources. Although we believe these sources are reliable, we have not independently verified the information and cannot make any representation as to the accuracy or completeness of such information.

We disclaim any obligation or undertaking to disseminate any updates or revisions to any forward-looking statements contained in this presentation or to reflect any change in our expectations after the date of this presentation or any change in events, conditions or circumstances on which any statement is based.

Patrick Industries Highlights

- Patrick is a leading national manufacturer and distributor of a wide variety of building and component products for the RV, MH and Industrial markets.
- Strong leadership team and key players - top to bottom alignment and entrepreneurial culture
- Solid balance sheet and free cash flow generation
- Patrick's core market, the \$13 billion RV industry, has rebounded significantly from the recent recession.
- Track record of successful acquisitions and organic new product line introductions
- Capacity to capture additional market share through cross-selling of existing product lines and extensions
- Lean organization - operational efficiencies and expense controls
- Margins and profitability have increased steadily in the past five years.

Patrick Industries Overview

- Leading national supplier serving the RV, MH & Industrial markets



RV market: 72% of 12M'13 revenues
- Includes laminated panels, countertops, wrapped mouldings, cabinet doors, wiring/electrical/plumbing, furniture, interior passage doors, exterior graphics, interior lighting, wall coverings, fiberglass bath fixtures, and mattresses

- 18 manufacturing and 16 distribution centers

- Approximately 2,400 employees



MH market: 16% of 12M'13 revenues
- Includes wall/ceiling panels, pressed and hardwood doors, wiring/electrical/plumbing, cement siding, drywall and roofing products, lighting, wall coverings, and bath and shower surrounds

- Strong leadership team & entrepreneurial culture

- Strong customer relationships



Industrial markets: 12% of 12M'13 revenues
- Includes retail and commercial fixtures, kitchen cabinets, solid surface countertops, and office and residential furniture

Patrick Facility Profile



Patrick's nationwide network of manufacturing and distribution centers reduces in-transit delivery time and cost to our customers.

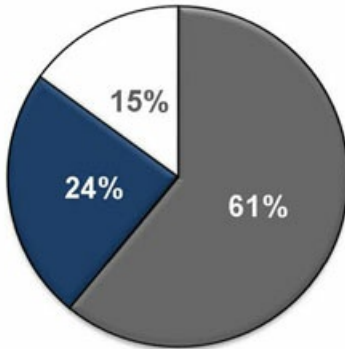
of Centers (as of 12/31/13)

Manufacturing	18
Distribution	16

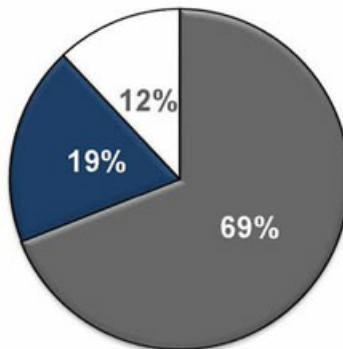
Sales Concentration By Market

The increase in wholesale unit shipments in the RV market, new product introductions, and the impact of acquisitions over the last 3 years contributed to an increase in our RV market sales concentration.

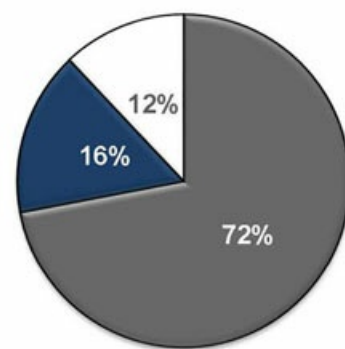
2011 Actual Industry
Sales Breakdown
\$307.8 million



2012 Actual Industry
Sales Breakdown
\$437.4 million



2013 Actual Industry
Sales Breakdown
\$594.9 million

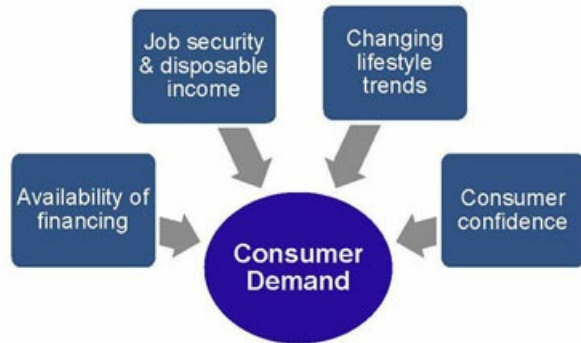


■ RV ■ MH □ Industrial ■ RV ■ MH □ Industrial ■ RV ■ MH □ Industrial



RV Market Growth Factors

Drivers of Consumer Demand



Market Growth

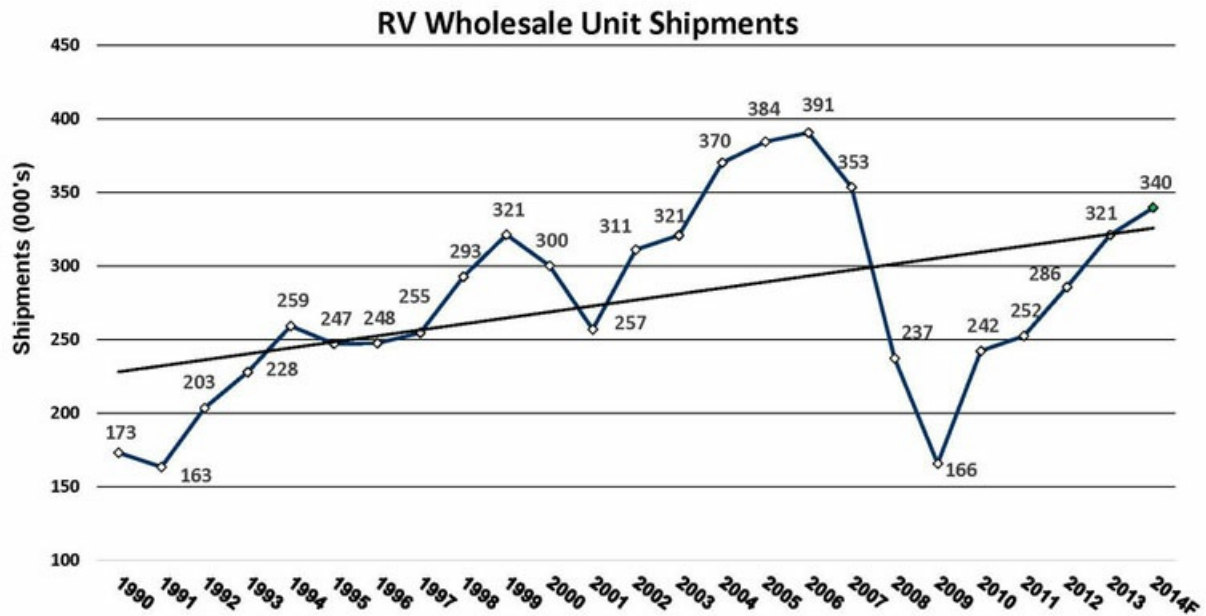


- RV sales will continue to benefit from the aging baby-boomers.
- Buyers aged 35 to 54 are the largest growing segment of RV owners.
- Rate of RV ownership is highest in the age range of 55 and 70.
 - Number of consumers between the ages of 55 and 70 projected to reach 56 million by 2020 (27% higher than in 2010)
- 70% of current RV owners plan to purchase another RV to replace their current unit.

