

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2004

OR

() TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to
Commission file number 0-3922

PATRICK INDUSTRIES, INC.
(Exact name of registrant as specified in its charter)

INDIANA 35-1057796
(State or other jurisdiction of (I.R.S. Employer
incorporation or organization) Identification No.)

1800 South 14th Street, Elkhart, IN 46516
(Address of principal executive offices)
(ZIP Code)

(574) 294-7511
(Registrant's telephone number, including area code)

NOT APPLICABLE
(Former name, former address and former fiscal year,
if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Indicate by check mark whether the registrant is an accelerated filer.

Yes No X

Shares of Common Stock Outstanding as of April 30, 2004: 4,683,736.

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PATRICK INDUSTRIES, INC.

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PART I: FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

PATRICK INDUSTRIES, INC.
Unaudited CONDENSED BALANCE SHEETS

	MARCH 31 2004	DECEMBER 31 2003
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 1,337,429	\$ 7,077,390
Trade receivables	19,905,336	14,240,556
Inventories	27,633,422	23,042,444
Prepaid expenses	919,166	913,650
Deferred tax assets	1,954,000	1,954,000
	-----	-----
Total current assets	51,749,353	47,228,040
	-----	-----
PROPERTY AND EQUIPMENT, at cost	92,256,912	90,620,044
Less accumulated depreciation	58,850,819	59,927,134
	-----	-----
	33,406,093	30,692,910
	-----	-----
INTANGIBLE AND OTHER ASSETS	3,238,624	3,221,010
	-----	-----
Total assets	\$88,394,070	\$81,141,960
	=====	=====
LIABILITIES AND SHAREHOLDERS' EQUITY		
CURRENT LIABILITIES		
Current maturities of long-term debt	\$ 3,671,429	\$ 3,671,429
Accounts payable	12,172,059	4,883,038
Accrued liabilities	3,442,753	3,038,926
	-----	-----
Total current liabilities	19,286,241	11,593,393
	-----	-----
LONG-TERM DEBT, less current maturities	7,771,430	7,771,430
	-----	-----
DEFERRED LIABILITIES	2,208,525	2,529,403
	-----	-----
Total liabilities	\$29,266,196	\$21,894,226
	-----	-----
SHAREHOLDERS' EQUITY		
Common stock	18,638,116	18,236,386
Retained earnings	40,489,758	41,011,348
	-----	-----
Total shareholders' equity	59,127,874	59,247,734
	-----	-----
Total liabilities and shareholders' equity	\$88,394,070	\$81,141,960
	=====	=====

See accompanying notes to Unaudited Condensed Financial Statements.

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PATRICK INDUSTRIES, INC.
UNAUDITED CONDENSED STATEMENTS OF OPERATIONS

	THREE MONTHS ENDED MARCH 31	
	2004	2003
Net Sales	\$ 65,712,355	\$ 67,285,080
Cost of goods sold	58,119,215	60,213,755
	-----	-----
Gross profit	7,593,140	7,071,325
	-----	-----
Operating expenses:		
Warehouse and delivery expenses	3,160,855	3,193,773
Selling, general, and administrative expenses	5,156,545	5,171,372
	-----	-----
Total operating expenses	8,317,400	8,365,145
	-----	-----
Operating loss	(724,260)	(1,293,820)
Interest expense, net	137,830	193,950
	-----	-----
Loss before income taxes (credits)	(862,090)	(1,487,770)
Federal and state income taxes (credits)	(340,500)	(587,700)
	-----	-----
Net loss	\$ (521,590)	\$ (900,070)
	=====	=====
Basic and diluted loss per common share	\$ (.11)	\$ (.20)
	=====	=====
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING	4,640,741	4,584,261

See accompanying notes to Unaudited Condensed Financial Statements.

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<TABLE>

PATRICK INDUSTRIES, INC.
UNAUDITED CONDENSED STATEMENTS OF
CASH FLOWS

<CAPTION>

	THREE MONTHS ENDED MARCH 31	
	2004	2003
	<C>	<C>
<S>		
CASH FLOWS FROM OPERATING ACTIVITIES		
Net loss	\$ (521,590)	\$ (900,070)
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	1,399,259	1,442,114
(Gain) on sale of fixed assets	(11,375)	(13,376)
Deferred income taxes	(332,566)	(294,776)
Other	70,500	70,500
Change in assets and liabilities:		
Decrease (increase) in:		
Trade receivables	(5,664,780)	(5,974,837)
Inventories	(4,590,978)	185,674
Income tax refund claims receivable	- - -	539,051
Prepaid expenses	(5,516)	(474,240)
Increase (decrease) in:		
Accounts payable and accrued liabilities	7,705,556	4,900,752
Income taxes payable	(12,707)	(240,000)
	-----	-----
Net cash (used in) operating activities	(1,964,197)	(759,208)
	-----	-----
CASH FLOWS FROM INVESTING ACTIVITIES		

Capital expenditures	(4,027,617)	(828,187)
Proceeds from sale of property and equipment	17,150	16,370
Other	(106,102)	67,488
	-----	-----
Net cash (used in) investing activities	(4,116,569)	(744,329)
	-----	-----
CASH FLOWS FROM FINANCING ACTIVITIES		
Payments on deferred compensation obligations	(58,812)	(72,312)
Proceeds from exercise of common stock options	401,730	- - -
Cash dividends paid	- - -	(183,279)
Other	(2,113)	(3,316)
	-----	-----
Net cash provided by (used In) financing activities	340,805	(258,907)
	-----	-----
(Decrease) in cash and cash equivalents	(5,739,961)	(1,762,444)
Cash and cash equivalents, beginning	7,077,390	3,552,232
	-----	-----
Cash and cash equivalents, ending	\$ 1,337,429	\$ 1,789,788
	=====	=====
Cash Payments for:		
Interest	\$ 228,078	\$ 323,250
Income taxes	4,773	6,282

See accompanying notes to Unaudited Condensed Financial Statements.

</TABLE>

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PATRICK INDUSTRIES, INC.
NOTES TO UNAUDITED CONDENSED FINANCIAL STATEMENTS

- In the opinion of the Company, the accompanying unaudited condensed financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position as of March 31, 2004, and December 31, 2003, and the results of operations and cash flows for the three months ended March 31, 2004 and 2003.
- Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted. It is suggested that these condensed financial statements be read in conjunction with the financial statements and notes thereto included in the Company's December 31, 2003 audited financial statements. The results of operations for the three month periods ended March 31, 2004 and 2003 are not necessarily indicative of the results to be expected for the full year.
- The inventories on March 31, 2004 and December 31, 2003 consist of the following classes:

	March 31 2004	December 31 2003
	-----	-----
Raw materials	\$15,782,222	\$12,733,414
Work in process	1,605,000	1,630,052
Finished goods	4,375,060	3,501,779
	-----	-----
Total manufactured goods	21,762,282	17,865,245
Distribution products	5,871,140	5,177,199
	-----	-----
TOTAL INVENTORIES	\$27,633,422	\$23,042,444
	=====	=====

Inventories are stated at the lower of cost (first-in, first-out (FIFO) method) or market.

- Dividends per common share for the three months ended March 31, 2003 were \$.04 per share.
- The Company accounts for grants of stock options under its stock option plan based on the recognition and measurement principles of APB Opinion No. 25 and related interpretations. The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provision of FASB Statement No. 123 to stock based employee compensation:

Three Months Ended March 31

Intersegment sales	1,830,250	206,390	1,892,275	3,928,915
-	-----	-----	-----	-----
Total sales	\$ 37,690,512	\$ 20,368,169	\$ 13,155,314	\$ 71,213,995
*	-----	-----	-----	-----
-				
Operating income (loss)	\$ 893,948	\$ 546,805	\$ (611,015)	\$ 829,738
Total assets	\$ 36,585,820	\$ 10,859,332	\$ 10,742,765	\$58,187,917

Reconciliation of segment operating income to consolidated operating income

	2004	2003
	----	----
Operating income for segments	\$ 1,665,933	\$ 829,738
Corporate incentive agreements	300,000	306,019
Consolidation reclassifications	8,649	54,036
Gain on sale of property and equipment	11,375	13,376
Corporate expenses	(2,748,223)	(2,506,608)
Other	38,006	9,619
	-----	-----
Consolidated Operating Loss	\$ (724,260)	\$ (1,293,820)
	=====	=====