Source: Recreation Vehicle Industry Association (RVIA)

RV Industry Shipment Trends

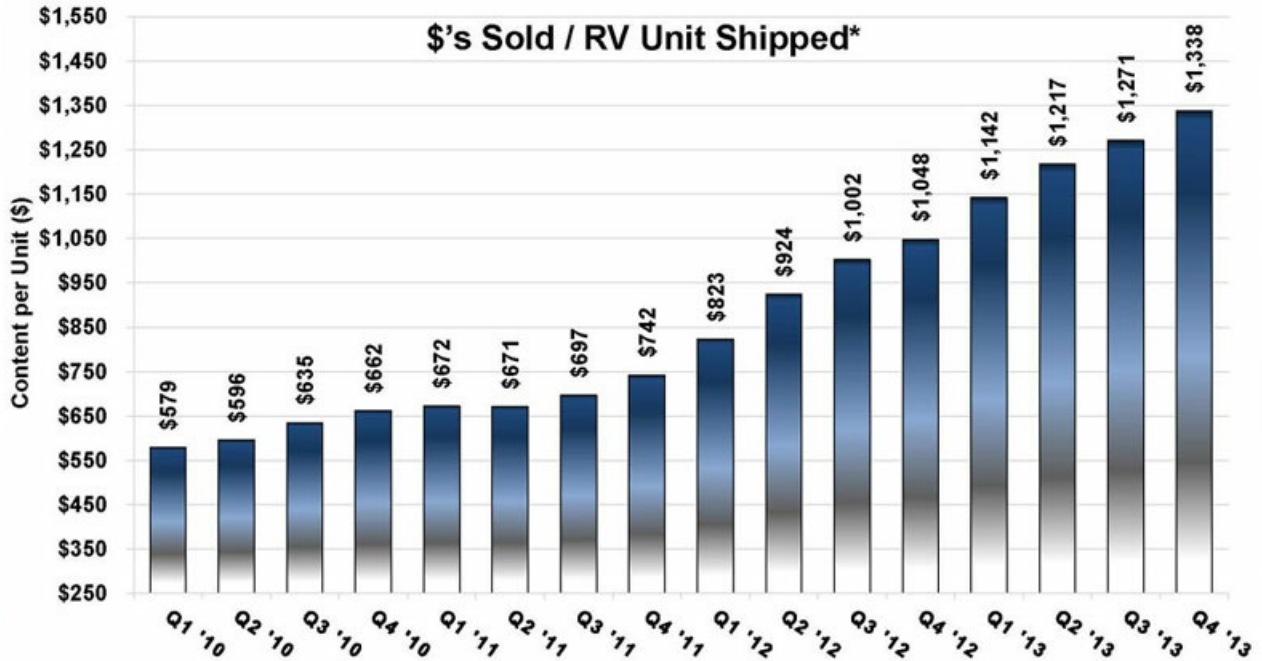
After a dramatic rebound in 2010 from a 58% decline in unit shipments during the period 2006-2009, the RV industry has experienced steady growth. Trended shipment levels indicate that there continues to be potential for future growth based on the depth of the last cycle.



Source: 1990 - 2014 Forecast (F): RVIA

RV Content Per Unit

With market share gains, new products and extension growth, and acquisitions, our RV unit content has grown 28% since Q4 of '12.



*Based on TTM Average



MH Market Growth Factors

Drivers of Consumer Demand



Market Growth



- There is opportunity for moderate growth, with limited downside risk in the near-term, if volumes maintain their historical relationship with new housing starts.
 - Unit shipments have averaged about 10% of single-family housing starts over the last 10 years.
- Potential gain from the recalibration of quality credit standards, job growth, and the significant numbers of consumers who have been forced into transitional housing who will most likely return to more permanent housing
- Average cost per square foot of a MH is \$42 vs. \$86 for a site-built home
- Average retail price of \$61,900 for 1,475 square foot MH
- Demand likely to increase for quality, affordable housing

Source: MHI

MH Shipment Trends / Residential Housing Starts

On average over the last 40 years, approximately three-fourths of total residential housing starts have been single family housing starts. Wholesale unit shipments in the MH industry averaged approximately 10% of the level of single-family housing starts over the last 10 years.



MH Shipments as a percent of Single Family Housing Starts ("SFHS")

Average Since 1959	23%	10 Year Average	10%	Fiscal 2013	10%
--------------------	-----	-----------------	-----	-------------	-----

SFHS as a percent of Total Residential Housing Starts

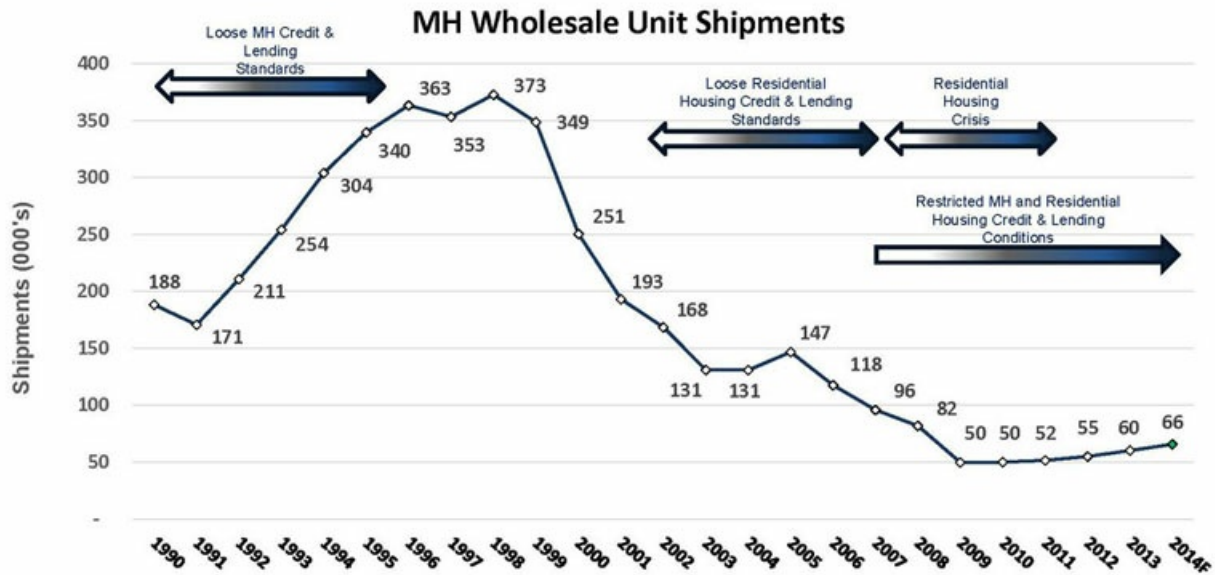
Average Since 1959	72%	10 Year Average	76%	Fiscal 2013	67%
--------------------	-----	-----------------	-----	-------------	-----

Source: MHI and U.S. Census Bureau



MH Shipment Trends

The recent decline and subsequent rebound in the MH industry has been impacted by the residential housing crisis and related factors, some of which were very similar to those that caused the MH market to collapse in 1999.