*Does not agree to Financial Statements due to consolidation eliminations.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

GENERAL

After coming off of two approximate break-even years in 2002 and 2003, \$.02 earnings per share in 2002 and a \$.01 loss per share in 2003, the first quarter of 2004 started out very similar to the 2003 first quarter. Net sales, which decreased by 2.3% from the 2003 first quarter, continued to be affected by shipment declines in the Manufactured Housing industry, which are at more than forty year lows. Competitive pricing situations continued to put pressure on gross margins, however, the Company's restructuring efforts in 2003 helped to decrease operating losses by 44% from the 2003 first quarter. Operating expenses for the first quarter of 2004 continued to be aligned with revenues as a percentage of net sales when compared to the first quarter of 2003, and net losses decreased by \$.09 per share from \$.20 per share loss in the first quarter of 2003 to \$.11 per share loss in the first quarter of 2004. Net sales to the Manufactured Housing, Recreational Vehicle, and Industrial markets were 38%, 33%, and 29%, respectively, for the first three months of 2004, and 39%, 33%, and 28%, respectively for the same period in 2003.

The Manufactured Housing industry continued to show shipment declines through February. This industry has posted declines in fifty-five of the last sixty months. In March, however, the Industry posted its first month of shipment increases in twenty-four months with shipments being approximately 8% higher than the March 2003 shipment number. For the first quarter of 2004, shipments decreased by 5.5% from the first quarter of 2003. Shipments for the 2004 year are projected to be higher than in 2003. While repossessed inventory levels have been reduced to more manageable levels, the availability of dealer and retail financing as well as overall jobs growth remain questionable and will have an impact on future shipment levels.

The Recreational Vehicle Industry continued to post consistently strong shipment levels with first quarter shipments 18.7% higher than in 2003. Shipments in this industry have been greater than 300,000 units in four out of the last five years and 2004 is expected to be at or above the 2003 level, which was the second highest in the last twenty-five years. While rising gasoline prices have not had a major impact on shipments in this industry in the last ten years, the forecasted price increases for this year, or decreases in availability, could have a negative effect on future shipment levels.

The Company remains focused on its efforts to increase penetration into the industrial and other markets and in its efforts to further diversify its business model and grow sales levels. Additionally, capital expenditures for property and equipment will increase in 2004 in accordance with the Company's strategic plan as will investment in personnel to help further direct the Company's sales focus.

The following table sets forth the percentage relationship to net sales of certain items in the Company's Statements of Operations:

	Quarter Ended	
	March 31,	
	2004	2003
Net sales	100.0%	100.0%
Cost of sales	88.4	89.5
Gross profit	11.6	10.5
Warehouse and delivery	4.8	4.7
Selling, general & administrative	7.9	7.7
Operating (loss)	(1.1)	(1.9)
Income taxes (credits)	(0.5)	(0.9)
Net (loss)	(0.8)	(1.3)

RESULTS OF OPERATIONS

Quarter Ended March 31, 2004 Compared to Quarter Ended March 31, 2003

Net Sales. Net sales decreased by \$1.6 million, or 2.3% from \$67.3 million at March 31, 2003 compared to \$65.7 million at March 31, 2004. The

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decrease is primarily attributable to the continued declines in shipment levels in the Manufactured Housing Industry, which represent 38% of consolidated sales. Manufactured Housing shipments were down 5.5% from the previous year. The decreased sales as a result of the decline in Manufactured Housing shipments were offset by a 18.7% increase in shipments in the Recreational Vehicle Industry, which accounts for 33% of consolidated sales, and increased sales to the Industrial and Other Markets, which accounts for 29% of consolidated sales.

Gross Profit. Gross Profit increased by \$0.5 million, or 7.4% from \$7.1 million in the first quarter of 2003 to \$7.6 million in the first quarter of 2004. As a percentage of net sales, gross profit increased approximately 1.1% from 10.5% in the first quarter of 2003 to 11.6% in the first quarter of 2004. The increase in dollars and percent of net sales is primarily attributable to the Company closing one of its unprofitable cabinet door divisions in the third quarter of 2003, which resulted in decreased losses in the first quarter of 2004.

Warehouse and Delivery Expenses. Warehouse and delivery expenses remained fairly constant at \$3.2 million for both the first quarter of 2003 and 2004, and at 4.7% and 4.8% of net sales for both periods in 2003 and 2004, respectively. The Company has continued its efforts to keep costs aligned with revenues.

Selling, General, and Administrative Expenses. Selling, general and administrative expenses remained constant at \$5.2 million for the first quarter of 2003 and 2004. As a percentage of net sales, selling, general and administrative expenses increased by 0.2% from 7.7% in the first quarter of 2003 to 7.9% in the first quarter of 2004. The increase in percent of net sales is attributable to the decreased sales volume of 2.3%.

Operating Loss. Operating losses decreased by \$0.6 million, or 44.0% from a loss of \$1.3 million in the first quarter of 2003 to a loss of \$0.7 million in the first quarter of 2004. The decrease in operating losses is attributable to the factors described above.

Interest Expense, Net. Interest expense, net decreased by \$56,000 due to normal debt service requirements resulting in lower long-term debt outstanding from quarter to quarter.

Net Loss. The Company recorded a net loss of \$0.5 million in the first quarter of 2004 compared to a net loss of \$0.9 million in the same period in 2003. The decreased net loss is attributable to the factors described above.

Quarter Ended March 31, 2003 Compared to Quarter Ended March 31, 2002

Net Sales. Net sales decreased approximately \$7.9 million, or 10.6%, from \$75.2 million for the quarter ended March 31, 2002 to \$67.3 million for the quarter ended March 31, 2003. This decrease is attributable to an approximate 26% decrease in units shipped in the Manufactured Housing Industry, which represents approximately 39% of the Company's sales. Shipments in the Recreational Vehicle Industry, which represents an additional 33% of the Company's sales, were up more than 7% and helped to offset the continued declines experienced by the Manufactured Housing Industry. The Company continued its penetration into the Industrial and Other markets, which represent the remaining 28% of the first quarter 2003 net sales.

Gross Profit. Gross profit decreased approximately \$2.6 million, or 27.4%, from \$9.7 million in 2002 to \$7.1 million in 2003. As a percentage of net sales, gross profit decreased by approximately 2.4%. Significant competitive pricing pressures have forced the Company to reduce selling prices resulting in decreased margins. Additionally, certain fixed costs have remained constant in this period of declining sales volume.

Warehouse and Delivery Expenses. Warehouse and delivery expenses decreased approximately \$0.2 million, from \$3.4 million for the first quarter of 2002 to \$3.2 million in the same period in 2003. As a percentage of net sales, warehouse and delivery expenses increased slightly from 4.6% in 2002 to 4.7% in 2003. The Company has continued to reduce its fleet size from the previous year as well as gaining operating efficiencies by consolidating shipments and attempting to ship more full truckloads. These efforts have been offset by increased gasoline prices and delivery surcharges from the trucking companies.

Selling, General, and Administrative Expenses. Selling, general, and administrative expenses decreased by \$0.4 million, or 8.2%, from \$5.6 million in the quarter ending March 31, 2002 to \$5.2 million for the quarter ending March 31, 2003. As a percentage of net sales, selling, general, and administrative expenses increased 0.2%, from 7.5% the first quarter of 2002 to 7.7% in the first quarter of 2003. The decrease in dollars is attributable to the Company continuing to make significant strategic cost cutting measures resulting in reduced fixed expenses. These efforts are ongoing and continue to be a priority for the Company to keep costs aligned with revenues.

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Operating Income (Loss). The Company experienced an operating loss of \$1.3 million in the first quarter of 2003 compared to operating income of \$0.7 million in the first quarter of 2002. The decrease in operating income is due to the factors described above.

Interest Expense, Net. Interest expense, net of interest income decreased 16.2%, or \$37,000, from \$231,000 in the first quarter of 2002 to \$194,000 in the first quarter of 2003. The decrease is attributable to lower long term debt levels and a corresponding decrease in interest rates on the variable rate debt from the previous year.