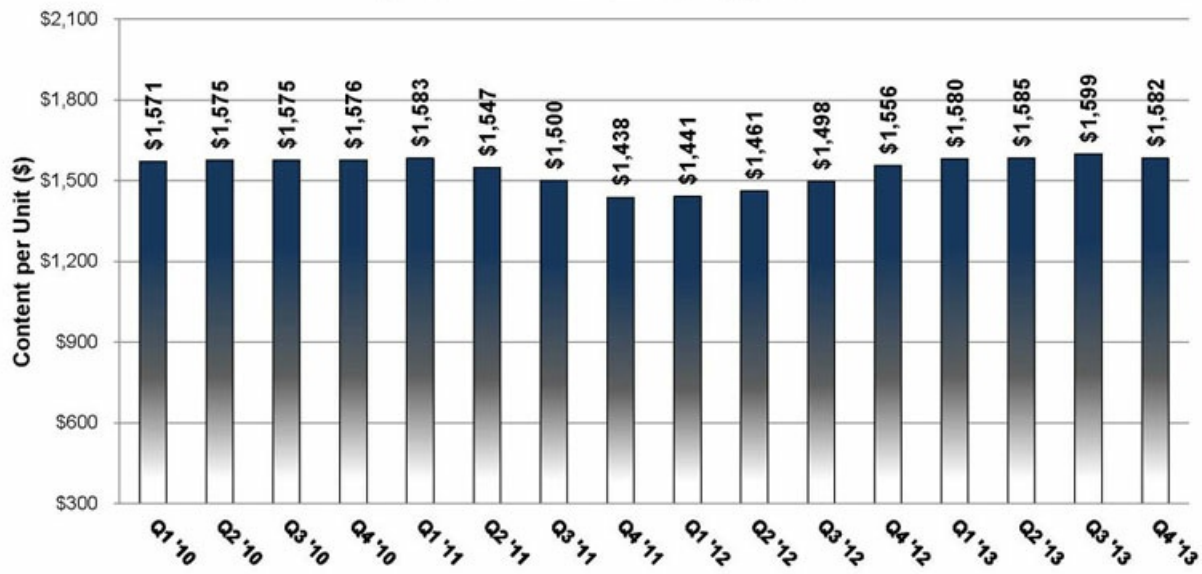


Source: 1990-2013: Manufactured Housing Institute (MHI); 2014 Company Forecast (F)

MH Content Per Unit

Our content per unit shipped has remained fairly consistent despite the impact of our largest MH customer continuing to vertically integrate. While we may see content variability on a periodic basis due to the market share this customer currently maintains, we believe we are well positioned to participate in the continued expected improvement of this industry.

\$'s Sold / MH Unit Shipped*



*Based on TTM Average



Industrial Market Growth Factors

Drivers of Consumer Demand



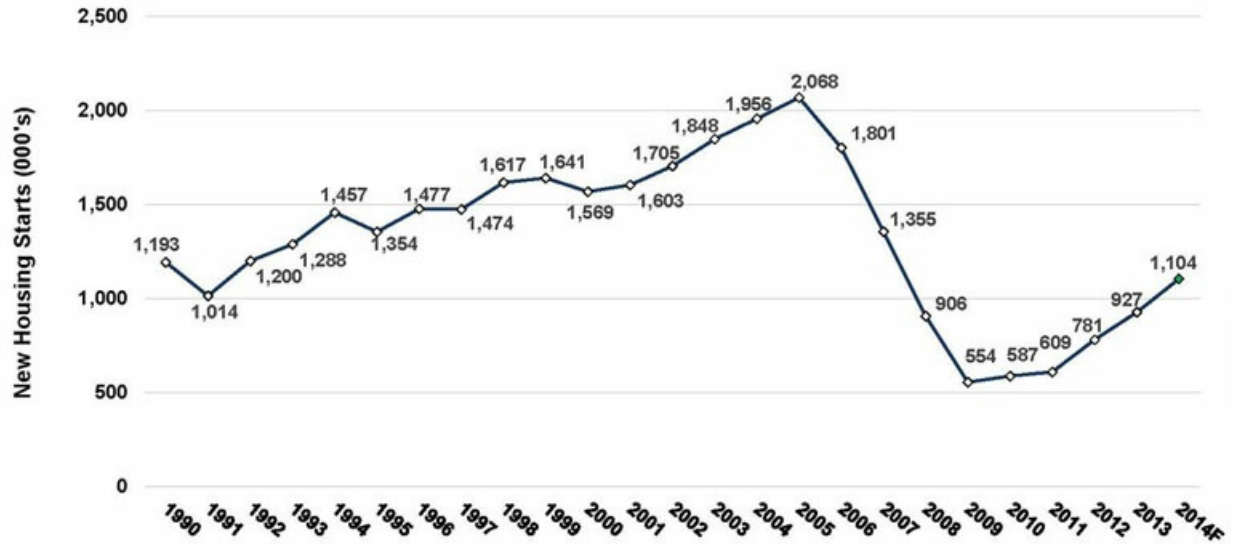
Market Growth



- 60% of Company's industrial revenue base tied directly to residential housing market
- National Association of Home Builders (NAHB) predicts a 19% increase in total housing starts for full year 2014 over the prior year (as of February 28, 2014).
- Patrick has also targeted certain sales efforts towards industrial market segments less directly tied to new residential construction, including the retail fixture, furniture, and countertop markets.

New Housing Starts Trends

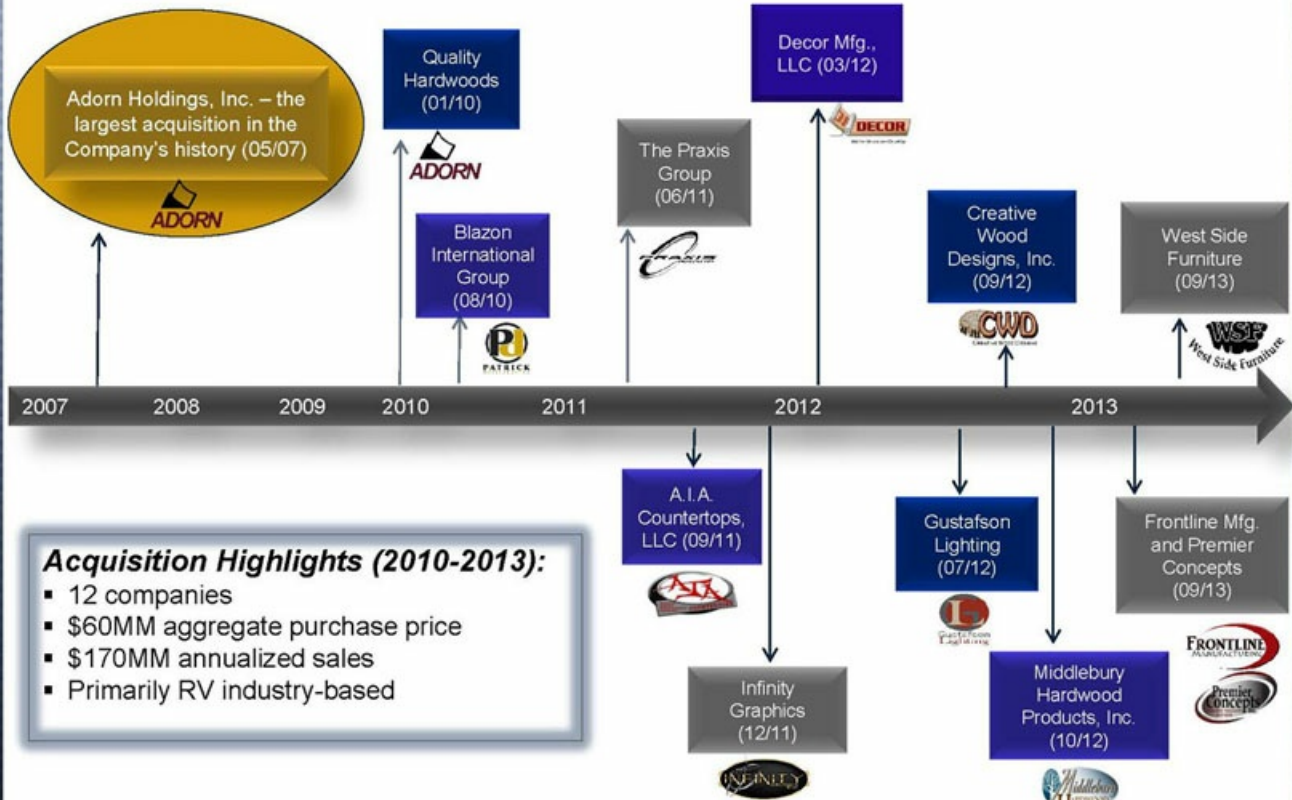
We estimate that approximately 60% of our industrial revenue base is directly tied to the residential housing market which appears to have begun its recovery. Our products have applicability in both new construction and remodel markets.



- 67% improvement in housing starts from 2009-2013, with an additional 19% growth estimated in 2014 vs. 2013
- Despite recent growth, housing starts remain well below historical levels.

Source: 1990-2013: U.S. Census Bureau; 2014F: NAHB Forecast (latest available as of February 28, 2014)

Growth Through Acquisition



Acquisition Highlights (2010-2013):

- 12 companies
- \$60MM aggregate purchase price
- \$170MM annualized sales
- Primarily RV industry-based

Acquisition Summary (2010 – 2013)

Date Completed	Business	Net Purchase Price	Annualized Sales*	Segment	Industry	Products
01/2010	 Quality Hardwoods Sales	\$2.0 MM	\$2 MM	Manufacturing	RV	Cabinet Doors
08/2010	 Blazon International Group	\$3.8 MM	\$20 MM	Distribution	RV & MH	Wiring, electrical, plumbing, and other building products
06/2011	 The Praxis Group	\$0.5 MM	\$4 MM	Distribution	RV	Painted countertops, foam products, and furniture products
09/2011	 A.I.A. Countertops, LLC	\$5.5 MM	\$20 MM	Manufacturing	RV & Industrial	Solid surface countertops, backsplashes, tables, and signs
12/2011	 Infinity Graphics (formerly Performance Graphics)	\$1.3 MM	\$2 MM	Manufacturing	RV & Industrial	Designer, producer, and installer of exterior graphics
03/2012	 Décor Mfg., LLC	\$4.3 MM	\$17 MM	Manufacturing	RV	Laminated and wrapped products
07/2012	 Gustafson Lighting	\$2.8 MM	\$12 MM	Distribution	RV	Interior and exterior lighting products, ceiling fans and accessories
09/2012	 Creative Wood Designs, Inc.	\$3.0 MM	\$18 MM	Manufacturing	RV	Hardwood furniture including interior hardwood tables, chairs, and dinettes
10/2012	 Middlebury Hardwood Products, Inc.	\$19.8 MM	\$33 MM	Manufacturing	RV, MH & Industrial	Hardwood cabinet doors and other hardwood products

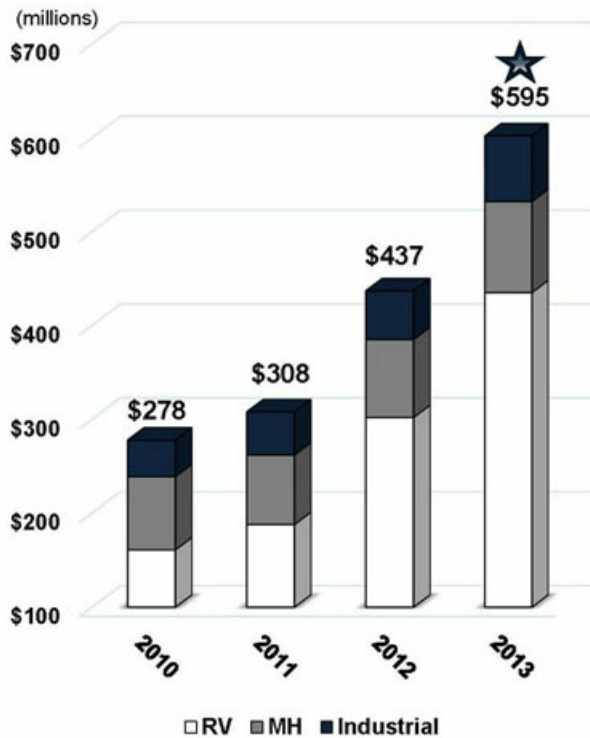
*Projected Annualized Sales as of the acquisition date

Acquisition Summary (2010 – 2013) (continued)

Date Completed	Business	Net Purchase Price	Annualized Sales*	Segment	Industry	Products
09/2013	 Frontline Mfg., Inc.	\$5.2 MM	\$15 MM	Manufacturing	RV, MH & Industrial	Fiberglass bath fixtures including tubs and showers
09/2013	 Premier Concepts, Inc.	\$2.6 MM	\$10 MM	Manufacturing	RV, MH & Industrial	Solid surface countertops
09/2013	 West Side Furniture	\$8.7 MM	\$17 MM	Distribution	RV	Recliners, mattresses, other furniture products