Net Income (Loss). The Company reported a net loss of \$0.9 million in the first quarter of 2003 compared to net income of \$0.3 million for the first quarter of 2002. The decrease in net income is attributable to the factors described above.

BUSINESS SEGMENTS

As discussed in Notes 6 and 7, the Company changed its segment reporting to reduce the number of reportable segments from four to three and to eliminate allocating corporate expenses to the reportable segments. Accordingly, the Segment Operating Results and the Business Segment Discussions have been restated to reflect these changes.

Quarter Ended March 31, 2004 Compared to Quarter Ended March 31, 2003

Primary Manufactured Products Segment Discussion

Net Sales. Net Sales decreased by \$0.5 million, or 1.3% from \$37.7 million in the first quarter of 2003 to \$37.2 million in the first quarter of 2004. The decrease in net sales is attributable to the approximate 5.5% decrease in shipments in the Manufactured Housing industry. Offsetting this decrease were increases in shipments to the Recreational Vehicle industry and increased sales to the industrial and other markets.

Operating Income. Operating income decreased by \$0.2 million from \$0.9 million in the first quarter of 2003 to \$0.7 million in the first quarter of 2004. This decrease is primarily attributable to decreased gross margins as a result of competitive pricing situations.

Distribution Segment Discussion

Net Sales. Net sales increased by \$0.7 million, or 3.8% from \$20.4 million in the first quarter of 2003 to \$21.1 million in the first quarter of 2004. The increase in sales is attributable to increased sales to the Manufactured Housing Industry by this segment, which is the primary market that this segment serves.

Operating Income. Operating income increased by \$0.2 million from \$0.5 million in the first quarter of 2003 to \$0.7 million in the same period in 2004. The increase in operating income is attributable to the increased sales volume.

Other Manufactured Component Products Segment Discussion

Net sales. Net sales decreased by \$1.4 million, or 10.9% from \$13.1 million in the first quarter of 2003 to \$11.7 million in the first quarter of

2004. The decrease in sales volume is attributable to the Company closing one of its cabinet door facilities in the third quarter of 2003.

Operating Income. Operating income increased by \$0.8 million due primarily to the closing of one of the Company's cabinet door divisions in the third quarter of 2003.

Quarter Ended March 31, 2003 Compared to Quarter Ended March 31, 2002

Primary Manufactured Products Segment Discussion

Net sales decreased by 3.3%, or \$1.3 million, from \$39.0 million in quarter ended March 31, 2002 to \$37.7 million in the same period in 2003. This decrease is attributable to the approximate 26% decrease in units shipped in the Manufactured Housing Industry coupled with an increase in shipments in the Recreational Vehicle Industry of approximately 8%. Additionally, increased penetration into the Industrial and Other markets has helped to offset the continued declines in the Manufactured Housing Industry.

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Operating income decreased \$1.4 million from income of \$2.3 million in the first quarter of 2002 to \$0.9 million in the first quarter of 2003. This decrease is attributable to significant competitive pricing pressures forcing certain operations in this segment to reduce selling prices resulting in lower gross margins.

Distribution Segment Discussion

Net sales decreased \$5.4 million, or 21.2%, from \$25.8 million in the first quarter of 2002 to \$20.4 million in the first quarter of 2003. This decrease is attributable to an approximate 26% decrease in shipments in the Manufactured Housing Industry, which is the primary market this segment serves.

Operating income decreased \$0.2 million, from income of \$0.7 million in the first quarter of 2002 to income of \$0.5 million in the first quarter of 2003. The decrease in operating income is due to reduced sales volume.

Other Manufactured Component Products Segment Discussion

Net sales decreased \$1.8 million, or 11.9%, from \$14.9 million in the first quarter of 2002 to \$13.1 million in the first quarter of 2003. This decrease is attributable to the closing of one of the business units in this segment in 2002.

Operating income in this segment decreased from \$0.2 million in the first quarter of 2002 to an operating loss of \$0.6 million in the first quarter of 2003. Production inefficiencies and labor problems continue to plague one of the operating units in this segment, which was profitable in the first quarter of 2002, as a result of a change in raw material required by one of its major customers which occurred in the fourth quarter of 2002. Losses are expected to continue through at least the second quarter while the Company strategically moves away from the use of this product at the expense of reduced sales volume. Additionally, another operating unit in this segment continues to post losses as a result of not having enough sales volume to cover the overhead expenses associated with its operating facility.

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LIQUIDITY AND CAPITAL RESOURCES

The Company's primary capital requirements are to meet working capital needs, support its capital expenditure plans, and meet debt service requirements.

The Company, in September, 1995, issued to an insurance company in a private placement \$18,000,000 of senior unsecured notes. The ten year notes bear interest at 6.82%, with semi-annual interest payments that began in 1996 and seven annual principal repayments of \$2,571,429 that began in September, 1999. These funds were used to reduce existing bank debt and for working capital needs.

The Company has a secured bank revolving credit agreement that provides loan availability of \$15,000,000 with maturity in the year 2006.

Pursuant to the private placement and the Credit Agreement, the Company is required to maintain certain financial ratios, all of which are currently complied with.

The Company believes that cash generated from operations and borrowings under its credit agreements will be sufficient to fund its working capital requirements, planned capital expenditures, and common stock repurchase program as currently contemplated. The changes in inventory and accounts receivable balances, which affect the Company's cash flows, are part of normal

business cycles that cause them to change periodically.

A summary of our contractual cash obligations remaining at March 31, 2004 and for the twelve month periods ending 2005 through 2008 is as follows:

<TABLE>

CONTRACTUAL OBLIGATIONS 2008	PAYMENTS DUE BY PERIOD				
	TOTAL	2004	2005	2006	2007
<S> <C> Long-term debt, including interest at variable rates** \$835,000	\$5,216,313	\$1,178,313	\$1,186,625	\$1,167,375	\$849,000
Long-term debt, including interest at fixed rates** \$0	\$5,478,989	\$2,783,335	\$2,695,654	\$0	\$0
Operating Leases \$134,556	\$3,158,109	\$1,403,537	\$837,501	\$502,892	\$279,623
Total contractual cash obligations \$969,556	\$13,853,411	\$5,365,185	\$4,719,780	\$1,670,267	\$1,128,623

**Interest payments have been calculated using the fixed rate of 6.82% for the Senior notes and the average 2003 annual interest rate of 1.75% for the Industrial Revenue Bonds.

</TABLE>

We also have a commercial commitment as described below:

OTHER COMMERCIAL COMMITMENT	TOTAL AMOUNT COMMITTED	OUTSTANDING AT 03/31/04	DATE OF EXPIRATION
Line of Credit	\$15,000,000	\$0	May 31, 2006

We believe that our cash balance, availability under our line of credit, if needed, and anticipated cash flows from operations will be adequate to fund our cash requirements for fiscal 2004.

CRITICAL ACCOUNTING POLICIES

Our significant accounting policies are summarized in the footnotes to our financial statements. Some of the most critical policies are also discussed below.

Our major operating assets are accounts receivable, inventory, and property and equipment. Exclusive of the write-off of certain assets related to the Oakwood Homes Corporation bankruptcy filing in November, 2002, we have not experienced significant bad debts losses and our reserve for doubtful accounts of \$250,000 should be adequate for any exposure to loss in our March 31, 2004 accounts receivable. We have also established reserves for slow moving and obsolete inventories and believe them to be adequate. We depreciate our property and equipment over their estimated useful lives and we have not identified any items that are impaired for the quarter ended March 31, 2004. The Company ships product based on specific orders from customers and revenue is recognized upon delivery.

SEASONALITY

Manufacturing operations in the Manufactured Housing and Recreational Vehicle Industries historically have been seasonal and are generally at the highest levels when the climate is moderate. Accordingly, the Company's sales and profits are generally highest in the second and third quarters.

INFLATION

The Company does not believe that inflation had a material effect on results of operations for the periods presented.