* Projected Annualized Sales as of the acquisition date

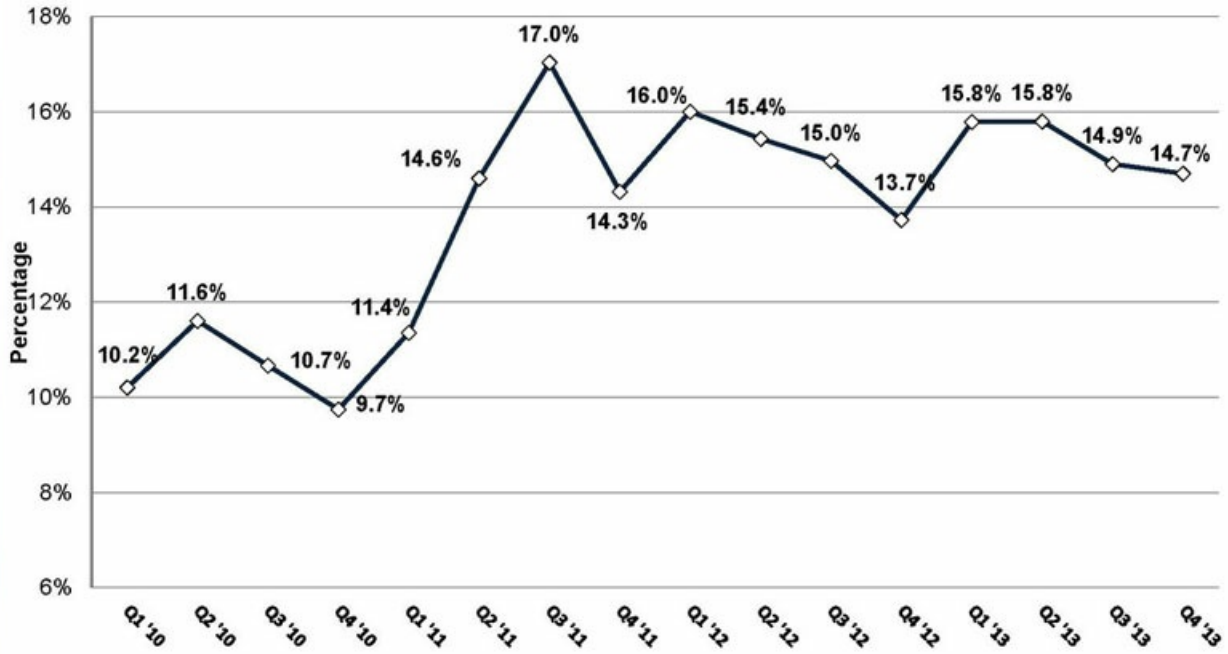
Net Sales



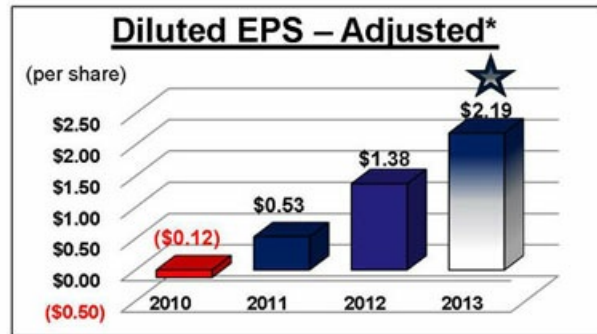
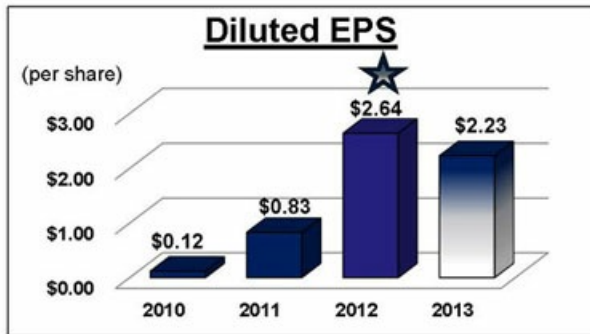
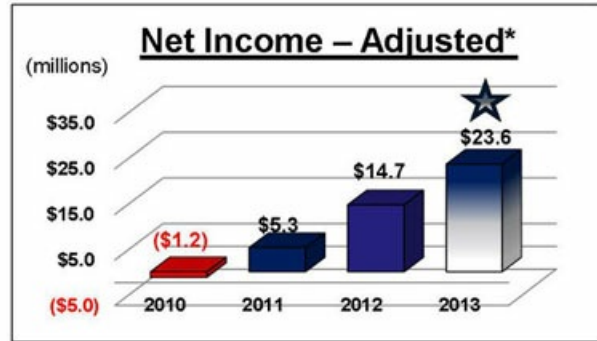
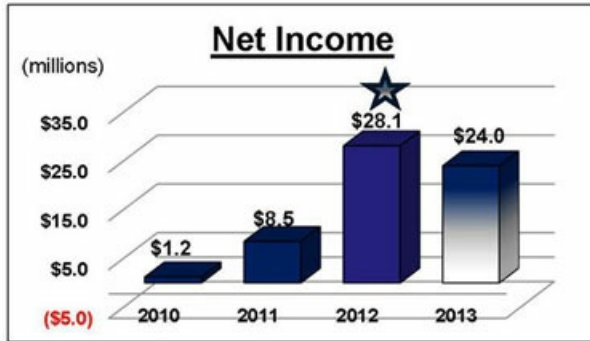
- **4Q '13 sales increased 38.1%**
 - RV: 43% revenue increase & 71% of 4Q'13 sales
 - MH: 13% revenue increase & 16% of 4Q'13 sales
 - Industrial markets: 57% revenue increase & 13% of 4Q'13 sales
- **12 Months '13 sales increased 36.0%**
 - RV: 44% revenue increase & 72% of 12M'13 sales
 - MH: 13% revenue increase & 16% of 12M'13 sales
 - Industrial markets: 33% revenue increase & 12% of 12M'13 sales

Gross Margin Trends

Our gross margins have been improving consistent with our acquisition and strategic growth plans. We do experience quarterly variability in gross margins based on commodity pricing and competitive market conditions.



Net Income & Diluted EPS Summary (Reported / Adjusted) 2010 - 2013



*Reflects adjustments for differences in Patrick's tax position in 2010-2012 vs. 2013, as well as for certain other items in each period to assist in assessing our ongoing performance. See supplementary schedules on page 41 for reconciliation to reported GAAP net income and diluted EPS.

Capital Allocation

Our capital allocation strategy is centered around the utilization of our leverage and capital resources to grow the business model.

- Capital Allocation
 - Acquisitions
 - Investments in infrastructure and capital expenditures
 - Debt Reduction & Leverage position
 - We expect to utilize availability under our credit facility and maintain an appropriate leverage position to support our strategic growth initiatives.
 - Stock buyback program
 - At prices and volumes deemed appropriate by the Board and management

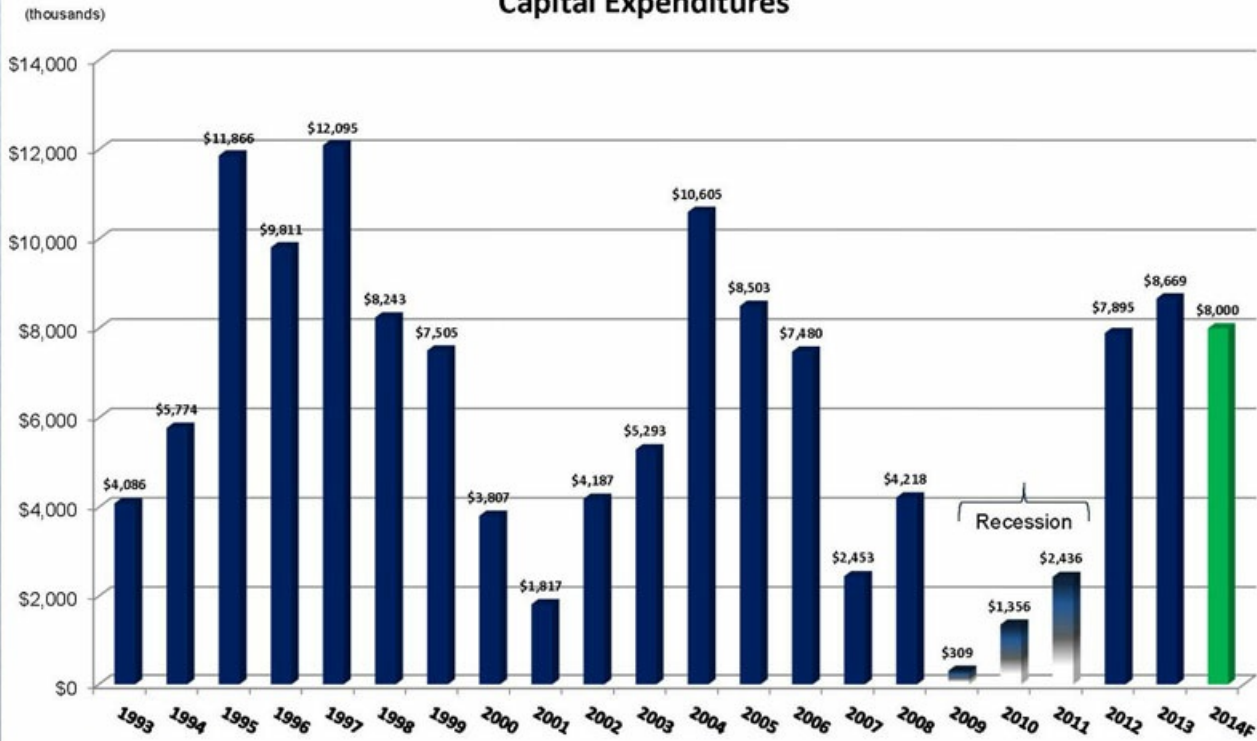
Acquisition Strategy

- **We target organizations with:**
 - Solid management teams
 - High quality product lines
 - Strong customer and supplier relationships
- **Patrick provides the acquired businesses with:**
 - Opportunity to allow the creative entrepreneurial spirit of each to continue to thrive
 - Capital and administrative support, and operational support where needed
- **Our goals are to:**
 - Introduce new and innovative product lines that complement our core competencies
 - Capitalize on the opportunity to cross sell our extensive product catalog to our customer base
 - Increase our content per unit
 - Leverage our management capabilities
 - Grow top line and bottom line results
 - We may choose to pursue acquisition opportunities with lower than historical consolidated gross margins, however that are accretive to EPS.
- **Diversification Opportunities:**
 - We will seek out and pursue acquisitions outside our core markets that further leverage our core management capabilities in manufacturing and distribution and diversify our end market exposure.

Trended Capital Expenditures

We will continue to invest in our infrastructure and flex our capital spends where necessary to align with our demand levels.

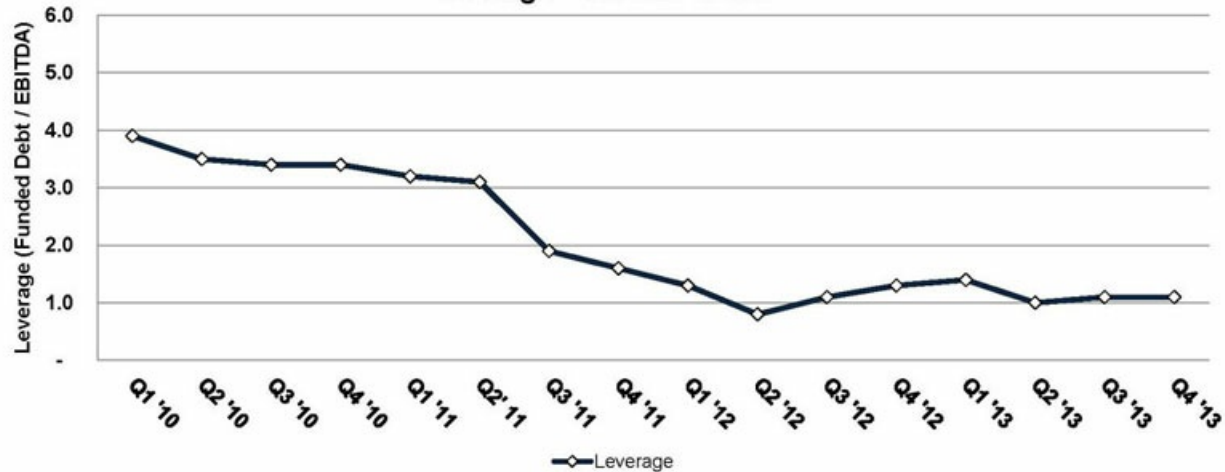
Capital Expenditures



Leverage Position

Our leverage position improved significantly since the recession and we have ample cushion to increase leverage to support our future growth opportunities in conjunction with our capital allocation strategy and strategic plan.