SAFE HARBOR STATEMENT

Statements that do not address historical performance are "forward-looking statements" within the meaning of the Private Securities Litigation reform Act of 1995 and are based on a number of assumptions, including but not limited to; (1) continued domestic economic growth and demand for the Company's products; and (2) the Company's belief with respect to its capital expenditures, seasonality and inflation. Any developments significantly deviating from these assumptions could cause actual results to differ materially from that forecast or implied in the aforementioned forward-looking statements.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company is exposed to market risk related to interest rate changes on portions of its debt. Long term debt includes \$5,142,859 of indebtedness bearing interest at a fixed rate of 6.82%. The related maturities and interest are reported in the contractual obligations table in the Liquidity and Capital Resources section of this report.

ITEM 4. CONTROLS AND PROCEDURES

The Company's Chief Executive Officer and Chief Financial Officer have concluded, based on their evaluation as of the end of the period covered by this report, that the Company's disclosure controls and procedures are effective in all material respects in ensuring that information required to be disclosed in the report that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. There have been no significant changes in our internal controls over financial reporting or in other factors that could significantly affect these controls subsequent to the date of the previously mentioned evaluation.

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PART II: OTHER INFORMATION

Item 1. Legal Proceedings

None

Item 2. Changes in Securities

None

Item 3. Defaults upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Security Holders

None

Item 5. Other Information

None

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits

- 31.1 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Chief Executive Officer
- 31.2 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Chief Financial Officer
- 32 Certification pursuant to 18 U.S.C. Section 1350

(b) Reports on Form 8-K

April 30, 2004
Item 9. Regulation FD Disclosure

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934,
the Company has duly caused this report to be signed on its behalf by the
undersigned thereunto duly authorized.

PATRICK INDUSTRIES, INC.
(Company)

Date May 12, 2004

/S/Robert C. Timmins

Robert C. Timmins
(Lead Director)

Date May 12, 2004

/S/Paul E. Hassler

Paul E. Hassler
(President)
(Chief Executive Officer)

Date May 12, 2004

/S/Andy L. Nemeth

Andy L. Nemeth
(Vice President-Finance)
(Chief Financial Officer)

CERTIFICATIONS

I, Paul E. Hassler, certify that:

1. I have reviewed this quarterly report on Form 10Q of Patrick Industries, Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this quarterly report;
4. The Company's Chief Financial Officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Company and we have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared; and
 - b) evaluated the effectiveness of the Company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - c) disclosed in this report any change in the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter (the Company's fourth fiscal quarter in the case of an Annual Report) that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting; and
5. The Company's Chief Financial Officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Company's auditors and the audit committee of the Company's board of directors:
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Company's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Company's internal control over financial reporting.

Date May 12, 2004

/s/ Paul E. Hassler

Paul E. Hassler
(President)
(Chief Executive Officer)

Exhibit 31.2

CERTIFICATIONS

I, Andy L. Nemeth, certify that:

1. I have reviewed this quarterly report on Form 10Q of Patrick Industries, Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this quarterly report;
4. The Company's Chief Executive Officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Company and we have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared; and
 - b) evaluated the effectiveness of the Company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - c) disclosed in this report any change in the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter (the Company's fourth fiscal quarter in the case of an Annual Report) that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting; and
5. The Company's Chief Executive Officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Company's auditors and the audit committee of the Company's board of directors (or persons performing the equivalent function):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Company's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Company's internal control over financial reporting.

Date May 12, 2004

/S/Andy L. Nemeth

Andy L. Nemeth
(Vice President - Finance)
(Chief Financial Officer)

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED
PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Patrick Industries, Inc. (the "Company") on Form 10Q for the period ending March 31, 2004, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned Chief Executive Officer and Chief Financial Officer of the Company hereby certify, pursuant to 18 U.S.C. ss.1350, as adopted pursuant to ss.906 of the Sarbanes-Oxley Act of 2002 that, based on their knowledge: 1) the Report fully complies with the requirements of Section 13(a) or 15 (d) of the Securities Exchange Act of 1934; and 2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of and for the periods covered in the Report.

/S/Paul E. Hassler

Paul E. Hassler, Chief Executive Officer

/S/Andy L. Nemeth

Andy L. Nemeth, Chief Financial Officer

May 12 , 2004

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to Patrick Industries, Inc. and will be retained by Patrick Industries, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

The foregoing certification is being furnished to the Securities and Exchange Commission as an exhibit to the Form 10-Q and shall not be considered filed as part of the Form 10-Q.