Leverage Position Trend



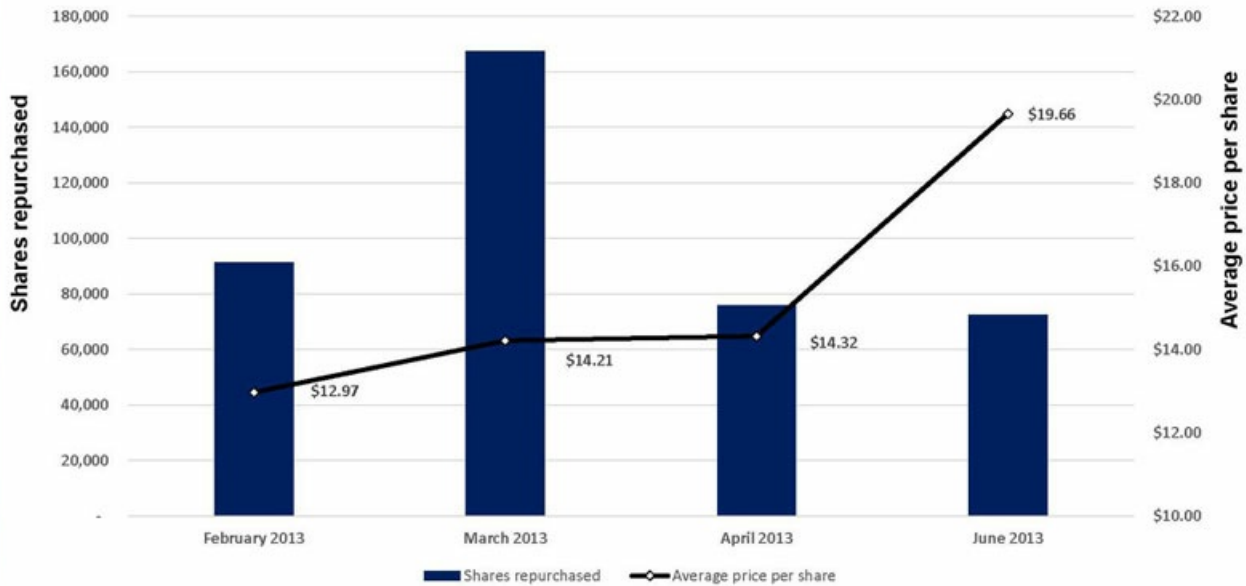
Since year-end 2009, despite spending \$59.5 million on acquisitions, \$20.4 million on capital expenditures, and \$6.1 million on share repurchases, our net debt has increased by only \$12.8 million, reflecting our enhanced profitability, focus on cash management, and our ability to leverage our operating model and integrate acquisitions.

Note 1: Consolidated Total Leverage (2012 Credit Facility) = Consolidated Total Indebtedness (including undrawn letters of credit) divided by Consolidated Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization ("EBITDA")

Note 2: Leverage covenant pursuant to the 2012 Credit Facility is measured and reported on a quarterly basis and is not to exceed 3.50 to 1.00 for the 12-month period ending on such quarter-end.

Stock Buyback

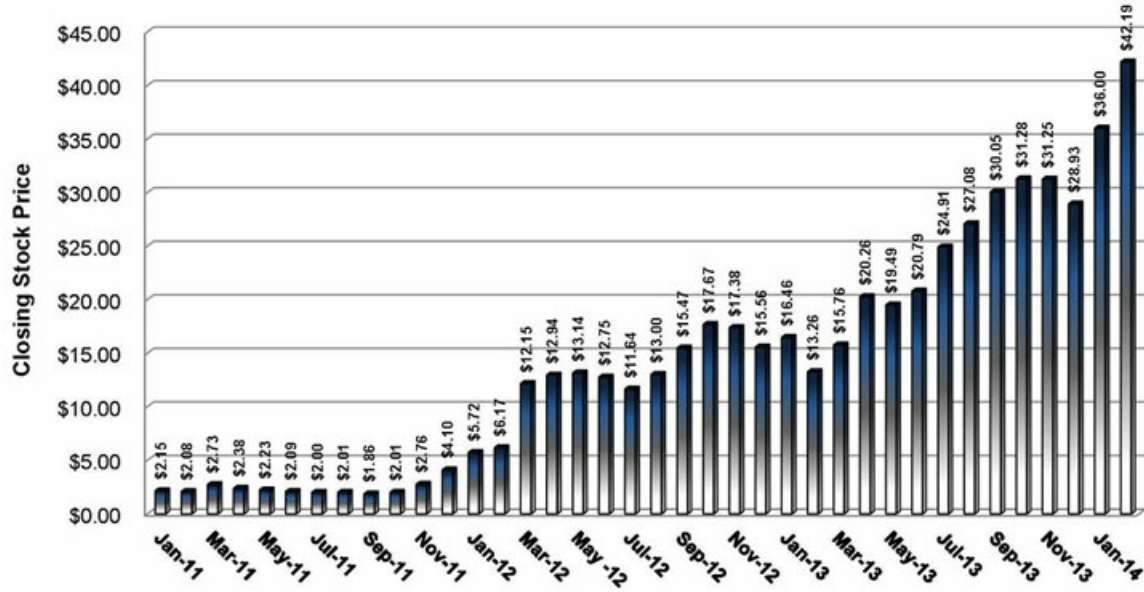
In 2013 we repurchased 407,330 shares at an average price of \$14.92. In February 2014, we announced an increase in our stock buyback program authorizing up to \$20 million in share repurchases, which includes \$3.9 million remaining from our previous authorization.



Stock Price Trend (Jan. 2011 - Feb. 2014)

Our stock price performance has experienced dramatic growth and has trended consistent with our operating and financial results.

Monthly Closing Stock Price Trend

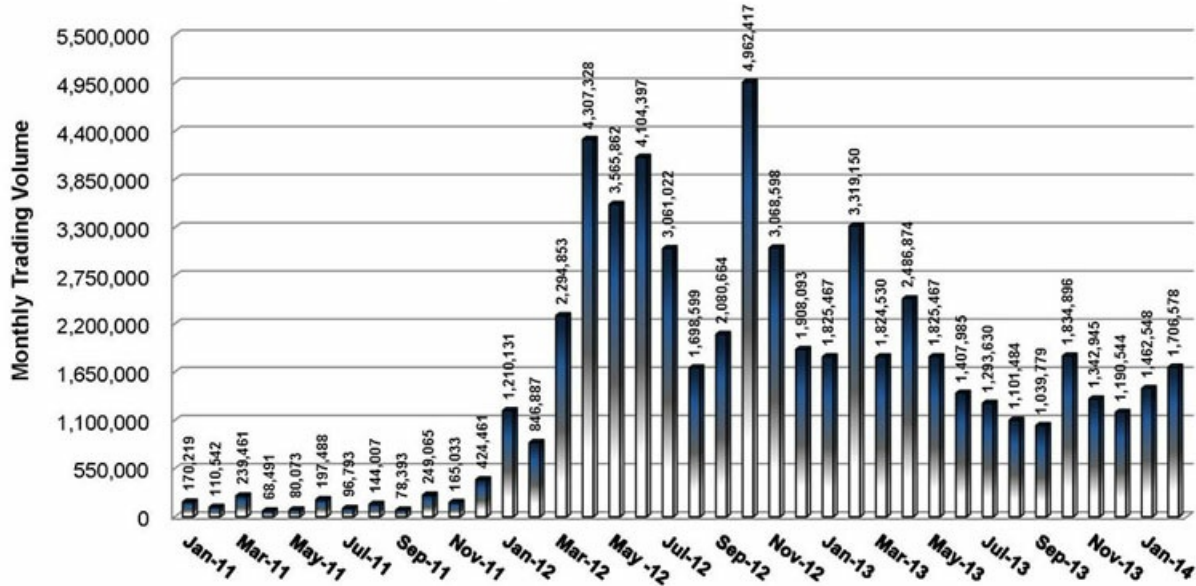


Patrick has 10.6 million shares outstanding and a market capitalization of approximately \$450 million as of March 7, 2014.

Stock Trading Volumes (Jan. 2011 - Feb. 2014)

Our monthly trading volumes spiked in fiscal 2012, and while volumes declined from those levels in 2013, we are still seeing solid average daily volumes at much higher share prices.

Monthly Stock Trading Volumes



Key Value Drivers & Risks

Key Value Drivers:

- Strong balance sheet and cash flows: modest capital requirements and improved cash flow generation
- Market share gains in all three industries
- Competitive advantages: Significant inventory buying power; credibility with business partners; long-standing customer relationships; short turnaround/delivery times
- Ability to quickly adapt to cycle changes
- Overhead cost absorption; leverage operating expenses based on sales volume; flexible labor force

Challenges/Risks:

- Commodity pricing movements / competitive pricing pressures
- Capacity – constraints on equipment vs. floor space
- Production labor market – high turnover, competitive market, lack of available talent
- Acquisitions: pipeline smaller, increased valuations

Executive Compensation

- Heavily weighted to Company performance and focused on variable pay component of incentives
- Utilize industry benchmark data and Company and individual performance to evaluate/support compensation decisions
- Objective based performance criteria which links compensation to satisfying certain objectives based on short-term and long-term goals
 - Short Term Incentive: Achievement of specific financial and non-financial goals:
 - Revenue & EBITDA targets (Company performance)
 - Financial, strategic, and leadership and talent objectives (individual performance)
 - Long Term Incentive: Achievement of financial goals
- Company stock ownership requirement for executives

Information Contacts

Andy Nemeth
Chief Financial Officer
(574) 294-7511
nemetha@patrickind.com

Julie Ann Kotowski
Director of Investor Relations
(574) 294-7511
kotowskj@patrickind.com

Analyst Coverage

Sidoti & Company, LLC
Scott Stember
sstember@sidoti.com

CJS Securities
Daniel Moore
dmoore@cjs-securities.com

Appendix

Patrick's Products and Segments



Patrick's Manufactured Products



Manufactured Products

- Made-to-order laminated products including vinyl, paper, veneers and high pressure laminates (HPL)
 - Cut to size, boring, foiling & edge-banding
- Solid surface, granite & quartz countertop fabrication
- Wrapped profile mouldings
- Cabinet doors & components
- Hardwood furniture
- Countertops
- Interior passage doors
- Exterior graphics
- Slotwall panels & components
- Backsplashes, tables & signs
- Fiberglass bath fixtures



PATRICK INDUSTRIES, INC.

Manufactured Products

- Made-to-order laminated products including vinyl, paper, veneers and high pressure laminates (HPL)
 - Cut to size, boring, foiling & edge-banding
- Solid surface, granite & quartz countertop fabrication
- Wrapped profile mouldings
- Cabinet doors & components
- Hardwood furniture
- Countertops
- Interior passage doors
- Exterior graphics
- Slotwall panels & components
- Backsplashes, tables & signs
- Fiberglass bath fixtures





Patrick's Distribution Products



Distribution Products

- Pre-finished wall and ceiling panels
- Drywall & drywall finishing products
- Electronics
- Wiring, electrical & plumbing products
- Interior & exterior lighting products
- Interior passage doors
- Recliners, mattresses & other furniture
- Roofing products
- Laminate flooring
- Cement siding
- Shower doors
- Fireplaces & slide-out surrounds



Distribution Products

- Pre-finished wall and ceiling panels
- Drywall & drywall finishing products
- Electronics
- Wiring, electrical & plumbing products
- Interior & exterior lighting products
- Interior passage doors
- Recliners, mattresses & other furniture
- Roofing products
- Laminate ceramic flooring
- Cement siding
- Shower doors
- Fireplaces & slide-out surrounds



Supplementary Schedules

(\$ in thousands)	2010	2011	2012	2013	4Q '12	4Q '13
Reported net income (GAAP)	\$ 1,226	\$ 8,470	\$ 28,095	\$ 24,040	\$ 3,217	\$ 5,012
Adjustment factors:						
Goodwill & intangible asset impairments	0	0	0	0	0	0
Restructuring charges	0	0	0	0	0	0
Write-off unamortized discount on subordinated notes	0	0	685	0	685	0
Premiums paid on prepayment of subordinated notes	0	0	263	0	263	0
Gain on sale of fixed assets & acquisition of business	(2,866)	(244)	(238)	(430)	(1)	(6)
Stock warrants revaluation	(261)	699	1,731	0	0	0
Receivable recovery	0	0	0	(262)	0	0
Income taxes (credit)	(81)	(163)	(6,823)	14,734	(173)	3,072
Adjusted pretax income (loss)	(1,982)	8,762	23,713	38,082	3,991	8,078
Income taxes (credit)*	(773)	3,417	9,011	14,471	1,517	3,070
Adjusted net income (loss) (Non-GAAP)	\$ (1,209)	\$ 5,345	\$ 14,702	\$ 23,611	\$ 2,474	\$ 5,008

(per share data)	2010	2011	2012	2013	4Q '12	4Q '13
Reported diluted net income per share (GAAP)	\$ 0.12	\$ 0.83	\$ 2.64	\$ 2.23	\$ 0.30	\$ 0.47
Net EPS impact due to adjustment factors above	(0.24)	(0.30)	(1.26)	(0.04)	(0.07)	-
Adjusted diluted net income (loss) per share (Non-GAAP)	\$ (0.12)	\$ 0.53	\$ 1.38	\$ 2.19	\$ 0.23	\$ 0.47

*Utilized full year estimated effective tax rate of 39% for the twelve month periods in 2010 and 2011; utilized the estimated effective tax rate of 38% for the twelve month periods of 2012 and 2013 and for the fourth quarters of 2012 and 2013.

The Company reports its financial results in accordance with accounting principles generally accepted in the United States ("GAAP" or referred to herein as "reported"). However, management believes that certain non-GAAP financial measures provide users with additional meaningful financial information that should be considered when assessing our ongoing performance. Management also uses these non-GAAP financial measures in making financial, operating and planning decisions and in evaluating the Company's performance. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, the Company's reported results prepared in accordance with GAAP. Our non-GAAP financial information does not represent a comprehensive basis of accounting.